



September 21, 2022; Log in 7:00 p.m.
Zoom ID: 883 864 6002 password: PacMasters

AGENDA *Discussion Item

- I. **Call to Order & Introductions**
- II. **Approval of August meeting minutes (separate attachment)**
- III. **Reports**

Executive Committee

- Chair**—Phyllis Quinn, report
- Treasurer**— Laura Shope, reports attached
- Past Chair** – John King, no report
- Secretary**—Ian King, report attached
- Office Administrator**—Chris Ottati, report
- Schedule**—Steve Cutting, report

Pool Meet Committee—Matt Roper, report

Meet Operations—Ahren Lehnert, no report

Officials— Mike Abegg, no report

Open Water Committee—Ali Hall, report

Communications and Technology—Michael Moore, report

Update—Chris Ottati, report

Website—Dan Wegner, report

Clubs and Coaches—Carol Nip, report

Ad Hoc Committees—reports *

Old Business – no report

New Business – no report

Club News – reports, attached

Policy Updates – no report

2022 MEETING DATES: all dates are tentative: **October 19, November annual meeting – November 13**

Working Calendar for September: Approve preliminary 2023 Calendar of Events – bids due September 10th; publish proposals for changes to the by-laws; 2023 budget proposal for review; USMS Annual Meeting

Working Calendar for October: Adopt Budget; Nominating Committee Report (odd years); Approve final Calendar of Events; USMS Annual Meeting Review and Reports.

Working Calendar for November: Annual Mtg.; Bi-annual election (odd years); Vote on proposals to change PacMaster by-laws; Call for USMS Officer Nominations.

August meeting reports – 09/21/2022 Officer and Committee Reports

Meeting policy: Please provide text to Chris, prior to the meeting, of any items on which you would like the Committee to vote. Re-established 1/18/2012.

Executive Committee

Chair—Phyllis Quinn, report, report attached

Thank you for all our Open Water Event host.

There have been some problems with the OW data file formats, so the results are taking longer to post and process for the open water Points. Thanks to all the race committee members and Bob Upshaw for taking on this task and protecting the swimmer's personal data.

Thank you to Bill McCracken and Tri Valley masters for stepping in to host the USMS Open Water Championship events. We really appreciate the opportunity to swim in these events in our own backyard.

We will spend some time this evening discussing the proposed budget. Thank you Laura Holmes Shope for chasing down all the people who have input for the budget. We are only introducing the items that may be different from previous years, The request to approve the budget will be during the October meeting.

I have a summary of the annual meeting (attached) that was held this past weekend. Thank you to all the Pacific Masters delegates that spent their own time attending this meeting.

Treasurer—Laura Shope, financial reports attached

Review of draft 2023 budget

Past Chair—John King, no report

Secretary—Ian King, report attached

Office Administrator—Chris Ottati, report

Registration: 10,273 members; 118 clubs; 991 self-identified coaches have registered for Pacific Masters as of 9/20/22. In 2021, we had 8,748 members; 120 clubs; 448 self-identified coaches.

Bylaw Update: Last Call! Per our bylaws, any changes to the bylaws must be proposed and voted on at our Pacific Masters Annual Meeting (November). The bylaws can be found in section 103 of our [Administrative Handbook](#). If you have any proposed changes, please contact Phyllis or Chris now.

Pacific Masters Annual Service Awards: The 2022 Pacific Masters Annual Service award nominations are due to Phyllis by October 7. The list of awards and their criteria can be found [HERE](#). If you know someone you think is deserving of one of these awards, get your nomination into Phyllis! The awards will be presented at our 2022 Pacific Masters Annual meeting in November.

USMS Annual Meeting: We have had a successful 2022 USMS Annual Meeting. We had 18 elected delegates with 1 not being able to make it due to family death. 5 of those delegates attended in person; We had 6 Pacific sponsored delegates, 2 of whom attended in person; we had 6 USMS sponsored delegates, all of whom attended in person. See Phyllis’s summary of the meeting.

USMS Award winners from Pacific: Congratulations to our Pacific Masters members who won USMS awards in 2022:

- Dorothy Donnelly Service Award: Ian King, Ali Hall, John Pettibone
- Diversity and Inclusion Award: Donita Flecker

UPDATE distribution list: Michael Moore and I are going to start working on paring down this distribution list to members active in the last 4 years.

Schedule—Steve Cutting, report

Event date requests received after the Aug. 17, 2022 meeting:

Event Bid (type)	Bid Received Date	Host	Location	1 st Choice 2023 Dates	2 nd Choice 2023 Dates	Contact	Comment
Pac Masters Long Course Championship Meet	Monday, August 22, 2022 10:38:42 AM	Marin Aquatic Masters	Miwok Aquatic Center, Indian Valley College, Novato, CA	July 14-16, 2023 July 21-23, 2023	July 21-23, 2023	Shari Cruse swim@marinaquaticmasters.com 415-302-4466	1 st choice date corrected in 8/23/22 email. Needs committee approval
Splash & Dash, 2023 SCY Sprint Pentathlon	Wednesday, August 31, 2022 5:23:35 PM	Albany Armada Aquatic Masters	Albany Aquatic Center	Sat. February 25, 2023	Sat. February 11, 2023	Carol Nip raysun@comcast.net 510-589-7102	1 st choice date accepted and added to schedule on Sept 2, 2022
Whiskeytown Open Water Swims	Wednesday, August 31, 2022 10:17:21 PM	Redding Swim Team	Whiskeytown National Park, Redding, CA	Sun. Sept 10, 2023	none	Luke Blehm Lukeblehm@yahoo.com (530) 524-8642	1 st choice date accepted and added to schedule on Sept 2, 2022
Santa Rosa Masters Resolution Meet (SCY)	Friday, September 02, 2022 11:02:59 AM	Santa Rosa Masters	Santa Rosa Junior College	Sat. January 21, 2023	none	John Morales erjomo@sonic.net 707-495-6954	1 st choice date accepted and added to schedule on Sept 2, 2022
Sacramento Masters Sprint Pentathlon (SCY)	Tuesday, September 06, 2022 6:38:16 PM	Sacramento Masters	North Natomas Aquatic Center	Sunday March 26, 2023	Summer	Andrew Brenan andybrenan@mac.com 916-801-2627	100 of each stroke and 200 IM 1 st choice date accepted and added to schedule on Sept 7, 2022

