



October 19, 2022; Log in 7:00 p.m.
Zoom ID: 883 864 6002 password: PacMasters

AGENDA *Discussion Item

- I. **Call to Order & Introductions**
- II. **Approval of September meeting minutes (separate attachment)**
- III. **Reports**

Executive Committee

- Chair**—Phyllis Quinn, report
- Treasurer**— Laura Shope, reports attached *
- Past Chair** – John King, no report
- Secretary**—Ian King, report attached
- Office Administrator**—Chris Ottati, report
- Schedule**—Steve Cutting, no report

Pool Meet Committee—Matt Roper, report

Meet Operations—Ahren Lehnert, report

Officials— Mike Abegg, no report

Open Water Committee—Ali Hall, report

Communications and Technology—Michael Moore, report

Update—Chris Ottati, report

Website—Dan Wegner, report

Clubs and Coaches—Carol Nip, report

Ad Hoc Committees—reports

Old Business – no report

New Business – no report

Club News – no report

Policy Updates – no report

2022 MEETING DATES: all dates are tentative: November annual meeting – November 13

Working Calendar for October: Adopt Budget; Nominating Committee Report (odd years); Approve final Calendar of Events; USMS Annual Meeting Review and Reports.

Working Calendar for November: Annual Mtg.; Bi-annual election (odd years); Vote on proposals to change PacMaster by-laws; Call for USMS Officer Nominations.

Working Calendar for December: Coach of the Year Nomination

August meeting reports – 10/19/2022 Officer and Committee Reports

Meeting policy: Please provide text to Chris, prior to the meeting, of any items on which you would like the Committee to vote. Re-established 1/18/2012.

Executive Committee

Chair—Phyllis Quinn, report

Thank you to the Walnut Creek Masters for hosting the SCM meet. Thank you to all the Officials and volunteers who worked long days to make this meet run smoothly. Thank you to all the swimmers and teams, especially those who helped time. We will be evaluating the meet and hoping to make a few improvements for next year.

The Executive committee has approved a grant to the Penguin Swim Team. The team is working with the Nevada City pool to buy lane lines. This is a partnership with the team, the city and Pac Masters. USMS and Pac Masters will be working together next year to develop similar partnerships.

We will discuss and vote on the proposed budget for 2023.

Save the date- Our Annual Celebration and meeting will be held the afternoon of Sunday, November 13 via Zoom. The committee has been hard at work developing a program to entertain and inform everyone.

Treasurer—Laura Shope, financial reports attached*

Review and vote on 2023 budget

Of note in our [handbook](#) :

102.5.G. Pacific Masters Swimming shall maintain reserves of 100% of its annual budgeted expenses.

Past Chair—John King, no report

Secretary—Ian King, report attached

Office Administrator—Chris Ottati, report

Registration: 10,449 members; 118 clubs; 1012 self-identified coaches have registered for Pacific Masters as of 9/20/22. In 2021, we had 9170 members; 121 clubs; 476 self-identified coaches.

Club Renewal for 2023: October is the month for our clubs to renew. Members cannot renew with a club if the club is not renewed. As of Tuesday morning we had 69 clubs renewed. See attachment to check for your club.

Pacific Masters Annual Service Awards: The service award committee is working on reviewing the submissions now.

SCM records: As noted in the UPDATE we had 20 SCM National records set at our Championships. Many of those were also Worlds! Congrats to Danielle Herrmann, Laura Val, Brandon Fischer, and Ruth Shaps who all set individual records. TAM 280 mixed and

TAM 320 + both set two records each. And we had 39 individual Pacific records set with another 8 Pacific relay records set.

UPDATE distribution list: Michael Moore and I still have this on our to do lists.

Schedule—Steve Cutting, no report

Pool Meet Committee—Matt Roper, report

- The Pacific Masters Kerry O'Brien Short Course Meters Championships were held Oct 7th-9th.
 - The meet had 414 swimmers entered from 51 teams, a 13% increase from the participation in both 2019 and 2021.
 - Thank you Walnut Creek Masters for doing such an excellent job hosting the meet!
- The Pacific Masters pool meet season has come to an end, but don't forget that there are still e-postal events happening for anyone looking for more competition:
 - Davis Aquatic Masters will be hosting the [Ross Yancher Brute Squad](#) e-postal during the month of November.
 - The [USMS 3000/6000 Virtual Championship](#) is happening now and will continue through Nov 15th
- The Pacific Masters pool meet committee is happy to welcome Chad Holbrook who has agreed to take on the role of Equipment Coordinator.

