



October 16, 2019; 7:00 p.m.

Call in number 1-866-212-0875 passcode 5176157

AGENDA *Discussion Item

- I. **Call to Order & Introductions**
- II. **Approval of September meeting minutes (separate attachment)**
- III. **Reports**

Executive Committee

Chair—John King, report *

Treasurer—Laura Shope, report attached

Past Chair – Peter Guadagni, no report

Secretary—Leianne Crittenden, reports attached

Office Administrator—Chris Ottati, report

Schedule—Steve Cutting, no report

Hospitality—Marcia Benjamin, no report

Pool Meet Committee—John Morales, report *

Meet Operations—Peter Guadagni, no report

Officials— no report

Open Water Committee—Phyllis Quinn, report

Communications and Technology—Bob Anderson, no report

Update—Chris Ottati, report

Website—Caroline Lambert, no report

Clubs and Coaches—Stu and Mary Kahn, no report

Ad Hoc Committees — John Morales, report

— Nancy Ridout, report

Old Business – no report

New Business— Karen Harris, report

Club news—no report

Policy Updates

2019 MEETING DATES: all dates are tentative: November 17

Working Calendar for October: Adopt Budget; Nominating Committee Report; Approve final Calendar of Events; USMS Convention Review and Reports.

Working Calendar for November: Annual Mtg.; Election of Officers; Vote on proposals to change PacMaster by-laws; Call for USMS Officer Nominations.

Working Calendar for December: Coach of the Year Nomination

September meeting reports – 10/16/2019

Officer and Committee Reports

Meeting policy: *Please provide text to Chris, prior to the meeting, of any items on which you would like the Committee to vote. Re-established 1/18/2012.*

Executive Committee

Chair—John King, report*

- The USMS Convention in St Louis went well. Our delegates attended many of the committee meetings and represented Pacific well. This year Pacific participated in securing two guest speakers at a special meeting in the House of Delegates room who represented both ends of the athlete podium, an accomplished Olympic Gold medal winner and an ALTS student who is now an advocate for learning to swim. The meeting was very well received by the audience! Several Pacific Masters members were recognized with a number of awards including the FOUR for the Dorothy Donnelly Service Award, The Open Water Service Award, and one member for the Ted Hartz Appreciation Award. Additionally, (and a big shout out to) Peter Guadagni was elected President of United States Masters Swimming, and Chris Campbell was elected as the VP of Community Services.
- Reports for the Annual Meeting next month are coming due. The November 17 meeting is fast approaching!
- We will be voting as a committee to move forward with our budget to the entire Pacific Masters committee at the November Annual meeting, as well as electing new Board Members, and recognizing several of our Members for outstanding service. It's shaping up to be another great meeting!
- USMS early adoption membership fee: This also includes the LMSC portion of the Club fee. USMS club fee and USMS membership fee will both be \$60. We need to have a vote to approve this.

Treasurer—Laura Shope, financial reports attached

2020 Budget

Past Chair—Peter Guadagni, no report

Secretary—Leianne Crittenden, report attached

August minutes also need approving. It was deferred last month as there was a correction but neither Bob Upshaw nor John Morales were in attendance and they were the once presenting the correction.

Office Administrator—Chris Ottati, report

Registration: 11,020 members; 129 clubs; 517 self-identified coaches have registered for Pacific Masters as of 10/14/19. In 2018, we had 11,239 members; 150 clubs; 434 self-identified coaches.

Swim Events: The MVM Alan Liu Memorial SCM meet, the SAC SCM pentathlon, and the SCM Championships were all successfully held in the last month. Top Ten: LCM top 10 has been turned in and accepted.

Open Water Events: Keller Cove has another successful event.

2020 registration: Club registration opened October 1. We currently have 41 clubs renewed for 2020. Swimmer registration opens November 1. Swimmers will not be able to affiliate with a club unless the club is renewed. Please remind your coaches and club contacts.

Annual Meeting Reports: Please get those to me by November 1. I sent out a reminder last month with last year’s reports.