Pool Meet Committee—Matt Roper, report

The Pacific Masters Kerry O'Brien Short Course Meters Championships, hosted by Walnut Creek Masters, are coming up next month from Oct 7th-9th. As a reminder, larger teams will be assigned timing responsibilities during the meet. If unforeseen circumstances arise that prevent your team from

fulfilling its timing responsibilities, please let us know so that we can arrange alternate coverage.

Meet Operations—Ahren Lehnert, no report

Officials— Mike Abegg, no report

Open Water Committee—Ali Hall, report

1. USMS has created a contact form for OW workout groups. Please take a look and consider listing your group: <https://www.usms.org/club-central/club-and-workout-group-registration-information>.
2. Bidding will remain open until December 1, 2022 for the 2024 OWNC events and those interested can access those documents on the USMS site. We have requested information go out about this through the UPDATE and as this has not appeared, please feel free to simply visit the USMS site to access.
3. The Open Water Committee (OWC) remains ready to review new website details to make recommendations for content and organization on the “Open Water” tab, as well as to begin uploading member profiles and book recommendations.
4. The Keller Cove events are scheduled for 9/17/22. Kim Elsbach is the evaluator.
5. Efforts will be made to bring results postings up to date, when received.
6. We plan to connect with all current and some past hosts toward the end of 2022, to prepare for 2023 events. We would like feedback about what kind of support would bring past hosts back to our series and what would help current hosts continue.

Communications and Technology— Michael Moore, report *

There will be a quick demonstration of the new website. The website is divided into two sides. The left side for new members and the right side will have information designed for current members. We have been working with Dan Wegner and Megan Johnson of Club Assistant to bring all the information over to the new website. The plan is to have the website up by October 10th.

Chris Ottati and I will be working to trim the number of email that are on our email lists. Our list is currently 28,000. We want to keep people who have been PacMasters members in the years 2019-2022. Currently there are 7,000 contacts who are least engaged. We want to continue to send information to swimmers who are interested in Masters swimming. However, by trimming the people who are no longer interested or have not been a member in four years, we can lower or lower our fees to Constant Contact.

Update—Chris Ottati, report

Since our August 17 meeting three e-newsletter have been sent; August 22, September 5 and September 19. The newsletter was received by approximately 25,000 swimming enthusiasts. The open rate was 55%. The editor for August 22 was Linda Hepworth/Jenn Hwang, and September 5 and September 19 was Linda Hepworth (a big THANK YOU to Linda for stepping up!). The October 3 editor will be Linda Hepworth and the October 18 editor has not been assigned. The UPDATE is

supervised by Michael Moore, VP Communications and Technology.

Website—Dan Wegner, report

New Website

- Past Month
 - Weekly meetings with Michael Moore and Rich Burns
 - Laying out new pages
 - Updated text on pages
 - Creating new pages
 - Putting in new images
 - Applying design templates
- Next Month
 - Site Review and Goals

Clubs and Coaches—Carol Nip, report

See attachment for Carol's report

Ad Hoc Committees — reports

USMS ALTS – Kim Elsbach, no report

USMS LMSC Development – Ian King/Karen Harris, report *

Here are a few summary items:

- Relay 2023 - date TBD, but will most likely be later in year than 2022 (March)
- Zone Chair/Coordinator role description in progress
- DISCUSS*: should role titles be changed from "chair" to "coordinator"
- Pilot program to provide support and education for new Sanctions Chairs in development
- Mentorship program continues to be developed
- Webinars will continue but there will be some changes for education for LMSC roles

USMS Rules – David Benjamin, no report

USMS Legislation - Teddy Palmer, no report

Diversity and Inclusion – Vicki Shu, no report

Members: Ahren Lehnert, Amos Chan, Paul Frentsos, Steve Terusaki, Vicki Shu

Marketing and Membership – Michael Moore, report

Unattached swimmers

We will be sending out an email to our unattached swimmers (about 1,200) to encourage them to consider joining one of our Masters teams. The email will be sent out by geographical area. An email was sent out to all teams asking them if they wanted to be listed on the email being sent out.

College club swimming

At the USMS convention, I spoke with Dawson Hughes about contacting colleges that have college club sports in the Pacific LMSC. We will be designing a plan to contact colleges that have college club swimming to inform them about the help that Pacific Masters can provide during the year.

Annual Celebration and Meeting – Teddy Palmer, no report

Members: Teddy Palmer, Nancy Ridout, Rich Burns, Annette Coholan, Maggie Tevis, Susan Collins, Lorena Sims, Phyllis Quinn, Chris Ottati

New Business— no report

Club news— reports

Karen Harril - Keller Cove report, attached

Donita Flecker – Pull for Time report

Thank you to everyone that helped make this virtual event possible again! We had TONS of new swimmers from all over the nation that hadn't entered the postal before. Thanks to MEMO for getting in all those last minute entries!