Meet Operations—Ahren Lehnert, report

1. Sanctioned Brute Squad for November.
2. 400 Kick for Time Sanction is in process.
3. 1650 Fly Sanction is in process.

Officials— Mike Abegg, no report

Open Water Committee—Ali Hall, report

1. USMS has created a contact form for OW workout groups. Please take a look and consider listing your group: <https://www.usms.org/club-central/club-and-workout-group-registration-information>.
2. **Bidding will remain open until December 1, 2022 for the 2024 OWNC events and those interested can access the bid documents from the USMS site.**
3. The Open Water Committee (OWC) remains ready to review new website details to make recommendations for content and organization on the “Open Water” tab, as well as to begin uploading member profiles and book recommendations.
4. All events completed for the season; all results have been sent for posting.
5. We plan to connect with all current and some past hosts toward the end of 2022, to prepare for 2023 events. We would like feedback from them about what kind of support would bring past hosts back to our series and what would help current hosts continue.
6. Thank you to all the evaluators this year, our Pacific participant and our amazing hosts and volunteers!!!

Communications and Technology— Michael Moore, report

WEBSITE

Everything was ready to change over for Thursday, the [Pair.com](#) had a big security issue. PacMasters had to change our password before we could make the change (we are moving the web server from [Pair.com](#) to Clubassistant. We could only start the process on Friday. We hope to have things up on Monday (this report is being written Sunday evening). Either Dan or I will be able to report at the Wednesday evening.

The website was a big challenge. We were not only moving the website from [Pair.com](#) to Clubassistant, but also were rewriting the underlying code to display the pages. Then we completely redid the website to make it usable for phone, pads and computers. This took longer than we had hoped, but I am proud of the work that has been done by Rich Burns, Dan Wegner and Megan Johnson.

Websites are always a work in process, we know there are items to be updated or corrected. There will be updates soon. While this has been very much a group effort, the decision to make the change over was mine. If you see any errors or things that you think should be added, please feel free to email me.

Update—Chris Ottati, report

Since our September 21 meeting three e-newsletter have been sent; October 3 and October 17. The newsletter was received by approximately 25,000 swimming enthusiasts. The open rate was 55% and 44% respectively. The editor for October 3 was Linda Hepworth, and October 17 editor was Missy Hunter. HUGE thank you to the editing team for doing such a great job on the transition to the new format. It was a lot of work. The October 31 editor the November 14 editor has not been assigned. The UPDATE is supervised by Michael Moore, VP Communications and Technology.

Website—Dan Wegner, report

New Website

Past Month

- Weekly meetings with Michael Moore and Rich Burns
- Layed out new pages
- Updated text on pages
- Created new pages
- Put in new images
- Applied design templates
- Final preparations for site launch

Next Month

- Site Review and Goals

Clubs and Coaches—Carol Nip, report

ENews: Sep 21 – Women in Coaching Leadership Summit + USMS Clinics in December

2023 Pool Meets

- Vacaville Swim Club (USAS & USMS) set 3/19 for their 1st masters meet but kindly released it for Clovis. They are working on an earlier date.
- Clovis Swim Club Masters to host a one-day meet: March 18 or 19. Natalie Clark, Head Coach, Fresno Area Manatee Masters, offers them help. At NCC, Carol met Anna Lisa Tyler, Facilities Director, Fig Garden Swim Team, willing to help Clovis. Brenner points out potential with 120+ Clovis swimmers, 32 USMS registered.

Content: Ideas for Great Masters Clubs – for new Pacific Masters website

- Michelle Bowden (DAM) started a hectic new job in October, but remains committed to editing material for coaches. Completed: Kerry O'Brien interview. Currently editing: Tim Sheeper's interview.
- Michelle Ferguson (ALB) completed: Mel Goldstein & Patti Scott-Baier's interviews. Currently editing: Dan Wegner's interview.

Upcoming Coach Events - Educational

- By November 1 – Pacific Masters Triads, Final Meeting for 2022
- USMS - Sat., Dec. 3 Level 2 certification with Bill Brenner in San Jose
- USMS - Sat., Dec. 3 Level 3 certification with Bill Brenner in San Jose
- USMS - Sun, Dec. 4 Clinic Course for Coaches – San Francisco

Outreach – New/Potential USMS Clubs in Pacific

Berrin Yavuzer completed reviewing USAS Zones 3 & 4 to determine if they have USMS.

1. City of Sunnyvale – A 50-meter pool with no masters program, Foothill High School pool. Name of new team will be Sunnyvale Masters, practices to start on Tu/Th 8:00-9:00 am. Alex Kang, a first-time Delegate to the Annual Meeting via Zoom, looks forward to this new assignment.
2. El Camino YMCA Masters, Kevin Hayes, Head Coach
 - a. As of August 5, a new USMS club.
3. Humboldt Swim Club (USAS) to start Masters with Assistant Coach Jacob Ireland, MWF 6-7:30am. Carol offered that our LMSC pay club registration for the start up. Waiting to hear back.
4. Livermore Aqua Cowboys (USAS), Alex Silver, Head Coach
 - a. New facility, Robert Livermore Community Center, 2 pools. Dawson Hughes, Carol Nip and Alex Silver met about grants and marketing.
5. Oakhurst – Yosemite High School pool in Oakhurst is an underused facility. Working with Holly Houston to begin a masters program here. Carol met Holly at the Women in Coaching Masters Leadership Summit, Oct. 15.
6. Redding Swim Team (USAS) registered their Masters club, Redding Swim Team. How can Pacific show them more support?
7. Silicon Valley Tri Club, registered as a new USMS club 2022. They only offer one workout/week, available to 150 triathletes in their network.
8. South Lake Tahoe Swim Club (SLTM), Derek Beller, Coach.
9. Tri Valley Aquatics (USAS), Livermore – not related to TVM-Pleasanton. Head Coach, Daniel Ridosko, wants to start up Masters – needs a coach.

