



February 15, 2023; Log in 7:00 p.m.
Zoom ID: 883 864 6002 password: PacMasters

AGENDA *Discussion Item

- I. **Call to Order & Introductions**
- II. **Approval of January meeting minutes (separate attachment)**
- III. **Reports**
 - Executive Committee**
 - Chair**—Phyllis Quinn, report *
 - Treasurer**— Laura Shope, reports attached
 - Past Chair** – John King, no report
 - Secretary**—Ian King, report attached
 - Office Administrator**—Chris Ottati, report
 - Schedule**—Steve Cutting, report
 - Pool Meet Committee**—Matt Roper, report
 - Meet Operations**—Ahren Lehnert, report
 - Officials**— Mike Abegg, report
 - Open Water Committee**—Ali Hall, report
 - Communications and Technology**—Michael Moore, see ad hoc report
 - Update**—Chris Ottati, report
 - Website**—Dan Wegner, report
 - Clubs and Coaches**—Carol Nip, report *
 - Ad Hoc Committees**—reports *
 - Old Business** – no report
 - New Business** – no report
 - Club News** – no report
 - Policy Updates** – no report

2023 MEETING DATES: all dates are tentative: March 15, April 19, May 17, June 20, July 19, August 16, September 20, October 18, November Annual Meeting - TBD

Working Calendar for February: Forward PacMasters Ransom Arthur Award nomination to USMS;; 1096/1099 reporting to IRS due 2/28; tabulate PacMasters Age Group Swimmers of the Year); approve PacMasters Age Group Swimmers of the Year; vote for overall male & female SOTY; order SOTY awards;

Working Calendar for March: distribute Convention Delegate information;

Working Calendar for April: Request and accept nominations for Convention Delegates; Brainstorm USMS Rules/Legislation changes;

February meeting reports – 02/15/2023 Officer and Committee Reports

Meeting policy: Please provide text to Chris, prior to the meeting, of any items on which you would like the Committee to vote. Re-established 1/18/2012.

Executive Committee

Chair—Phyllis Quinn, report *

Thank you to the meet hosts: Santa Rosa Masters, The Olympic club and Vacaville Masters for hosting events since our last meeting.

The USMS National office has announced a grant program for Clubs and event hosts to support and grow these programs. This was discussed last year, and we deferred a budget request until the details were worked out. I have discussed this with our Treasurer, Laura.

Proposal: I would like to propose that we add \$30, 000 to our current budget to support this program.

I will appoint a subcommittee to work out the details on how Pacific Masters will provide these funds to our clubs and event hosts. This subcommittee will vet the grant requests and submit their recommendations.

I will be submitting the Pacific Masters nomination for the Ransom Arthur award.

We have not received any nominations for the Coach of the Year award. I will extend the deadline until Feb 28, 2023. Please consider your coach for this award. Let me know if you want assistance with submitting the nomination. The support letter can be short but help the subcommittee evaluate the nomination.

Treasurer—Laura Shope, financial reports attached

Past Chair—John King, no report

Secretary—Ian King, report attached

Office Administrator—Chris Ottati, report

Registration: 7,309 members; 113 clubs; 489 self-identified coaches have registered for Pacific Masters as of 02/14/23. In 2022, we had 7125 members; 110 clubs; 483 self-identified coaches.

Meet update: Both the SRM Resolution meet and the TOC 1500 were run successfully. We had 4 USMS and World records broken at the TOC 1500 meet. Congratulations to Chad La Tourette (1500 m), Suzanne Heim-Bowen (1500 m) and Heidi George (800 m and 1500 m). Vacaville held their first ever masters meet this past Saturday with a successful Super Bowl Sprint and Mid-distance pentathlon.

2023 USMS Annual Meeting: We will begin accepting names of those who have an interest in being

a delegate at the 2023 USMS Annual Meeting. This will again be hybrid (virtual and in-person) and held in Houston, TX September 8 – 10. If you are interested in being a delegate, please send me an [email](#) and let me know if you are interested in attending virtually or in person. If my math is correct, Pacific will be entitled to 21 elected delegates. We usually collect the names and put forward an slate of delegates to elect in our May monthly meeting. In addition to these elected delegates, we have 13 (again, if I'm counting correctly!) additional delegates by virtue of their position within USMS (Peter, John, Chris Campbell, Ian, Nancy, Teddy, Marcia, Phyllis, Ali, Lorena, David Benjamin, David Brancamp, Juliet).