FUN FACTS for the 2022 400 Pull For Time:

- 104 swimmers entered total.
- 15 of those entries were MEMO's and was the team with the most entries!
- 18 NEW 2022 age group records were set in both categories.
- 2 swimmers broke their own previous 2021 record.
- 2 swimmers tied for a 2nd place medal.
- 5 swimmers that will receive a medal, set a 2022 record.
- New age group: 95-99!
- Albert Edgerton - oldest swimmer *ever* to compete in the 400 PFT and set a record in their age group (95-99) at 97 years young!

Official results will be submitted to Pac Masters by October 1.

Policy Updates – no report



PACIFIC MASTERS SWIMMING

"Swimming for Life"

Pacific Masters Monthly Meeting

Date: August 17, 2022 (Zoom Call)

Call to Order: Phyllis Quinn, Chair, called the meeting to order at 7:00pm

I. APPROVAL OF MINUTES & AGENDA
<ul style="list-style-type: none">• July Meeting Minutes: Approved as amended• August Agenda: Approved
II. OFFICERS' REPORTS
Chair – Phyllis Quinn , see meeting agenda for report
Treasurer – Laura Shope , see meeting agenda for report <ul style="list-style-type: none">• August financials accepted
Past Chairman– John King , no report
Secretary – Ian King , see meeting agenda for report
<u>Officer and Committee Reports</u>
Office Administrator/Registration/Top Ten and Records – Chris Ottati , see meeting agenda for report <ul style="list-style-type: none">• Correction to spelling of Shari Cruse in section on 2022 Pacific Masters LCM Championships
Schedule – Steve Cutting , see meeting agenda for report
Pool Committee, Chair-Matt Roper , see meeting agenda for report
Meet Operations – Ahren Lehnert , no report <ul style="list-style-type: none">• SCM Championship meet is in the Sanctions approval process
Officials – Mike Abegg , see meeting agenda for report
Open Water Committee, Chair-Ali Hall , see meeting agenda for report <ul style="list-style-type: none">• Noted to check East Bay Park & Rec website for water conditions of Del Valle OW event as well as possible cancellation• Keller Cove has submitted a Sanctions request. East Bay Parks & Rec can sometimes take a while for permits to get done. Entries will not open until this is completed
Communications and Technology – Michael Moore , see meeting agenda for report <ul style="list-style-type: none">• Discussion of the possibility of creating a Content Manager role and/or creating an Ad Hoc committee for organizing content on the new website. More will be shared at the September meeting.
Update – Chris Ottati , see meeting agenda for report
Website – Dan Wegner , see meeting agenda for report

2022 Meeting Dates (all dates are tentative): September 21, October 19, November 13-Annual Meeting



Clubs and Coaches – Carol Nip, see meeting agenda for report

Ad Hoc Committees

ALTS – Kim Elsbach, see meeting agenda for report

- Year corrected to 2022 on 3rd bullet relating to RFI for ALTS Grants

LMSC Development Committee – Karen Harris/Ian King, no report

USMS Rules – David Benjamin, see attachment to meeting agenda for proposed Rules amendment summary

LMSC Legislation – Teddy Palmer, see meeting agenda for report and attachment to meeting agenda for USMS proposed legislation amendments

Diversity & Inclusion – Vicki Shu, see meeting agenda for report

- Robust discussion around a possible legislation change pertaining to “gender expression” of USMS members

Marketing and Membership – Michael Moore, see meeting agenda for report

Annual Celebration and Meeting – Teddy Palmer, no report

III. OLD BUSINESS

- no report

IV. NEW BUSINESS

- Phyllis commented to remind everyone that Chris Ottati’s role as Office Administrator is one where she is the “messenger” for many items. Please be respectful of her and the role when information is shared and don’t “shoot the messenger”

V. CLUB ANNOUNCEMENTS

- Sierra Nevada Masters is getting a new pool in Reno. Ground has been broken.
- New pool also coming for MVM

VI. POLICY UPDATES

- no report

VII. ADJOURNMENT

- Meeting adjourned at 8:19pm

ATTENDEES

Phyllis Quinn, Chris Ottati, Ian King, Carol Nip, Matt Roper, Sally Guthrie, Michael Moore, Vicki Shu, Chris Campbell, Steve Cutting, Ron Taylor, John King, Marcia Benjamin, Eric Hektner, Rich Burns, Matt Zachan, Nancy Ridout, Mike Abegg, Bob Anderson, Lorena Sims, Greg Stoner, Chad Holbrook, Ahren Lehnert, Jennifer Widner, Jan Frydendahl, Kim Elsbach, Ken Halbrecht, David Benjamin, Laura Shope, Dan Wegner, Berrin Yavuzer

Respectively submitted,

Ian King

Pacific Local Masters Swimming Committee
Statement of Financial Position
As of September 19, 2022