Website Consultants – Jackie Chow (DAM) and Laurie Amaro (ALB) to complete their tedious project this week – Evaluate our LMSC Website

Ad Hoc Committees — reports

USMS ALTS – Kim Elsbach, report

1. ALTS Certification for 2023: Tentative Date: May 21, 2023, Location: Fresno High School Aquatics Center, Fresno, CA
2. ALTS Webpage on new PacMasters Website: Under “About” tab. Check out list of ALTS providers and video testimonials, as well as webinars and tools for instructors.

USMS LMSC Development – Ian King/Karen Harris, report

Report not included at this time as the meeting takes place Tuesday evening 10/18.

USMS Rules – David Benjamin, no report

USMS Legislation - Teddy Palmer, no report

Diversity and Inclusion – Vicki Shu, no report

Members: Ahren Lehnert, Amos Chan, Paul Frentsos, Steve Terusaki, Vicki Shu

Marketing and Membership – Michael Moore, report

Unattached swimmers

I sent out an email to all the unattached swimmers who live in the Pacific Masters Area. Previous to the email, an email was sent out to all the clubs asking if they would like to be included in the email. When the email was sent out, it included first the list of clubs that wish to be included and at the end of the email was the URL for the USMS club map.

SURVEY TO SCM CHAMPIONSHIPS COMPETITORS

A survey was sent out to all the Swimmers who signed up for the PacMasters SCM Championships. As of Sunday night about a third of the swimmers had responded (this is a good number). The survey will close Tuesday at 5PM.

College club swimming

I attended a Santa Clara University reunion at the beginning of the month. When touring the campus, I went to the pool, and at that time the CCS team was practicing. I spoke with one of the members about Pacific Masters and told him we would help where we could.

I received an email last week asking to set up a meeting about what support that we can give them. They are concerned about having officials what what equipment is needed to have the results count for the 2023 CCS Nationals.

Annual Celebration and Meeting – Teddy Palmer, report

Members: Teddy Palmer, Nancy Ridout, Rich Burns, Annette Coholan, Maggie Tevis, Susan Collins, Lorena Sims, Phyllis Quinn, Chris Ottati

Webinar at 1:00 pm till almost 3:45 pm

Please register ASAP, Reg. Closes Nov. 10th

<https://www.clubassistant.com/club/clinics/reserve.cfm?c=2037&cid=93762>

(As of Tuesday morning we had 25 registered)

We will have two speakers: Jeff Commings is well known to the Masters Swimming community having distinguished himself as an outstanding competitor, highly successful coach and prolific author on all things swimming. Jeff is also the Committee Chair for the USMS Diversity and Inclusion Committee. Jeff has chronicled his distinct swimming career in his autobiography Odd Man Out. His personal story of being a black, openly gay swimmer navigating the world of swimming is about far more than swimming. It tells of his experiences and the lessons he's learned that have helped him live confidently, successfully and become an icon in our sport. We'll have the opportunity to hear his story and engage in a spirited dialog with Jeff.

Suzanne Heim Bowen is a long-time member of Pacific Masters, known for her open water and long-distance prowess. Suzanne is a swimming virtuoso with competitive swims that span sprints in the pool to ultra-marathons. Her accomplishments in open water and long distance swimming have earned her a place in the International Masters Swimming Hall of Fame. She'll share her stories of the challenges of endurance swimming in venues from the San Francisco Bay to the English Channel and beyond, as well as offering advice on the technical aspects of open water and long-distance swimming. Insights that will surely be helpful to any Masters swimmer who participates in any open water event.

Both speakers should be interesting, inspirational, insightful and fun.

Besides this excitement, we will receive a recap of Pacific Masters accomplishments for the year and goals for the next.

And will salute our 2022 volunteers with Pacific's appreciation awards. The Nancy Ridout Distinguished Service award, the Contributor of the Year award, the Appreciation award, the Personal Achievement award and the Peggy Lucchesi award will be presented.