March 5 Senior Games: This meet currently (as of 2/14 morning) has 27 swimmers. Anne needs at least 60 to run this meet. Also, we are in need of Officials for this meet. Mike Abegg and I will work on this, but any help would be greatly appreciated.

Bylaws: Thanks to David Brancamp for asking a question that made us realize we will need to update our bylaws to reflect USMS's unified fee policy. Currently our bylaws reflect that we, Pacific, set our LMSC fee for both clubs and membership and that is no longer the case. We will need to vote on the correct at our 2023 Pacific Masters Annual Meeting. Here is the current verbiage that will need to be revised:

103.4 Membership and Fees

1. Club – Every Member Club joins Pacific Masters Swimming and USMS by submitting an approved application and by paying an annual fee consisting of **a national club fee established by USMS and a local club fee established by the Pacific Masters Swimming.**
2. Member Registration – Each Member submits a registration application and pays an annual fee consisting of **a fee established by USMS and a fee established by the Pacific Masters Swimming Committee.**

Schedule—Steve Cutting, report

2023 schedule development

calendar event changes since the January meeting:

- Added Keller Cove Swim for Kids' Sake Open Water Swims, Sun. Sept 17, 2023
- Added 400 Fastest Pull for Sebastopol postal, August 1 – 31, 2023
- Date change for the Clovis Masters Spring Open SCY meet from Saturday March 18 to Sunday March 19, 2023

Pool Meet Committee—Matt Roper, report

- Recent Meets:
 - TOC hosted the annual TOC 1500 on Jan 28th
 - VACA hosted the Super Bowl Masters Meet on Feb 11th
- Upcoming Meets:
 - Albany Splash & Dash Spring Pentathlon on Feb 25th [*registration closed*]
 - City Mile on Feb 26th [*~20 slots still open; register soon!*]
 - Senior Games on March 5 (hopefully recognized)
- Postals:
 - The Jon Steiner Memorial Mile/TAM Postal 1650 continues through the end of February.

Meet Operations—Ahren Lehnert, report

1. The Clovis Masters and SCY meets are in the process of being sanctioned and should be made available soon.

Officials— Mike Abegg, report

1- I am looking for someone to replace me as Officials Coordinator, please let me or Phyllis know if you are interested. Technically you do not actually need to be an official although you probably will want to become one at some point.

2 - We are still looking for a meet referee and other personnel for the Senior Games meet on March 5th in Palo Alto. Is there anyone who is able to assist with this? It is a Recognized meet but will have to be de-Recognized if we're not able to staff it.

3 - All our other Spring meets now have Meet Referees assigned but will require additional staffing to run smoothly. Reach out directly to the meet referee or to me if you're available to help with any of the following:

--Feb 25, Albany Splash & Dash, John King

--Feb 26, City Mile, Michael Moore

--Mar 19, Clovis, Peter Guadagni

--Mar 26, Sacramento, Niffey Carmody

--Apr 15-16, Pacific Masters SCY Championship, John King

4 - Nationals - Late applications are still available to work at USMS Spring Nationals, Apr 27-30 in Irvine, CA. As of now only myself and Michael Moore are signed up, if there are others already signed up or interested please reach out to me; Applications are also open for USMS Summer Nationals in Sarasota, FL.

Open Water Committee—Ali Hall, report

Rebecca Friedlander, Sue Free, Karen Charney, Kim Elsbach, David Spitzler, Dave Brancamp, Ali Hall

1. The OWC continues to meet with email exchanges
2. Event evaluators identified for the following:
 - Berryessa: Kim Elsbach
 - Del Valle (two days): Rebecca Friedlander and Eric Hatch
 - Santa Cruz: Kim Elsbach
 - Donner: David Spitzler
 - Keller Cove: Kim Elsbach
3. Key Rules/Interpretation Document to be generated
 - Available for entry/registration information
 - Provides support on to event volunteers on the beach
4. Eight Bridges Virtual Event 2023
 - Event Director recruiting in progress
 - Event dates: May 1-September 30
 - FAQ sheet draft in progress
5. New or Returning Events/Support
 - Outreach to Whiskeytown in progress
 - Outreach to Lake Natoma in progress

6. Website recommendations: David S. and Rebecca are in active exchanges with web folk for structural and content enhancement. More to follow.
7. The OWC recommended offering patches to swimmers who complete a specific number of events each season. We're sorting what that motivational number might be, and our aim is to encourage participation without regard to speed, results place or points.