	Total			
	As of Sep 19, 2022	As of Sep 19, 2021 (PY)	Change	% Change
ASSETS				
Current Assets				
Bank Accounts				
1000000 Cash				
1000100 Wells Fargo Checking Account	85,179	81,129	4,049	4.99%
1000200 Wells Fargo Savings Account	287,051	287,025	26	0.01%
Total 1000000 Cash	\$ 372,230	\$ 368,154	\$ 4,076	1.11%
Total Bank Accounts	\$ 372,230	\$ 368,154	\$ 4,076	1.11%
Other Current Assets				
Other Current Assets				
Total Other Current Assets				
Total Current Assets	\$ 372,230	\$ 368,154	\$ 4,076	1.11%
TOTAL ASSETS	\$ 372,230	\$ 368,154	\$ 4,076	1.11%
LIABILITIES AND EQUITY				
Liabilities				
Current Liabilities				
Other Current Liabilities				
2000500 Payroll Liabilities				
2000505 CA PIT / SDI				
2000506 CA SUI / ETT				
2000510 Federal Taxes (941/944)	613	613		
Total 2000500 Payroll Liabilities	\$ 613	\$ 613		
2000550 Direct Deposit Payable				
Total Other Current Liabilities	\$ 613	\$ 613		
Total Current Liabilities	\$ 613	\$ 613		
Total Liabilities	\$ 613	\$ 613		
Equity				
3000000 Opening Balance Equity	14,989	14,989		
3900000 Retained Earnings	354,023	301,812	52,212	17.30%
Net Revenue	2,606	50,742	-48,136	-94.86%
Total Equity	\$ 371,618	\$ 367,542	\$ 4,076	1.11%
TOTAL LIABILITIES AND EQUITY	\$ 372,230	\$ 368,154	\$ 4,076	1.11%

Pacific Local Masters Swimming Committee
Budget vs. Actuals: FY2022 - FY22 P&L

NOTES

January - December 2022

	Total			
	Actual	Budget	Remaining	% Remaining
Revenue				
4000000 INCOME				
4010000 Registration				
4011000 Membership Dues	93,293	120,000	26,707	22.26%
4012000 Clubs Registration	204	1,320	1,116	84.55%
4014000 PacMasters Donations	2,623	2,500	-123	-4.92%
Total 4010000 Registration	\$ 96,120	\$ 123,820	\$ 27,700	22.37%
4020000 Event Fee Income				
4020200 Open Water Sanction Fees	2,000	7,000	5,000	71.43%
4020300 Meet Management Services		10,000	10,000	100.00%
4020400 Sanction Bond Deposits		200	200	100.00%
Total 4020000 Event Fee Income	\$ 2,000	\$ 17,200	\$ 15,200	88.37%
4070000 Other Income				
4070100 Clinic Revenue	291	1	-290	-28950.00%
4070500 PacMasters Meet		26,500	26,500	100.00%
Total 4070000 Other Income	\$ 291	\$ 26,501	\$ 26,211	98.90%
Total 4000000 INCOME	\$ 98,410	\$ 167,521	\$ 69,111	41.25%
Total Revenue	\$ 98,410	\$ 167,521	\$ 69,111	41.25%
Gross Profit	\$ 98,410	\$ 167,521	\$ 69,111	41.25%

Expenditures

6000000 EXPENSE

6100000 Office and Administrative

6100110 Supplies	2,965	3,500	535	15.28%	1
6100120 Postage	236	600	364	60.67%	
6100130 Printing		200	200	100.00%	
6100300 Telephone	531	700	169	24.11%	
6100400 Rule Books	92	100	8	8.00%	
6100450 File Storage	2,799	3,900	1,101	28.23%	
6101200 Office Travel/Training/Entertainment	116	50	-66	-131.12%	
6101900 Office Administrator	19,797	30,600	10,803	35.30%	
61019010 Payroll Taxes	1,836	2,760	924	33.46%	
61019020 Workers Compensation	532	1,000	468	46.80%	
6102100 Renewal Notices		100	100	100.00%	
6109000 Misc. Office Expenses	380	500	120	24.00%	

Total 6100000 Office and Administrative **\$ 29,284** **\$ 44,010** **\$ 14,726** **33.46%**

6200000 Executive Committees

6210000 Chairman

6210110 Chair Office/General Admin. Expenses		250	250	100.00%
6210200 ChairTravel/Entertainment		2,000	2,000	100.00%
6210300 Diversity and Inclusion		200	200	100.00%

Total 6210000 Chairman **\$ 2,450** **\$ 2,450** **100.00%**

6220000 Treasurer

6220110 Acctg Online Services	554	750	197	26.20%
6220120 Filing Fees		10	10	100.00%

Total 6220000 Treasurer **\$ 554** **\$ 760** **\$ 207** **27.17%**

6230000 Secretary

		25	25	100.00%
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6240000 Awards

6240100 Swimmer of the Year	400	1,000	600	60.00%
6240130 Service/Achievement		1,500	1,500	100.00%
6240160 Coach of the year	224	300	76	25.33%