Schedule—Steve Cutting, report

Event bids seeking approval at the October 16, 2019 meeting:

Event Bid (type)	Bid Received Date	Host	Location	1 st Choice 2020 Dates	2 nd Choice 2020 Dates	Comment
The City Mile (SCY)	Sept 9, 2019	Pacific Masters	CCSF, San Francisco	Sun Feb 23, 2020	none	
TOC 1500 (SCM)	Sept 13, 2019	TOC	The Olympic Club, San Francisco	Sat Jan 18, 2020	Sat Jan 25, 2020	
Donner Lake Swim (OW)	Sept 17, 2019	SNM	Donner Lake, Truckee	Sat Aug 8, 2020	Sat Aug 15, 2020	
End-of-Summer Splash (LCM)	Sept 20, 2019	DAM	Woodland, CA	Sat Aug 8, 2020	Sat Aug 15, 2020	
Sprint Pentathlon (SCY)	Sept 20, 2019	ALB	Albany, CA	Sat Feb 22, 2020	none	
48th Annual Sprint Short Course Meters Pentathlon (SCM)	Sept 26, 2019	SAC	Folsom Aquatic Center, Folsom	Sun Oct 4, 2020	Sun Oct 11, 2020 Sun Sept 27, 2019	
SRM Resolution Meet (SCY)	Oct 14, 2019	SRM	Quinn Aquatic Complex, Santa Rosa JC	Sat Jan 11, 2020	none	

- Since we do not yet have hosts for SCY & LCM championship meets in 2020, the time period from **April 3 through April 12 is reserved for SCY champs** (spring nationals are April 23 – 26), and **July 10 through July 26 is reserved for LCM champs** (summer nationals are August 12 – 16).
- Note that original SCY Champs reserved period extended to Sunday April 19, however USMS has requested that our meet not be allowed the prior weekend to Spring nationals so the date range shown above has been trimmed to Sunday April 12.
- Since DAM and SNM have identical event date requests, we had subsequent email discussions and both parties agreed to 8/15 for the Donner swim and 8/8 for the End of Summer Splash.

- Recommend approving SNM's 2nd choice date for the Donner event.
- Recommend approving the 1st choice dates for the remaining 6 events.

Hospitality—Marcia Benjamin, no report

Pool Meet Committee—John Morales, report

The following items were introduced at the September meeting. The pool committee would like the following items voted on where appropriate:

1. Concerning Age Group Swimmer of the Year and Laura Val Age Group Swimmers of the Year: Administrative Handbook Addition-(101.8.1.B). The Age Group Swimmers of the Year and Laura Val Swimmers of the Year will fall under the auspices of the VP Pools and VP Open Water.
Committee recommends approval
2. Concerning Championship Meets and Championship Meet Bids: Administrative Handbook Addition-(102.3.f) In the event that no bid has been submitted for one or more of the Championship Meets, by the September Meeting, the Pool Committee has the option to organize a Championship Meet requiring the assistance of all participants.
Committee recommends approval
3. Should Pacific Masters Swimming purchase/ and provide backstroke wedges for all its pool meet hosts? Recommended: FINIS Backstroke Wedge
 - a. Cost: \$250/each will require @20 (SCY Champ Meets may have up to 18 lanes and two extra needed as back-ups) I envision the wedges being part of the Pool Meet Boxes which travel from meet to meet.
Committee recommends a trial period before purchasing. Rental options are being investigated.
4. Should Pacific Masters Swimming supply medals to its top three performers at each Championship Meet? It has been brought to my attention that we are one of the few LMSCs who do not provide this. I envision medals of an initial custom design that can be used each year. (no date)
 - a. **Committee does not recommend medals from first to third, and that we continue awarding ribbons, as we have in the past.**

Meet Operations—Peter Guadagni, no report

Officials— no report

Open Water Committee—Phyllis Quinn, report

Thank you to all the race directors and teams for hosting events this summer. I am working on finishing the paperwork from the events. The open water points from Keller cove will be posted once the results have been corrected.

Phyllis not be on the call as she will be out of town but the following was carried over from September meeting: Phyllis would like to discuss the topic of adding postal swims to the AGSOTY point totals.

Communications and Technology—Bob Anderson, no report

Update—Chris Ottati, report

Since our September meeting three e-newsletter has been sent; September 16 and 30, and October 14. The newsletter was received by approximately 25,000 swimming enthusiasts at an open rate averaging 26%. Our Editor for 9/16 and 9/30 was Jeremy/Carol. Our editor for October 14 was Linda S. Linda S. will edit the October 28 Update and Peg/Linda H will edit the November 11 Update. The Update is supervised by Bob Anderson, VP Communications and Technology.