Communications and Technology— Michael Moore, report
See Marketing and Membership under Ad Hoc reports

Update—Chris Ottati, report

Since our January 18 meeting two e-newsletters have been sent; January 23, and February 6. The newsletters were received by approximately 14,800 swimming enthusiasts. The open rate averaged about 59% (Apple has made changes that impact our open rates). The editor for January 23 was Linda Hepworth, and the editor for February 6 was Missy Hunter. The February 20 editor will be Missy Hunter and the March 6 editor had not been set yet. The UPDATE is supervised by Michael Moore, VP Communications and Technology.

Website—Dan Wegner, report

Past Month

- Menu adjustments
- Home Page Links
- Renaming Pages
- Adding Open Water information
- Added Coach of the Year story

Upcoming

- Open Water information additions

Clubs and Coaches—Carol Nip, report

Coaches in Pacific

Of coaches in our LMSC, 131 members representing 59 clubs, paid \$30 for coach certification designation as of 2/7/2023. [Benefits of Coach Certification Designation.](#)

New Clubs

A welcome was sent to 11 new USMS Clubs. Of these 11 clubs, DART has set a date for Pacific Masters to offer them a clinic on April 1.

1. AC Swim Club, San Rafael - Brandon Franklin
2. Broadstone Aquatic Masters of Folsom - Mary Romero
3. DART-Solano Masters, Fairfield - Ricky Silva
4. Durham Area Swim Association, Durham - Tami Thomas
5. Eastern Madera Masters, Oakhurst - Holly Houston
6. Livermore Aqua Cowboys, Livermore - Alex Silver, Cassidy Trott

7. North Coast Club Masters, McKinleyville - Nicolas Osano
8. South Lake Tahoe Masters - Derek Beller
9. Sunnyvale Masters Swim Club - Alex Kang, Kelsey Christian
10. Silicon Valley Triathlon Club - Rick Schwartz
11. Willow Glen Masters, San Jose - Tim Watts

New Events - Clubs & Coaches was instrumental in two new teams to host first-time events

1. Vacaville (2/11/23)
2. Clovis (3/19/23)

Technique Clinic to New Masters Club

DART-Solano Masters is located at the Solano Community College. Coach Ricky Silva, Assistant Coach on staff with the college, set April 1 for Pacific Masters coaches to train technique, as presented by USMS in their Clinic for Coaches. One-two more certified coaches are needed to go with Carol Nip.

USMS Level 2 Certification & Clinic for Coaches – Sacramento *

Bill Brenner will return to our LMSC on a date yet to be set: September 23-24 or Sept 30-October 1. Is anybody aware of any schedule conflict with either of those dates?

Retreat

Nine members of Clubs & Coaches and Marketing will meet on Saturday, 2/18, to mastermind goals and plans for 2023 and beyond.

When: Saturday, February 18

Time: Noon - 4pm

Where: The Tower Club, Carol Nip's neighborhood

Content from Clubs & Coaches

Writer, Melanie Bowden completed How WCM adds Zest to Their Club. Next up for publication is How MELO merges masters swimmers and triathletes.

Pacific Masters Talks that Go National

Originally presented at Pacific Masters's 2022 Women in Coaching Leadership Summit, Marcia Benjamin will speak on Generational Coaching, March 16, to the national coaches community. Whether you coach or not, the presentation features characteristic traits between the Millennial and Boomer generations. Very insightful. [Registration link here.](#)

Originally presented at Pacific Masters's 2022 Women in Coaching Leadership Summit, Chris Ottati will talk on the complexities of Working with a Board of Directors on May 5. The link is not yet published by USMS. Mark your calendars. This topic was so well received at the Summit that Chris went overtime creating clarification and answering questions.

Ad Hoc Committees — reports

USMS ALTS – Kim Elsbach, report

1. Reminder: ALTS Instructor Certification Course, May 21, 2023. Fresno High School. Cost is

\$250 and certification is for life. We will be awarding scholarships of \$100-\$150 to a few attendees. More info on the course and scholarships to come in the February 20 UPDATE. To save a spot, please email Kim Elsbach at kdelsbach@ucdavis.edu .