Total 6240000 Awards **\$ 624** **\$ 2,800** **\$ 2,176** **77.71%**

6250000 Hospitality 100 100 100.00%

6260000 Scheduling 400 400 100.00%

Total 6200000 Executive Committees	\$	1,178	\$	6,535	\$	5,358	81.98%
6300000 Pool Meets							
6310000 Sanction/Meet Operations							
6310100 USMS Pool Sanction Fees		650		1,000		350	35.00%
6310399 Contract Service for HyTek		250		12,000		11,750	97.92%
6310400 Pools/Meet Sanction (Bond) Refund				200		200	100.00%
6310500 PacMasters Meets		158		26,500		26,342	99.40%
6310650 Pool Meet Bonuses		1,100		3,000		1,900	63.33%
6310700 Championship Meet Awards		4,996		3,000		-1,996	-66.52%
6310750 Championship Meet Incentive		4,500		5,500		1,000	18.18%
6310900 Meet Equipment		239		2,500		2,261	90.44%
6310999 Championship Officials stipend		4,350		8,000		3,650	45.63%
Total 6310000 Sanction/Meet Operations	\$	16,243	\$	61,700	\$	45,457	73.67%
6320000 Officials							
6320200 Officials Travel to Nationals		1,533		1,800		267	14.86%
6320250 Officials Local Travel Reimbursement		2,899		1,700		-1,199	-70.54%
6320900 Officials Clothing				500		500	100.00%
Total 6320000 Officials	\$	4,432	\$	4,000	-\$	432	-10.79%
Total 6300000 Pool Meets	\$	20,675	\$	65,700	\$	45,025	68.53%
6400000 Open Water Expenses							
6400500 USMS OW Sanction Fees		1,900		7,000		5,100	72.86%
6400900 OW Clinic Sponsorship		600		600			
6401200 Evaluator Travel Reimbursement		355		400		45	11.30%
6401300 Safety Vehicle Subsidy		500		3,000		2,500	83.33%
6401400 Open Water Points Awards				3,200		3,200	100.00%
6401500 Trailer&Buoy Maint. & Equip. Purchase				500		500	100.00%
6401550 Trailer Storage		630		900		270	30.00%
6480000 VP Open Water Discretionary		660		500		-160	-32.00%
Total 6400000 Open Water Expenses	\$	4,645	\$	16,100	\$	11,455	71.15%
6500000 Communication & Technology							
6510000 Publications - Electronic							
6510100 Constant Contact		2,562		2,600		38	1.46%
Total 6510000 Publications - Electronic	\$	2,562	\$	2,600	\$	38	1.46%
6520000 Web Site							

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6520100 Web Internet Provider	480	500	20	4.01%
6520150 Software - Web Site		500	500	100.00%
6520599 Webmaster Contractor	3,589	7,000	3,412	48.74%
6520999 Other Web Contractors	9,000	10,000	1,000	10.00%
Total 6520000 Web Site	\$ 13,068	\$ 18,000	\$ 4,932	27.40%
6530000 Technology				
6530150 Software - Technology	600	500	-100	-19.91%
6530599 Contractors - Technology		1,000	1,000	100.00%
Total 6530000 Technology	\$ 600	\$ 1,500	\$ 900	60.03%
6540000 Marketing/Public Relation				
6540050 Marketing and Membership	1,997	9,500	7,503	78.98%
Total 6540000 Marketing/Public Relation	\$ 1,997	\$ 9,500	\$ 7,503	78.98%
6580000 VP Communication & Techn. Discretionary		500	500	100.00%
Total 6500000 Communication & Technology	\$ 18,227	\$ 32,100	\$ 13,873	43.22%
6600000 Clubs and Coaches				
6600100 Coaches Scholarship	2,860	3,900	1,040	26.67%
6600200 Coaches Travel Reimbursement	1,225	3,400	2,175	63.97%
6600500 Coaches Clinic Facilities Rental		800	800	100.00%
6600550 Other Coaches Clinics Expense	253	800	547	68.33%
6600599 Coaches Clinic Stipends	350	800	450	56.25%
6610000 ALTS		500	500	100.00%
6680000 VP Club and Coaches Discretionary	200	500	300	60.00%
Total 6600000 Clubs and Coaches	\$ 4,888	\$ 10,700	\$ 5,812	54.31%
6700000 USMS Volunteer Meeting				
6700200 Delegates' Expense Reimbursement	11,071	15,000	3,929	26.19%
6700900 Other Volunteer Meeting Costs		1,000	1,000	100.00%
Total 6700000 USMS Volunteer Meeting	\$ 11,071	\$ 16,000	\$ 4,929	30.81%
6800000 Annual Meeting				
6800100 Annual Mtg. Room Rental		4,000	4,000	100.00%
6800300 Annual Mtg. Catering & Food Supplied		8,000	8,000	100.00%
6800400 Annual Mtg. Pool Rental		900	900	100.00%
6800500 Annual report		250	250	100.00%
6800900 Other Annual Meeting costs	210	250	40	16.00%
6800999 Annual Mtg. Speaker Fees		7,000	7,000	100.00%

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Total 6800000 Annual Meeting	\$	210	\$	20,400	\$	20,190	98.97%
6900000 USMS Dues							
6901100 PacMasters Scholarship and over 85		1,419		1,300		-119	-9.15%
Total 6900000 USMS Dues	\$	1,419	\$	1,300	-\$	119	-9.15%
6990000 Other Income/Expenses							
6990100 PacMasters Grants & Gifts		2,400		2,000		-400	-20.00%
Total 6990000 Other Income/Expenses	\$	2,400	\$	2,000	-\$	400	-20.00%
Total 6000000 EXPENSE	\$	93,996	\$	214,845	\$	120,849	56.25%
Total Expenditures	\$	93,996	\$	214,845	\$	120,849	56.25%
Net Operating Revenue	\$	4,414	-\$	47,324	-\$	51,738	109.33%
Net Revenue	\$	4,414	-\$	47,324	-\$	51,738	109.33%

NOTES:

1. New laptop and monitor
2. HyTek Organizational license
3. Includes most 2022 delegate reimbursement

Monday, Sep 19, 2022 08:47:43 AM GMT-7 - Cash Basis

USMS 2022 Annual Meeting

- Friday open remarks
- Five strategies
- Awards:
 - Dorothy Donnelly: Ian King, Ali Hall, and John Pettibone.
 - D&I: Donita Flecker
- Saturday elections:
 - John King re-elected as at large director for the Oceana zone.
 - LDC proposals both passed. Rules proposals all passed.
 - R3 - rule with discussion about the top ten and season end dates. They are looking to automate the top ten according to Dawson.
- Legislation passionate debate for and against L3 and L4. L3 defeated. L4 passed. Authorize BOD to set manner of the annual meeting.
- L17 committee changed from not recommended to recommended. So the gender expression will be included in the rule book. This passed.
- Financial assumptions by the NO and committee explained. Proposal for a \$5/\$10 increase to membership fee. After debate, this passed.
- Closing remarks by Dawson and Peter.