Website—Caroline Lambert, no report

Clubs and Coaches—Stu and Mary Kahn, no report

Ad Hoc Committees —

John Morales - 2019 Pacific Masters Swimming Nominating Committee
(John Morales, Stu Kahn, Steve Cutting)

List of Chair Positions and Nominees

1. Chairperson- Phyllis Quinn
2. VP Pools- Matt Roper
3. VP Open Water- Dean Atchison
4. VP Coaches- Carol Nip
5. VP Communication and Technology- Clare Kubiak

Other Nominees

1. Secretary- Ian King
2. Treasurer- Laura Shope
3. Scheduler-Steve Cutting
4. Sanctioning- Bob Anderson

Nancy Ridout – Annual Celebration Meeting Committee

The 2019 Annual Celebration is moving forward smoothly. Rich created a great promotional flyer that was passed out at the SCM Championships, announcements were made and lots of enthusiasm was expressed! New messages appeared in the latest Update and individual and club invitations will be sent throughout the month. Registration opened Monday and we're pretty much set to go.

Old Business— no report

New Business— Karen Harris, report
Keller Cove update – 2 event format
Keller Grant report

Club news—no report

Policy Updates –

July/August - possibility of adding the results of the postal swims to the OW points system This has been referred to Pool Committee and OW committee chairs.

**Pacific Masters Monthly Meeting
August 21, 2019 (by Conference Call)**

Attendees: John King, Chris Ottati, Leianne Crittenden, Peter Guadagni, Chris Campbell, Phyllis Quinn, Nancy Ridout, John Morales, Matt Roper, Caroline Lambert, Marcia Benjamin, Bob Anderson, Carol Nipp, Laura Shope, Steve Cutting, Michael Moore, Stu Kahn, Mary Kahn, Dean Acheson, Maggie Tevis, Donita Flecker, Eric Hechtner, Ian King, Greg Stoner, Mike Abegg, Bob Upshaw

CALL TO ORDER & INTRODUCTIONS

Call to Order and introductions: The meeting was called to order by John King, Chairman at 7:07 pm

I APPROVAL OF MINUTES OF July Meeting

Approved.

II OFFICERS' REPORTS

CHAIRMAN – JOHN KING, report attached.

REPORT OF THE TREASURER –LAURA SHOPE, reports attached. Approved.

PAST CHAIRMAN – PETER GUADAGNI, report attached.

Motion approved for **second Paragraph with approval subject to USMS budget containing the rebate amounts...**

REPORT OF THE SECRETARY – LEIANNE CRITTENDEN, report attached.

OFFICER AND COMMITTEE REPORTS

Office Administrator/Registration/Top Ten and Records – CHRIS OTTATI, report attached. .

Schedule – STEVE CUTTING, report attached. Motion to approve dates as reported was passed.

Hospitality--MARCIA BENJAMIN, no report attached.

Pool Meet Committee Chair – JOHN MORALES, no report attached.

Meet Operations—PETER GUADAGNI, no report attached. Meet Operations Handbook has been further updated.

Officials—MIKE ABEGG, no report attached. Thanks to Pacific for having 5 officials come to help at USMS Nationals. It was wonderful to have nationals at a location where many could attend, it was great for officials to see the difference at a national championship level. A great experience, thanks for the additional funding approved by Pacific.

Open Water Committee Chair—PHYLLIS QUINN, report attached.

Communications and Technology—BOB ANDERSON, no report attached.

Update—CHRIS OTTATI, report attached.

Website—CAROLINE LAMBERT, no report attached.

Clubs and Coaches—STU AND MARY KAHN, no report attached.

Ad Hoc Committees—

NANCY RIDOUT –report attached.

Zone Chair--- SALLY GUTHRIE, no report attached.

III. OLD BUSINESS

No report attached.

IV. NEW BUSINESS

No report attached.

Michael Moore: A couple good peer to peer conferences, please listen to the conflict of interest segment. We also had a peer to peer call on setting up your successor—there will be a call on this later in the year, and a good thing to address.