You'll have the opportunity to win valuable prizes including gift cards, with the Wheel of Prizes. There will also be cash awards to the teams with the most members present

New Business— no report

Club news— no reports

Policy Updates – no report



PACIFIC MASTERS SWIMMING

"Swimming for Life"

Pacific Masters Monthly Meeting

Date: September 21, 2022 (Zoom Call)

Call to Order: Phyllis Quinn, Chair, called the meeting to order at 7:00pm

I. APPROVAL OF MINUTES & AGENDA

- August Meeting Minutes: Approved
- September Agenda: Approved

II. OFFICERS' REPORTS

Chair – Phyllis Quinn, see meeting agenda for report

Treasurer – Laura Shope, see meeting agenda for report

- September financials accepted
- Michael Moore shared additional 2023 budget items for Marketing & Membership (see page 3)

Past Chairman– John King, no report

Secretary – Ian King, see meeting agenda for report

Officer and Committee Reports

Office Administrator/Registration/Top Ten and Records – Chris Ottati, see meeting agenda for report

Schedule – Steve Cutting, see meeting agenda for report

- Pac Masters LC Championship Meet approved for July 21-23 with Marin Aquatic Masters as host

Pool Committee, Chair-Matt Roper, see meeting agenda for report

Meet Operations – Ahren Lehnert, no report

Officials – Mike Abegg, no report

Open Water Committee, Chair-Ali Hall, see meeting agenda for report

- Concerns expressed about the lack of publicizing for OW awards and age group standings

Communications and Technology – Michael Moore, see meeting agenda for report

Update – Chris Ottati, see meeting agenda for report

Website – Dan Wegner, see meeting agenda for report

Clubs and Coaches – Carol Nip, see meeting agenda for report

Ad Hoc Committees

ALTS – Kim Elsbach, no report

2022 Meeting Dates (all dates are tentative): October 19, November 13-Annual Meeting



<p>LMSC Development Committee – Karen Harris/Ian King, see meeting agenda for report</p> <ul style="list-style-type: none"> • Discussion around changing Zone “chair” title to Zone “coordinator”. General consensus that “coordinator” is the preferred title <p>USMS Rules – David Benjamin, no report</p> <p>LMSC Legislation – Teddy Palmer, no report</p> <p>Diversity & Inclusion – Vicki Shu, no report</p> <p>Marketing and Membership – Michael Moore, see meeting agenda for report</p> <ul style="list-style-type: none"> • Suggested to speak with Tri-clubs at colleges/universities for potential CCS candidates <p>Annual Celebration and Meeting – Teddy Palmer, no report</p>
<p>III. OLD BUSINESS</p>
<ul style="list-style-type: none"> • No report
<p>IV. NEW BUSINESS</p>
<ul style="list-style-type: none"> • No report
<p>V. CLUB ANNOUNCEMENTS</p>
<ul style="list-style-type: none"> • See meeting agenda for report • Vacaville is interested in holding a meet. Anyone interested in assisting, please reach out to Carol Nip
<p>VI. POLICY UPDATES</p>
<ul style="list-style-type: none"> • no report
<p>VII. ADJOURNMENT</p>
<ul style="list-style-type: none"> • Meeting adjourned at 8:02pm
<p>ATTENDEES</p>
<p>Phyllis Quinn, Chris Ottati, Ian King, Carol Nip, Matt Roper, Sally Guthrie, Michael Moore, Vicki Shu, Chris Campbell, Steve Cutting, Ron Taylor, John King, Marcia Benjamin, Eric Hektner, Rich Burns, Matt Zachan, Nancy Ridout, Bob Anderson, Chad Holbrook, Ahren Lehnert, Jennifer Widner, Jan Frydendahl, Kim Elsbach, Ken Halbrecht, Laura Shope, Berrin Yavuzer, David Wierdsma, Linda Hepworth, Karen Harris, Joel Wilson, Chris Wagner, & Donita Flecker</p>

Respectively submitted,

Ian King



PACIFIC MASTERS SWIMMING

"Swimming for Life"

Additional Marketing and Membership 2023 budget items:

• New Clubs and Swimmers	\$10,000
• Professionally written articles for newspapers	\$5,000
• Gift card for those who submit	\$900
• Banners	\$2000
• Support for clubs to grow	<u>\$10,000</u>
• Subtotal	\$27,900
• VP Discretionary	\$500
• Total	\$28,400

2022 Meeting Dates (all dates are tentative): October 19, November 13-Annual Meeting

Pacific Local Masters Swimming Committee
Statement of Financial Position
As of October 14, 2022