Clubs & Coaches Report – September 2022

Future Pool Meets at Clubs

- Carol working with Tunisia Batzer, Coach at Vacaville Swim Club (USA-S & USMS) to pick up the CALM SCY Meet, aiming for the weekend of March 11 or 12, 2023.
- Carol waiting to hear back from Clovis Swim Club Masters to host a one-day meet: March 25/26, April 1/2 or March 18/19. They need Meet Director, assistance with sanctions and running the meet. Brenner recommends this effort as their team has 120+ swimmers in multiple pools with only 32 USMS registered.

Content for new Pacific Masters Website

- Michelle Bowden (DAM) responded to the Update which asked for volunteers to assist with editing. Michelle completed Kerry O'Brien's interview and is currently editing Tim Sheeper's interview.
- Michelle Ferguson (ALB) completed editing Mel Goldstein and Patti Scott-Baier's interviews and is currently working on Dan Wegner's interview.
- Caitlin Heffley (ALB) completed reviewing all Coach of The Year write ups 1999-2021. Photographs are now needed for 18 coaches.

Upcoming Coach Events - Educational

- Pacific - Sat., Oct. 15: Women in Coaching Leadership Summit.
- USMS - Oct. 7-9 National Coaches Clinic, Las Vegas
- USMS - Sat., Dec. 3 Level 2 certification with Bill Brenner in San Jose
- USMS - Sat., Dec. 3 Level 3 certification with Bill Brenner in San Jose
- USMS - Sun, Dec. 4 Clinic Course for Coaches – San Francisco

Outreach – New/Potential USMS Clubs in Pacific

1. City of Sunnyvale – A 50-meter pool with no masters program, Foothill High School pool. Name of new team will be Sunnyvale Masters, practices to start on Tu/Th 8:00-9:00 am. Alex Kang, a first-time Delegate to the Annual Meeting via Zoom, looks forward to this new assignment.
2. El Camino YMCA Masters, Kevin Hayes, Head Coach
 - a. As of August 5, a new USMS club.
3. Humboldt Swim Club (USAS) to start Masters with Assistant Coach Jacob Ireland, MWF 6-7:30am. Carol offered that our LMSC pay club registration for the start up. Waiting to hear back.
4. Livermore Aqua Cowboys (USAS), Alex Silver, Head Coach
 - a. New facility, Robert Livermore Community Center, 2 pools – working with assistant coach for next steps.
5. Oakhurst – Yosemite High School pool in Oakhurst is an underused facility. Working with Holly Houston to begin a masters program here.
6. Redding Swim Team (USAS) registered their Masters club, Redding Swim Team, but cancelled the OW Whiskey Town event.
7. Silicon Valley Tri Club, registered as a new USMS club 2022. They only offer one workout/week, available to 150 triathletes in their network.
8. South Lake Tahoe Swim Club (SLTM), Derek Beller, Coach. Michael Moore to visit this club.
9. Tri Valley Aquatics (USAS), Livermore – not related to TVM-Pleasanton. Head Coach, Daniel Ridosko, wants to start up Masters – needs a coach.

Website Consultants – Evaluate our LMSC Websites

- Jackie Chow (DAM) and Laurie Amaro (ALB) met with Michael Moore and Carol Nip to understand their assignments to evaluate more than 120 LMSC websites. See Webmaster's Checklist, below. Jackie responded to an Update article soliciting for volunteers. The goal is to complete evaluations by November and to send club webmasters their evaluations in 2023.

Webmaster's Checklist

Basic

- Domain Name
- Phone Number
- Email Address
- Schedule
- Swimming level (able to swim 25 yards independently)
- Pool Address/Addresses
 - Map
- Name of person regarding membership (could be coach)

Search Engine Optimization

- Mention USMS
- Mention Pacific Masters
- Mention Adult Swimming
- ALTS (if you have it)

Advanced

- Coaches
- Bio of Coaches
- Cost
- How to Pay
- Works on Mobile Devices
- Found on Google
- Adult swimming (team city)
- Masters Swimming (team city)
- Adult learn to Swim (club city)
- [https://\(club\)](https://(club))
- Is club website linked on USMS Club Finder?

Facebook & Instagram (Bonus)

- Does the Club have a Facebook page?
- Is USMS recognized on their home page?
- Are there recent posts within the past three months?

- Is the Club website linked to their club's Instagram account?
- Is USMS recognized on their Instagram account?
- Is the Club website linked to the USMS Instagram account?

Keller Cove Swim for Kids' Sake – 2022

A beautiful day, sun was shining, and water temp was 66 degrees and conditions were good. We had 173 swims from 136 swimmers; this year we offered the combo of ½ mile and 2 mile, as well as ½ mile and 1 mile which was a welcome addition for this year. There was only one DNF.