Chris Campbell—Concerning their upcoming MVM meet—wants to know how to get the watches and equipment. Also, he needs two or three more officials.

V. CLUB ANNOUNCEMENTS no report attached.

10 more days before the 400 Pull for Time finishes

VI. POLICY UPDATES

Have these been done, or do they need to stay on the list?

From July - possibility of adding the results of all USMS National postal championship swims to the Age Group Swimmer of the Year points Add to October meeting Agenda for discussion, with recommendations from subcommittee of Phyllis, John, Marcia, Dean Acheson and Bob Upshaw to recommend

From August—John Morales asks that the age group swimmer of the year be the responsibility of both pool and open water committees (Peter notes that the Administrative Handbook section on Age Group Swimmer of the Year needs to be amended).

VII. ADJOURNMENT

Motion to adjourn at 8:26 pm

Respectfully submitted,
Leianne Crittenden

2019 MEETING DATES (all dates are tentative):

2019 MEETING DATES: all dates are tentative: September 12 (convention), October 16(cc), November 17 annual meeting

**Pacific Masters Monthly Meeting
September 12, 2019 (at convention)**

Attendees: John King, Chris Ottati, Peter Guadagni, Chris Campbell, Phyllis Quinn, Nancy Ridout, Matt Roper, Bob Anderson, Carol Nip, Michael Moore, Donita Flecker, Eric Hektner, Ian King, Mike Abegg, Karen LeFebre, Scott Muir, Kerry O'Brien, Lisa Ward, Rich Burns, Laura Val, Karen Harris, Sally Guthrie, Lorena Sims, Rob Heath, Gail Roper, Clare Kubiak, Linda Hepworth, Bill McCracken, David Brancamp, Kim Elsbach, Jennifer Phalen, Ali Hall, Bill Brenner.

CALL TO ORDER & INTRODUCTIONS

Call to Order and introductions: The meeting was called to order by John King, Chairman at 11:00 am

I APPROVAL OF MINUTES OF August Meeting

This approval was deferred to our October meeting.

II OFFICERS' REPORTS

CHAIRMAN – JOHN KING, report attached.

REPORT OF THE TREASURER – CHRIS OTTATI for LAURA SHOPE, reports attached. Approved.

PAST CHAIRMAN – PETER GUADAGNI, no report attached.

REPORT OF THE SECRETARY – TEDDY PALMER for LEIANNE CRITTENDEN, report attached.

OFFICER AND COMMITTEE REPORTS

Office Administrator/Registration/Top Ten and Records – CHRIS OTTATI, report attached. .

Schedule – STEVE CUTTING, report attached. Motion to approve dates as reported was passed.

Hospitality--MARCIA BENJAMIN, no report attached.

Pool Meet Committee Chair – JOHN MORALES, report attached.

The recommendations of the Pool Committee were reviewed and will be voted on in the October meeting.

Officials—MIKE ABEGG, no report attached. Mike reminded us that the upcoming meets need officials.

Open Water Committee Chair—PHYLLIS QUINN, report attached.
Due to time constraints, Phyllis' discussion was tabled to the October meeting.

Communications and Technology—BOB ANDERSON, no report attached.

Update—CHRIS OTTATI, report attached.

Website—CAROLINE LAMBERT, no report attached.

Clubs and Coaches—STU AND MARY KAHN, no report attached.

Ad Hoc Committees—

JOHN MORALES, Nominating Committee –report attached.

NANCY RIDOUT, Annual Meeting Committee –report attached.

III. OLD BUSINESS

No report attached.

Karen Harris reminded us that the ALTS training class in December still has spots open.

IV. NEW BUSINESS

No report attached.

Carol Nip will be speaking at the Diversity workshop.

Kerry O'Brien reminded us that the 1500m and 800m free events will have caps at the upcoming SCM Championships

V. CLUB ANNOUNCEMENTS no report attached.

VI. POLICY UPDATES

Have these been done, or do they need to stay on the list?

From July - possibility of adding the results of all USMS National postal championship swims to the Age Group Swimmer of the Year points Add to October meeting Agenda for discussion, with recommendations from subcommittee of Phyllis, John, Marcia, Dean Acheson and Bob Upshaw to recommend

From August—John Morales asks that the age group swimmer of the year be the responsibility of both pool and open water committees (Peter notes that the Administrative Handbook section on Age Group Swimmer of the Year needs to be amended).