	Total			
	As of Oct 14, 2022	As of Oct 14, 2021 (PY)	Change	% Change
ASSETS				
Current Assets				
Bank Accounts				
1000000 Cash				
1000100 Wells Fargo Checking Account	79,478	79,556	-78	-0.10%
1000200 Wells Fargo Savings Account	287,056	287,027	29	0.01%
Total 1000000 Cash	\$ 366,534	\$ 366,583	-\$ 49	-0.01%
Total Bank Accounts	\$ 366,534	\$ 366,583	-\$ 49	-0.01%
Other Current Assets				
Other Current Assets				
Total Other Current Assets				
Total Current Assets	\$ 366,534	\$ 366,583	-\$ 49	-0.01%
TOTAL ASSETS	\$ 366,534	\$ 366,583	-\$ 49	-0.01%
LIABILITIES AND EQUITY				
Liabilities				
Current Liabilities				
Other Current Liabilities				
2000500 Payroll Liabilities				
2000505 CA PIT / SDI				
2000506 CA SUI / ETT				
2000510 Federal Taxes (941/944)	613	613		
Total 2000500 Payroll Liabilities	\$ 613	\$ 613		
2000550 Direct Deposit Payable				
Total Other Current Liabilities	\$ 613	\$ 613		
Total Current Liabilities	\$ 613	\$ 613		
Total Liabilities	\$ 613	\$ 613		
Equity				
3000000 Opening Balance Equity	14,989	14,989		
3900000 Retained Earnings	354,023	301,812	52,212	17.30%
Net Revenue	-3,090	49,170	-52,260	-106.28%
Total Equity	\$ 365,922	\$ 365,970	-\$ 49	-0.01%
TOTAL LIABILITIES AND EQUITY	\$ 366,534	\$ 366,583	-\$ 49	-0.01%

Pacific Local Masters Swimming Committee
Budget vs. Actuals: FY2022 - FY22 P&L

NOTES

January - December 2022

	Total			
	Actual	Budget	Remaining	% Remaining
Revenue				
4000000 INCOME				
4010000 Registration				
4011000 Membership Dues	96,716	120,000	23,284	19.40%
4012000 Clubs Registration	204	1,320	1,116	84.55%
4014000 PacMasters Donations	2,808	2,500	-308	-12.32%
Total 4010000 Registration	\$ 99,728	\$ 123,820	\$ 24,092	19.46%
4020000 Event Fee Income				
4020200 Open Water Sanction Fees	2,000	7,000	5,000	71.43%
4020300 Meet Management Services		10,000	10,000	100.00%
4020400 Sanction Bond Deposits		200	200	100.00%
Total 4020000 Event Fee Income	\$ 2,000	\$ 17,200	\$ 15,200	88.37%
4070000 Other Income				
4070100 Clinic Revenue	1,015	1	-1,014	-101350.00%
4070500 PacMasters Meet		26,500	26,500	100.00%
Total 4070000 Other Income	\$ 1,015	\$ 26,501	\$ 25,487	96.17%
Total 4000000 INCOME	\$ 102,743	\$ 167,521	\$ 64,778	38.67%
Total Revenue	\$ 102,743	\$ 167,521	\$ 64,778	38.67%
Gross Profit	\$ 102,743	\$ 167,521	\$ 64,778	38.67%

Expenditures

6000000 EXPENSE

6100000 Office and Administrative

6100110 Supplies	2,965	3,500	535	15.28%
6100120 Postage	236	600	364	60.67%
6100130 Printing		200	200	100.00%
6100300 Telephone	591	700	109	15.61%
6100400 Rule Books	92	100	8	8.00%
6100450 File Storage	2,799	3,900	1,101	28.23%
6101200 Office Travel/Training/Entertainment	116	50	-66	-131.12%
6101900 Office Administrator	22,449	30,600	8,151	26.64%
61019010 Payroll Taxes	2,039	2,760	721	26.11%
61019020 Workers Compensation	532	1,000	468	46.80%
6102100 Renewal Notices		100	100	100.00%
6109000 Misc. Office Expenses	380	500	120	24.00%

Total 6100000 Office and Administrative	\$ 32,199	\$ 44,010	\$ 11,811	26.84%
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6200000 Executive Committees

6210000 Chairman

6210110 Chair Office/General Admin. Expenses		250	250	100.00%
6210200 Chair Travel/Entertainment		2,000	2,000	100.00%
6210300 Diversity and Inclusion		200	200	100.00%

Total 6210000 Chairman		\$ 2,450	\$ 2,450	100.00%
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6220000 Treasurer

6220110 Acctg Online Services	554	750	197	26.20%
6220120 Filing Fees		10	10	100.00%

Total 6220000 Treasurer	\$ 554	\$ 760	\$ 207	27.17%
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6230000 Secretary		25	25	100.00%
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6240000 Awards

6240100 Swimmer of the Year	400	1,000	600	60.00%
6240130 Service/Achievement		1,500	1,500	100.00%
6240160 Coach of the year	224	300	76	25.33%