Race results are available on Buzzwords Productions website, and include an option to download a “finishers certificate” with time and placement:

<https://results.raceroster.com/v2/en-US/results/rprea2kc5wprsr6p/results?subEvent=>

Total Swims by Race Categories:

• ½-mi - non-wetsuit	36
• ½-mi - wetsuit	8
• 1-mi - non-wetsuit	59
• 1-mi - wetsuit	23
• 2-mi - non-wetsuit	38
• 2-mi - wetsuit	9
Total	173

Total Swimmers:

• USMS	107
• OEVT	<u>29</u>
Total	136

No-shows: 13

Overall 1st Place Times (Cat 1)

½ mi – female:	Allison Arnold, 30, TOC:	10:03
½ mi – male:	Joby Bernstein, 27, TOC:	10:06
1-mi – female:	Allison Arnold, 30, TOC:	21:11
1-mi – male:	Joby Bernstein, 27, TOC:	21:21
2-mi - female:	Amy Fischer, 47, CLOV:	53:25
2 mi - male:	Chad La Tourette, 34, TOC:	40:52

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Pacific Local Masters Swimming Committee

Budget vs. Actuals: FY2022 - FY22 P&L

January - December 2022

	2021 Actual	2022 YTD	2022 Budget	2023 Budget
Revenue				
4000000 INCOME				
4010000 Registration				
4011000 Membership Dues	114,696.60	91,252.80	120,000.00	141,750.00
4012000 Clubs Registration	540.00	180.00	1,320.00	1,590.00
4014000 PacMasters Donations	5,881.00	2,573.00	2,500.00	3,500.00
Total 4010000 Registration	\$ 121,117.60	\$ 94,005.80	123,820.00	146,840.00
4020000 Event Fee Income				
4020200 Open Water Sanction Fees	1,755.00	2,000.00	7,000.00	7,000.00
4020300 Meet Management Services			10,000.00	9,600.00
4020400 Sanction Bond Deposits			200.00	300.00
Total 4020000 Event Fee Income	\$ 1,755.00	\$ 2,000.00	17,200.00	16,900.00
4070000 Other Income				
4070100 Clinic Revenue		200.00	1.00	2,500.00
4070500 PacMasters Meet	701.50		26,500.00	5,200.00
4070900 Misc. Other Income		25.00		
Total 4070000 Other Income	\$ 701.50	\$ 225.00	26,501.00	7,700.00
4090000 Bank Interest	28.70	16.67		30.00
Total 4000000 INCOME	\$ 123,602.80	\$ 96,247.47	167,521.00	171,470.00
Total Revenue	\$ 123,602.80	\$ 96,247.47	167,521.00	171,470.00
Gross Profit	\$ 123,602.80	\$ 96,247.47	167,521.00	171,470.00
Expenditures				
6000000 EXPENSE				
6100000 Office and Administrative				
6100110 Supplies	103.09	1,373.21	3,500.00	1,000.00
6100120 Postage	816.75	204.79	600.00	250.00
6100130 Printing			200.00	250.00
6100300 Telephone	670.87	531.21	700.00	700.00

6100400 Rule Books	110.00	92.00	100.00	100.00
6100450 File Storage	3,636.00	2,488.00	3,900.00	3,900.00
6101200 Office Travel/Training/Entertainment		115.56	50.00	50.00
6101900 Office Administrator	23,497.54	16,915.00	30,600.00	32,000.00
61019010 Payroll Taxes	2,650.03	1,616.00	2,760.00	3,568.00
61019020 Workers Compensation	990.00	532.00	1,000.00	600.00
6102100 Renewal Notices			100.00	100.00
6109000 Misc. Office Expenses	431.82	379.99	500.00	500.00
Total 6100000 Office and Administrative	\$ 32,906.10	\$ 24,247.76	44,010.00	43,018.00
6200000 Executive Committees				
6210000 Chairman				
6210110 Chair Office/General Admin. Expenses			250.00	100.00
6210200 ChairTravel/Entertainment			2,000.00	2,000.00
6210300 Diversity and Inclusion			200.00	500.00
Total 6210000 Chairman	\$ 0.00	\$ 0.00	2,450.00	2,600.00
6220000 Treasurer				
6220110 Acctg Online Services	738.00	553.50	750.00	750.00
6220120 Filing Fees	7.44		10.00	10.00
Total 6220000 Treasurer	\$ 745.44	\$ 553.50	760.00	760.00
6230000 Secretary				
			25.00	25.00
6240000 Awards				
6240100 Swimmer of the Year		400.00	1,000.00	9,000.00
6240130 Service/Achievement	823.92		1,500.00	1,500.00
6240160 Coach of the year	236.13	224.00	300.00	300.00
Total 6240000 Awards	\$ 1,060.05	\$ 624.00	2,800.00	10,800.00
6250000 Hospitality				
			100.00	
6260000 Scheduling				
	900.00		400.00	900.00
Total 6200000 Executive Committees	\$ 2,705.49	\$ 1,177.50	6,535.00	15,085.00
6300000 Pool Meets				
6310000 Sanction/Meet Operations				
6310100 USMS Pool Sanction Fees	500.00	650.00	1,000.00	1,000.00
6310399 Contract Service for HyTek	562.54		12,000.00	12,000.00
6310400 Pools/Meet Sanction (Bond) Refund			200.00	300.00
6310500 PacMasters Meets	1,652.57	158.24	26,500.00	5,200.00