VII. ADJOURNMENT

Motion to adjourn at 11:14 am

Respectfully submitted,
Chris Ottati

2019 MEETING DATES (all dates are tentative):

2019 MEETING DATES: all dates are tentative: October 16(cc), November 17 annual meeting

**Pacific Local Masters Swimming Committee
Statement of Financial Position**

As of September 30, 2019

	As of Sep 30, 2019	As of Sep 30, 2018 (PY)	Total Change	% Change
ASSETS				
Current Assets				
Bank Accounts				
1000000 Cash			0	
1000100 Wells Fargo Checking Account	35,077	75,267	-40,191	-53.40%
1000200 Wells Fargo Savings Account	314,296	312,291	2,005	0.64%
1000300 MNB CD	0	0	0	
Total 1000000 Cash	\$ 349,373	\$ 387,559	-\$ 38,186	-9.85%
Total Bank Accounts	\$ 349,373	\$ 387,559	-\$ 38,186	-9.85%
Total Current Assets	\$ 349,373	\$ 387,559	-\$ 38,186	-9.85%
TOTAL ASSETS	\$ 349,373	\$ 387,559	-\$ 38,186	-9.85%
LIABILITIES AND EQUITY				
Liabilities				
Total Liabilities			\$ 0	
Equity				
3000000 Opening Balance Equity	14,989	14,989	0	0.00%
3900000 Retained Earnings	367,873	430,446	-62,574	-14.54%
Net Revenue	-33,489	-57,876	24,387	42.14%
Total Equity	\$ 349,373	\$ 387,559	-\$ 38,186	-9.85%
TOTAL LIABILITIES AND EQUITY	\$ 349,373	\$ 387,559	-\$ 38,186	-9.85%

**Pacific Local Masters Swimming Committee
Budget vs. Actuals: FY 2019 - FY19 P&L**

NOTES

January - December 2019

	<u>Actual</u>	<u>Budget</u>	<u>Total Remaining</u>	<u>% Remaining</u>	
Revenue					
4000000 INCOME					
4010000 Registration					
4011000 Membership Dues	88,171	125,400	37,229	29.69%	
4012000 Clubs Registration	85	760	675	88.82%	
4014000 PacMasters Donations	2,259	5,500	3,241	58.93%	
4015000 USMS Donations		200	200	100.00%	
Total 4010000 Registration	\$ 90,515	\$ 131,860	\$ 41,345	31.36%	
4020000 Event Fee Income					
4020200 Open Water Sanction Fees	3,135	7,000	3,865	55.21%	1
4020300 Meet Management Services	3,704	10,000	6,296	62.96%	
4020400 Sanction Bond Deposits	150	2,550	2,400	94.12%	
Total 4020000 Event Fee Income	\$ 6,989	\$ 19,550	\$ 12,561	64.25%	
4070000 Other Income					
4070100 Clinic Revenue	1,232	2,000	768	38.40%	
4070500 PacMasters Meet	3,768	29,500	25,732	87.23%	2
4070900 Misc. Other Income	175	2,000	1,825	91.25%	
Total 4070000 Other Income	\$ 5,175	\$ 33,500	\$ 28,325	84.55%	
4090000 Bank Interest	1,957	200	-1,757	-878.64%	
Total 4000000 INCOME	\$ 104,637	\$ 185,110	\$ 80,473	43.47%	
Total Revenue	\$ 104,637	\$ 185,110	\$ 80,473	43.47%	
Gross Profit	\$ 104,637	\$ 185,110	\$ 80,473	43.47%	

Expenditures

6000000 EXPENSE

6100000 Office and Administrative

6100110 Supplies	1,426	3,000	1,574	52.47%
6100120 Postage	1,441	3,000	1,559	51.96%
6100130 Printing	71	500	429	85.71%
6100300 Telephone	439	600	161	26.83%
6100310 Conference Calls	1,131	2,500	1,369	54.77%
6100330 Web Conferencing		1,000	1,000	100.00%
6100350 Meeting Equipment		200	200	100.00%
6100400 Rule Books	190	400	210	52.50%
6100450 File Storage	2,462	3,360	898	26.73%
6100500 Meeting Room Rental	600	600	0	0.00%
6101200 Office Travel/Training/Entertainment		100	100	100.00%
6101999 Office Administrative Contractor	19,996	35,000	15,004	42.87%
6102000 Bank Fees/NSF Return Checks	0	100	100	100.01%
6102100 Renewal Notices		200	200	100.00%
6109000 Misc. Office Expenses	110	2,000	1,890	94.50%
Total 6100000 Office and Administrative	\$ 27,866	\$ 52,560	\$ 24,694	46.98%