Total 6240000 Awards	\$ 624	\$ 2,800	\$ 2,176	77.71%
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6250000 Hospitality		100	100	100.00%
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6260000 Scheduling		400	400	100.00%
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Total 6200000 Executive Committees	\$	1,178	\$	6,535	\$	5,358	81.98%	
6300000 Pool Meets								
6310000 Sanction/Meet Operations								
6310100 USMS Pool Sanction Fees		700		1,000		300	30.00%	
6310399 Contract Service for HyTek		250		12,000		11,750	97.92%	
6310400 Pools/Meet Sanction (Bond) Refund				200		200	100.00%	
6310500 PacMasters Meets		158		26,500		26,342	99.40%	
6310650 Pool Meet Bonuses		1,100		3,000		1,900	63.33%	
6310700 Championship Meet Awards		5,961		3,000		-2,961	-98.69%	1
6310750 Championship Meet Incentive		4,500		5,500		1,000	18.18%	
6310900 Meet Equipment		239		2,500		2,261	90.44%	
6310999 Championship Officials stipend		5,950		8,000		2,050	25.63%	2
Total 6310000 Sanction/Meet Operations	\$	18,858	\$	61,700	\$	42,842	69.44%	
6320000 Officials								
6320200 Officials Travel to Nationals		1,533		1,800		267	14.86%	
6320250 Officials Local Travel Reimbursement		3,424		1,700		-1,724	-101.40%	2
6320900 Officials Clothing				500		500	100.00%	
Total 6320000 Officials	\$	4,956	\$	4,000	-\$	956	-23.91%	
Total 6300000 Pool Meets	\$	23,814	\$	65,700	\$	41,886	63.75%	
6400000 Open Water Expenses								
6400500 USMS OW Sanction Fees		3,800		7,000		3,200	45.71%	
6400900 OW Clinic Sponsorship		600		600				
6401200 Evaluator Travel Reimbursement		420		400		-20	-4.95%	
6401300 Safety Vehicle Subsidy		500		3,000		2,500	83.33%	
6401400 Open Water Points Awards				3,200		3,200	100.00%	
6401500 Trailer&Buoy Maint. & Equip. Purchase				500		500	100.00%	
6401550 Trailer Storage		700		900		200	22.22%	
6480000 VP Open Water Discretionary		660		500		-160	-32.00%	
Total 6400000 Open Water Expenses	\$	6,680	\$	16,100	\$	9,420	58.51%	
6500000 Communication & Technology								
6510000 Publications - Electronic								
6510100 Constant Contact		2,562		2,600		38	1.46%	
Total 6510000 Publications - Electronic	\$	2,562	\$	2,600	\$	38	1.46%	
6520000 Web Site								

6520100 Web Internet Provider	488	500	12	2.41%
6520150 Software - Web Site		500	500	100.00%
6520599 Webmaster Contractor	4,125	7,000	2,875	41.08%
6520999 Other Web Contractors	9,000	10,000	1,000	10.00%
Total 6520000 Web Site	\$ 13,613	\$ 18,000	\$ 4,387	24.37%
6530000 Technology				
6530150 Software - Technology	600	500	-100	-19.91%
6530599 Contractors - Technology		1,000	1,000	100.00%
Total 6530000 Technology	\$ 600	\$ 1,500	\$ 900	60.03%
6540000 Marketing/Public Relation				
6540050 Marketing and Membership	1,997	9,500	7,503	78.98%
Total 6540000 Marketing/Public Relation	\$ 1,997	\$ 9,500	\$ 7,503	78.98%
6580000 VP Communication & Techn. Discretionary		500	500	100.00%
Total 6500000 Communication & Technology	\$ 18,771	\$ 32,100	\$ 13,329	41.52%
6600000 Clubs and Coaches				
6600100 Coaches Scholarship	3,160	3,900	740	18.97%
6600200 Coaches Travel Reimbursement	2,225	3,400	1,175	34.56%
6600500 Coaches Clinic Facilities Rental		800	800	100.00%
6600550 Other Coaches Clinics Expense	253	800	547	68.33%
6600599 Coaches Clinic Stipends	350	800	450	56.25%
6610000 ALTS		500	500	100.00%
6680000 VP Club and Coaches Discretionary	200	500	300	60.00%
Total 6600000 Clubs and Coaches	\$ 6,188	\$ 10,700	\$ 4,512	42.17%
6700000 USMS Volunteer Meeting				
6700200 Delegates' Expense Reimbursement	11,171	15,000	3,829	25.53%
6700900 Other Volunteer Meeting Costs		1,000	1,000	100.00%
Total 6700000 USMS Volunteer Meeting	\$ 11,171	\$ 16,000	\$ 4,829	30.18%
6800000 Annual Meeting				
6800100 Annual Mtg. Room Rental		4,000	4,000	100.00%
6800300 Annual Mtg. Catering & Food Supplied		8,000	8,000	100.00%
6800400 Annual Mtg. Pool Rental		900	900	100.00%
6800500 Annual report		250	250	100.00%
6800900 Other Annual Meeting costs	210	250	40	16.00%
6800999 Annual Mtg. Speaker Fees		7,000	7,000	100.00%