6310650 Pool Meet Bonuses	250.00	850.00	3,000.00	2,500.00
6310700 Championship Meet Awards	1,590.00	4,845.59	3,000.00	1,800.00
6310750 Championship Meet Incentive	1,000.00	4,500.00	5,500.00	5,500.00
6310900 Meet Equipment		238.89	2,500.00	4,000.00
(ADD #) Pool Rental Subsidies				9,500.00
6310999 Championship Officials stipend	2,200.00	4,050.00	8,000.00	7,000.00
Total 6310000 Sanction/Meet Operations	\$ 7,805.11	\$ 15,292.72	61,700.00	48,800.00
6320000 Officials				
6320200 Officials Travel to Nationals	1,400.00	705.24	1,800.00	1,000.00
6320250 Officials Local Travel Reimbursement	594.68	2,899.22	1,700.00	4,000.00
6320900 Officials Clothing			500.00	500.00
Total 6320000 Officials	\$ 1,994.68	\$ 3,604.46	4,000.00	5,500.00
Total 6300000 Pool Meets	\$ 9,799.79	\$ 18,897.18	65,700.00	54,300.00
6400000 Open Water Expenses				
6400500 USMS OW Sanction Fees	100.00	1,000.00	7,000.00	7,000.00
6400900 OW Clinic Sponsorship	1,755.00	600.00	600.00	-
6400905 Virtual Event Manager				500.00
6401200 Evaluator Travel Reimbursement	64.00	217.80	400.00	400.00
6401300 Safety Vehicle Subsidy	1,000.00		3,000.00	3,000.00
6401400 Open Water Points Awards			3,200.00	3,200.00
6401500 Trailer&Buoy Maint. & Equip. Purchase			500.00	800.00
6401550 Trailer Storage	840.00	560.00	900.00	900.00
6480000 VP Open Water Discretionary	17.51	660.00	500.00	500.00
Total 6400000 Open Water Expenses	\$ 3,776.51	\$ 3,037.80	16,100.00	15,800.00
6500000 Communication & Technology				
6510000 Publications - Electronic				
6510100 Constant Contact	2,562.00	2,562.00	2,600.00	2,600.00
Total 6510000 Publications - Electronic	\$ 2,562.00	\$ 2,562.00	2,600.00	2,600.00
6520000 Web Site				
6520100 Web Internet Provider	429.81	307.47	500.00	
6520150 Software - Web Site			500.00	
6520599 Webmaster Contractor	7,040.00	3,327.25	7,000.00	
6520999 Other Web Contractors		9,000.00	10,000.00	
Total 6520000 Web Site	\$ 7,469.81	\$ 12,634.72	18,000.00	-

6530000 Technology				
6530150 Software - Technology	443.75		419.68	500.00
6530599 Contractors - Technology				1,000.00
Total 6530000 Technology	\$ 443.75	\$ 419.68	1,500.00	-
6540000 Marketing/Public Relation				
6540050 Marketing and Membership		1,960.85	9,500.00	
Total 6540000 Marketing/Public Relation	\$ 0.00	\$ 1,960.85	9,500.00	-
6580000 VP Communication & Techn. Discretionary			500.00	
Total 6500000 Communication & Technology	\$ 10,475.56	\$ 17,577.25	32,100.00	2,600.00
6600000 Clubs and Coaches				
6600100 Coaches Scholarship	500.00	3,534.96	3,900.00	3,000.00
6600200 Coaches Travel Reimbursement		200.00	3,400.00	500.00
6600500 Coaches Clinic Facilities Rental			800.00	800.00
6600550 Other Coaches Clinics Expense	456.36	253.34	800.00	1,000.00
6600599 Coaches Clinic Stipends	300.00	350.00	800.00	2,500.00
6610000 ALTS	1,340.00		500.00	1,000.00
6680000 VP Club and Coaches Discretionary	238.95	200.00	500.00	500.00
Total 6600000 Clubs and Coaches	\$ 2,835.31	\$ 4,538.30	10,700.00	9,300.00
6700000 USMS Volunteer Meeting				
6700200 Delegates' Expense Reimbursement		11,070.87	15,000.00	15,000.00
6700900 Other Volunteer Meeting Costs			1,000.00	1,000.00
Total 6700000 USMS Volunteer Meeting	\$ 0.00	\$ 11,070.87	16,000.00	16,000.00
6800000 Annual Meeting				
6800100 Annual Mtg. Room Rental			4,000.00	4,000.00
6800300 Annual Mtg. Catering & Food Supplied			8,000.00	8,000.00
6800400 Annual Mtg. Pool Rental			900.00	900.00
6800500 Annual report			250.00	
6800900 Other Annual Meeting costs	2,100.00	210.00	250.00	250.00
6800999 Annual Mtg. Speaker Fees	5,500.00		7,000.00	7,000.00
Total 6800000 Annual Meeting	\$ 7,600.00	\$ 210.00	20,400.00	20,150.00
6900000 USMS Dues				
6901100 PacMasters Scholarship and over 85	1,080.00	1,320.00	1,300.00	1,800.00
Total 6900000 USMS Dues	\$ 1,080.00	\$ 1,320.00	1,300.00	1,800.00
6990000 Other Income/Expenses				

6990100 PacMasters Grants & Gifts		212.46		2,400.00		2,000.00		20,000.00
Total 6990000 Other Income/Expenses	\$	212.46	\$	2,400.00		2,000.00		20,000.00
Total 6000000 EXPENSE	\$	71,391.22	\$	84,476.66		214,845.00		198,053.00
Total Expenditures	\$	71,391.22	\$	84,476.66		214,845.00		198,053.00
Net Operating Revenue	\$	52,211.58	\$	11,770.81		(47,324.00)		(26,583.00)
Net Revenue	\$	52,211.58	\$	11,770.81		(47,324.00)		(26,583.00)

Monday, Aug 22, 2022 12:26:32 PM GMT-7 - Cash Basis