6200000 Executive Committees

6210000 Chairman

6210110 Chair Office/General Admin. Expenses		750	750	100.00%
6210200 ChairTravel/Entertainment	1,892	5,000	3,108	62.15%
Total 6210000 Chairman	\$ 1,892	\$ 5,750	\$ 3,858	67.09%

6220000 Treasurer

6220110 Acctg Online Services	225	300	75	25.00%
6220120 Filing Fees		25	25	100.00%
Total 6220000 Treasurer	\$ 225	\$ 325	\$ 100	30.77%

6230000 Secretary

6240000 Awards

6240100 Swimmer of the Year	5,906	7,000	1,094	15.63%
6240130 Service/Achievement	-22	1,500	1,522	101.44%
6240160 Coach of the year	177	150	-27	-17.83%
Total 6240000 Awards	\$ 6,061	\$ 8,650	\$ 2,589	29.93%

6250000 Hospitality	475	2,000	1,525	76.27%	
6260000 Scheduling	336	250	-86	-34.40%	
Total 6200000 Executive Committees	\$ 8,989	\$ 17,075	\$ 8,086	47.36%	
6300000 Pool Meets					
6310000 Sanction/Meet Operations					
6310100 USMS Pool Sanction Fees	850	800	-50	-6.25%	
6310399 Contract Service for HyTek	6,386	10,000	3,614	36.14%	
6310400 Pools/Meet Sanction (Bond) Refund	150	2,400	2,250	93.75%	
6310500 PacMasters Meets	8,365	29,500	21,135	71.64%	
6310600 Meet Incentives	2,040	5,000	2,960	59.20%	
6310650 Pool Meet Bonuses		400	400	100.00%	
6310700 Championship Meet Awards	7,368	3,400	-3,968	-116.71%	3
6310750 Championship Meet Incentive	6,000	10,000	4,000	40.00%	4
6310900 Meet Equipment	1,394	1,000	-394	-39.39%	
6310999 Champhionship Officials stipend	5,397	10,000	4,603	46.03%	
Total 6310000 Sanction/Meet Operations	\$ 37,950	\$ 72,500	\$ 34,550	47.66%	
6320000 Officials					
6320100 Officials Registration		500	500	100.00%	
6320150 Officials Clinics		100	100	100.00%	
6320200 Officials Travel to Nationals	2,916	2,300	-616	-26.79%	
6320250 Officials Local Travel Reimbursement	1,091	3,000	1,909	63.64%	
6320900 Officials Clothing	455	500	45	8.98%	
Total 6320000 Officials	\$ 4,462	\$ 6,400	\$ 1,938	30.28%	
6338000 VP Pool Meets Discretionary		2,000	2,000	100.00%	
Total 6300000 Pool Meets	\$ 42,412	\$ 80,900	\$ 38,488	47.57%	
6400000 Open Water Expenses					
6400500 USMS OW Sanction Fees	5,035	7,000	1,965	28.07%	
6401200 Evaluator Travel Reimbursement	233	700	467	66.67%	
6401300 Safety Vehicle Subsidy	1,500	4,000	2,500	62.50%	
6401400 Open Water Points Awards	1,297	3,200	1,903	59.48%	
6401500 Trailer&Buoy Maint. & Equip. Purchase	5,644	6,000	356	5.93%	
6401550 Trailer Storage	1,250	2,160	910	42.13%	
6470100 Open Water Training/Clinics		1,000	1,000	100.00%	
6480000 VP Open Water Discretionary		2,000	2,000	100.00%	