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Total 6800000 Annual Meeting	\$	210	\$	20,400	\$	20,190		98.97%
6900000 USMS Dues								
6901100 PacMasters Scholarship and over 85		1,419		1,300		-119		-9.15%
Total 6900000 USMS Dues	\$	1,419	\$	1,300	-\$	119		-9.15%
6990000 Other Income/Expenses								
6990100 PacMasters Grants & Gifts		2,400		2,000		-400		-20.00%
Total 6990000 Other Income/Expenses	\$	2,400	\$	2,000	-\$	400		-20.00%
Total 6000000 EXPENSE	\$	104,030	\$	214,845	\$	110,815		51.58%
Total Expenditures	\$	104,030	\$	214,845	\$	110,815		51.58%
Net Operating Revenue	-\$	1,287	-\$	47,324	-\$	46,037		97.28%
Net Revenue	-\$	1,287	-\$	47,324	-\$	46,037		97.28%

NOTES:

1. Includes high point from SCM champs
2. Includes some, not all, officials from SCM Champs
3. Include some reimbursement for USMS Coaches Conference

Friday, Oct 14, 2022 04:37:14 AM GMT-7 - Cash Basis

Pacific Local Masters Swimming Committee
Budget Overview: FY 2023 - FY23 P&L
 January - December 2023

	Total
Revenue	
4000000 INCOME	
4010000 Registration	
4011000 Membership Dues	141,750.00
4012000 Clubs Registration	1,590.00
4014000 PacMasters Donations	3,500.00
Total 4010000 Registration	\$ 146,840.00
4020000 Event Fee Income	
4020200 Open Water Sanction Fees	7,000.00
4020300 Meet Management Services	9,600.00
4020400 Sanction Bond Deposits	300.00
Total 4020000 Event Fee Income	\$ 16,900.00
4070000 Other Income	
4070100 Clinic Revenue	2,500.00
4070500 PacMasters Meet	5,200.00
Total 4070000 Other Income	\$ 7,700.00
4090000 Bank Interest	20.00
Total 4000000 INCOME	\$ 171,460.00
Total Revenue	\$ 171,460.00
Gross Profit	\$ 171,460.00
Expenditures	
6000000 EXPENSE	
6100000 Office and Administrative	
6100110 Supplies	2,000.00
6100120 Postage	250.00
6100130 Printing	250.00
6100300 Telephone	700.00
6100400 Rule Books	100.00
6100450 File Storage	3,900.00
6101200 Office Travel/Training/Entertainment	50.00
6101900 Office Administrator	32,000.00
61019010 Payroll Taxes	3,600.00
61019020 Workers Compensation	600.00
6102100 Renewal Notices	100.00
6109000 Misc. Office Expenses	500.00
Total 6100000 Office and Administrative	\$ 44,050.00
6200000 Executive Committees	
6210000 Chairman	
6210110 Chair Office/General Admin. Expenses	100.00
6210200 ChairTravel/Entertainment	2,000.00
6210300 Diversity and Inclusion	500.00

Total 6210000 Chairman	\$	2,600.00
6220000 Treasurer		
6220110 Acctg Online Services		750.00
6220120 Filing Fees		10.00
Total 6220000 Treasurer	\$	760.00
6230000 Secretary		25.00
6240000 Awards		
6240100 Swimmer of the Year		9,000.00
6240130 Service/Achievement		1,500.00
6240160 Coach of the year		300.00
Total 6240000 Awards	\$	10,800.00
6260000 Scheduling		900.00
Total 6200000 Executive Committees	\$	15,085.00
6300000 Pool Meets		
6310000 Sanction/Meet Operations		
6310100 USMS Pool Sanction Fees		1,000.00
6310399 Contract Service for HyTek		12,000.00
6310400 Pools/Meet Sanction (Bond) Refund		300.00
6310500 PacMasters Meets		5,200.00
6310650 Pool Meet Bonuses		2,500.00
6310700 Championship Meet Awards		6,000.00
6310750 Championship Meet Incentive		5,500.00
6310900 Meet Equipment		4,000.00
6310950 Pool Rental Subsidies		6,500.00
6310999 Championship Officials stipend		7,000.00
Total 6310000 Sanction/Meet Operations	\$	50,000.00
6320000 Officials		
6320200 Officials Travel to Nationals		1,000.00
6320250 Officials Local Travel Reimbursement		4,000.00
6320900 Officials Clothing		500.00
Total 6320000 Officials	\$	5,500.00
Total 6300000 Pool Meets	\$	55,500.00
6400000 Open Water Expenses		
6400500 USMS OW Sanction Fees		7,000.00
6400950 Virtual Event Manager		500.00
6401200 Evaluator Travel Reimbursement		400.00
6401300 Safety Vehicle Subsidy		3,000.00
6401400 Open Water Points Awards		3,200.00
6401500 Trailer&Buoy Maint. & Equip. Purchase		800.00
6401550 Trailer Storage		900.00
6480000 VP Open Water Discretionary		500.00
Total 6400000 Open Water Expenses	\$	16,300.00
6500000 Communication & Technology		
6510000 Publications - Electronic		
6510100 Constant Contact		2,600.00
Total 6510000 Publications - Electronic	\$	2,600.00
6520000 Web Site		

6520100 Web Internet Provider		1,220.00
6520150 Software - Web Site		700.00
6520599 Webmaster Contractor		7,000.00
6520999 Other Web Contractors		2,500.00
Total 6520000 Web Site	\$	11,420.00
6530000 Technology		
6530150 Software - Technology		500.00
6530599 Contractors - Technology		1,000.00
Total 6530000 Technology	\$	1,500.00
6540000 Marketing/Public Relation		
6540050 Marketing and Membership		12,000.00
Total 6540000 Marketing/Public Relation	\$	12,000.00
6580000 VP Communication & Techn. Discretionary		500.00
Total 6500000 Communication & Technology	\$	28,020.00
6600000 Clubs and Coaches		
6600100 Coaches Scholarship		5,000.00
6600200 Coaches Travel Reimbursement		3,700.00
6600500 Coaches Clinic Facilities Rental		800.00
6600550 Other Coaches Clinics Expense		1,000.00
6600599 Coaches Clinic Stipends		2,500.00
6610000 ALTS		1,000.00
6680000 VP Club and Coaches Discretionary		500.00
Total 6600000 Clubs and Coaches	\$	14,500.00
6700000 USMS Volunteer Meeting		
6700200 Delegates' Expense Reimbursement		15,000.00
6700900 Other Volunteer Meeting Costs		1,000.00
Total 6700000 USMS Volunteer Meeting	\$	16,000.00
6800000 Annual Meeting		
6800100 Annual Mtg. Room Rental		4,000.00
6800300 Annual Mtg. Catering & Food Supplied		8,000.00
6800400 Annual Mtg. Pool Rental		900.00
6800900 Other Annual Meeting costs		250.00
6800999 Annual Mtg. Speaker Fees		7,000.00
Total 6800000 Annual Meeting	\$	20,150.00
6900000 USMS Dues		
6901100 PacMasters Scholarship and over 85		1,800.00
Total 6900000 USMS Dues	\$	1,800.00
Total 6000000 EXPENSE	\$	211,405.00
Total Expenditures	\$	211,405.00
Net Operating Revenue	-\$	39,945.00
Net Revenue	-\$	39,945.00

Club Name	Club Abbr
Alameda Aquatic Masters	AAM
Alpine Hills Swimming Masters	AHSM
Albany Armada Aquatics Masters	ALB
Almaden Masters	ALMA
	AQUM
Burlingame Aquatic Club	BAC
Bret Harte Aquatic Masters	BHAM
China Beach Swim Club	CBSC
Chico Masters Swimming	CHICO
Clovis Swim Club Masters	CLOV
CoastSide Tiger Sharks	CSTS
Oakland Barracuda Aquatic Club, Inc	CUDA
	DAM
Durham Area Swim Association	DDUR
Diamond Hills Masters	DHM
	EBAT
El Camino YMCA Masters	ECYM
El Dorado Solar Bears	EDSB
Fresno Area Manatee Masters	FAMM
Fresno Dolphins Masters Swim Team	FDM
	FREM
Get Fit Davis Swim Masters	GFDM
Gilroy Gators Masters Swimming	GGMS
Club Hot Tub	HTUB
Jellies Aquatic Masters of Monterey	JAMM
Streamliners	LNRS
Modesto Area Aquatic Club	MAAC
Manatee Aquatic Masters Inc	MAM
Marin Aquatic Masters	MAQ
Menlo Masters	MELO
Marcia's Enthusiastic Masters of Oakland	MEMO
Madera Masters Swim	MMS
Mavericks Masters Swimming	MMSW
Merced Skimmers Masters Aquatics	MSMA
Mountain View Masters	MVM
North Bay Aquatics	NBA
Nor Cal Aquatics	NCA
Napa Valley Masters	NVMST
Oakwood Athletic Club Masters	OAK
Elk Grove Piranhas Aquatic Club	PAC1
Palo Alto Masters	PALO
Peninsula Community Center Masters	PCCM
	PSWIM
	PVMA
Rolling Hills Mud Sharks	RHMS
Richmond Plunge Masters	RPM

Sacramento Masters	SACMA
South End Rowing Club	SERC
San Francisco Rec & Parks Masters	SFRP
Sebastopol Masters Aquatic Club	SMAC
Sierra Nevada Masters	SNM
Santa Rosa Masters	SRM
San Ramon Valley Aquatics Masters	SRVM
Silicon Valley Triathlon Club	SVTC
Tamalpais Aquatic Masters	TAM
Tuolumne County Aquatic Masters	TCAM
Temescal Aquatic Masters	TEME
	TNS
The Olympic Club	TOC
SF Tsunami Masters	TSUN
Tri Valley Masters	TVM
University of San Francisco Masters	USF
Vacaville Swim Club	VACA
Waves Aquatics Masters	WAVM
Walnut Creek Masters	WCM
Willow Glen Masters	WGM
Wine Country Masters	WINE
Wild Rivers Coast Masters	WRCM
Water World Swim, LLC	WWS