Total 6400000 Open Water Expenses	\$	14,959	\$	26,060	\$	11,101	42.60%
6500000 Communication & Technology							
6510000 Publications - Electronic							
6510100 Constant Contact		2,296		2,200		-96	-4.36%
6510599 Freelance Writers				1,500		1,500	100.00%
Total 6510000 Publications - Electronic	\$	2,296	\$	3,700	\$	1,404	37.95%
6520000 Web Site							
6520100 Web Internet Provider		395		800		405	50.66%
6520150 Software - Web Site				2,000		2,000	100.00%
6520599 Webmaster Contractor		6,300		10,000		3,700	37.00%
6520999 Other Web Contractors		3,030		8,000		4,971	62.13%
Total 6520000 Web Site	\$	9,724	\$	20,800	\$	11,076	53.25%
6530000 Technology							
6530150 Software - Technology		279		500		221	44.22%
6530599 Contractors - Technology				2,000		2,000	100.00%
Total 6530000 Technology	\$	279	\$	2,500	\$	2,221	88.84%
6540000 Marketing/Public Relation							
6540100 Advertising				100		100	100.00%
6540300 Marketing Printing				100		100	100.00%
Total 6540000 Marketing/Public Relation	\$	0	\$	200	\$	200	100.00%
6550099 Other Communic. & Tech.Professional Services				1,000		1,000	100.00%
6580000 VP Communication & Techn. Discretionary				2,000		2,000	100.00%
Total 6500000 Communication & Technology	\$	12,299	\$	30,200	\$	17,901	59.27%
6600000 Clubs and Coaches							
6600100 Coaches Scholarship				3,000		3,000	100.00%
6600200 Coaches Travel Reimbursement				600		600	100.00%
6600500 Coaches Clinic Facilities Rental				800		800	100.00%
6600550 Other Coaches Clinics Expense				2,000		2,000	100.00%
6600599 Coaches Clinic Stipends		1,172		3,000		1,828	60.93%
6680000 VP Club and Coaches Discretionary				2,000		2,000	100.00%
Total 6600000 Clubs and Coaches	\$	1,172	\$	11,400	\$	10,228	89.72%
6700000 Convention							
6700100 Delegates Registration		5,040		6,000		960	16.00%
6700200 Delegates' Expense Reimbursement		14,997		16,000		1,003	6.27%

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6700300 Convention Hotel	10,355	14,000	3,646	26.04%
6700900 Other Convention Costs	794	1,500	706	47.05%
Total 6700000 Convention	\$ 31,186	\$ 37,500	\$ 6,314	16.84%
6800000 Annual Meeting				
6800100 Annual Mtg. Room Rental	3,082	4,000	918	22.95%
6800300 Annual Mtg. Catering & Food Supplied		8,000	8,000	100.00%
6800400 Annual Mtg. Pool Rental		600	600	100.00%
6800900 Other Annual Meeting costs		250	250	100.00%
6800999 Annual Mtg. Speaker Fees		7,000	7,000	100.00%
Total 6800000 Annual Meeting	\$ 3,082	\$ 19,850	\$ 16,768	84.47%
6900000 USMS Dues				
6901000 USMS Individuals Membership		10,000	10,000	100.00%
6901100 PacMasters Scholarship and over 85	1,033	1,300	267	20.54%
6902000 USMS Clubs Registrations		180	180	100.00%
6905000 USMS Donations		200	200	100.00%
Total 6900000 USMS Dues	\$ 1,033	\$ 11,680	\$ 10,647	91.16%
6990000 Other Income/Expenses				
6990100 PacMasters Grants & Gifts		2,000	2,000	100.00%
Total 6990000 Other Income/Expenses	\$ 0	\$ 2,000	\$ 2,000	100.00%
Total 6000000 EXPENSE	\$ 142,998	\$ 289,225	\$ 146,227	50.56%
Total Expenditures	\$ 142,998	\$ 289,225	\$ 146,227	50.56%
Net Operating Revenue	-\$ 38,361	-\$ 104,115	-\$ 65,754	63.15%
Net Revenue	-\$ 38,361	-\$ 104,115	-\$ 65,754	63.15%

Notes:

1. Waiting on Santa Cruz, Whiskeytown, and Keller Cove
2. Have not received Club Assistant payment for relay meet. I've sent an email.
3. I had to buy more ribbons
4. I have not paid LCM or SCM yet.
5. Contractor for AGSOTY program updates