2. Request: If you have an experienced ALTS instructor on your club that would be willing to be a mentor to a newly certified ALTS Instructor starting this summer, Please email Kim Elsbach at kdelsbach@ucdavis.edu.

USMS LMSC Development – Ian King/Karen Harris, report

USMS Rules – David Benjamin, no report

USMS Legislation - Teddy Palmer & Marcia Benjamin, report

Diversity and Inclusion – Vicki Shu, no report

Members: Ahren Lehnert, Amos Chan, Paul Frentsos, Steve Terusaki, Vicki Shu

Marketing and Membership – Michael Moore, report *

Non-renewal rate

I did a survey of the swimmers who were registered in 2021 to see how many did not register in 2022. Then I looked at the non-renewal rate by size of club.

Pacific's overall non-renewal rate for the entire LMSC is 26.5%. For the attached swimmers (those who were registered with a club) the non-renewal rate is 24.1% The non-renewal rate for unattached swimmers was 41.6%

I then looked at the non-renewal rate by club and size of club. This is for overall:

Clubs greater than 200 members	18.0%
Clubs greater than 150 members	18.3
Clubs between 150-200	19.1
Clubs greater than 75 members	21.6 cumulative

National has a proposal to try to get clubs to have a membership of over 75 members.

The three teams with the lowest non-renewal rates are

Davis Aquatic Masters	11.2%
Manatee Aquatic Masters	12.0
Mountain View Masters	12.5

Thanks to the information Bob Upshaw put together, I did a quick analysis of swimmers who compete in Pacific Master meet that reregister the next year. I looked at only 2018 swimmers who reregister in 2019 and swimmers who competed in 2021 who reregistered in 2022. The data is taken from swimmers who swam in either pool or open water meets. Because of COVID, I did not look at 2019, 2020 and 2021 reregistration)

In 2018 1,795 swimmers competed; of those 1,549 reregistered (86.2%). (In 2018, the percentage of swimmers competing compared to the total membership, was about 15.9%)

In 2021, 663 swimmers competed of those 583 reregistered (87.9%). (In 2021, the percentage of swimmers competing compared to the total membership, was about 7.2%)

In 2022, there were about 1,512 PacMasters individuals who competed in the AGSOTY or about 14.2% of the membership.

Pacific Masters website *

The new website came on-line four months ago. We have moved everything from the old website to the new website. Now the challenge is to improve the content of the website. We will need the help of the different committees to create content for their web pages and we will need the committees to help with creating key words (words or phrases that a person may use to search for pages related to Masters swimming.

The Pacific Masters vision statement is in black bottom skirt of all the web pages.

I am working on an analysis of new members in the clubs that participated in January Try Masters Swimming. Comparing the increase in membership from December 28 to February 4th in 2022 and in 2023. Preliminarily 9 clubs had an increase in the number of new members, 8 clubs had a decrease in the number of new members and three clubs were even in the number of new members.

Marketing

The Marketing and Membership Committee will be having a retreat Saturday with the Coaches and Club committee this Saturday. It was postpone from February 4th.

Annual Celebration and Meeting – Teddy Palmer, no report

Members: Teddy Palmer, Nancy Ridout, Rich Burns, Annette Coholan, Maggie Tevis, Susan Collins, Lorena Sims, Phyllis Quinn, Chris Ottati

New Business— no report

Club news— no reports

Policy Updates – no report



PACIFIC MASTERS SWIMMING

"Swimming for Life"

Pacific Masters Monthly Meeting

Date: January 18, 2023 (Zoom Call)

Call to Order: Phyllis Quinn, Chair, called the meeting to order at 7:00pm

I. APPROVAL OF MINUTES & AGENDA

- November Meeting Minutes: Approved
- January Agenda: Approved

II. OFFICERS' REPORTS

Chair – Phyllis Quinn, see meeting agenda for report

Treasurer – Laura Shope, see meeting agenda for report

- January financials accepted

Past Chairman– John King, no report

Secretary – Ian King, see meeting agenda for report

Officer and Committee Reports

Office Administrator/Registration/Top Ten and Records – Chris Ottati, see meeting agenda for report

Schedule – Steve Cutting, see meeting agenda for report

- Kerry O'Brien SCM Championship approved for Oct 6-8, 2023

Pool Committee, Chair-Matt Roper, see meeting agenda for report

Meet Operations – Ahren Lehnert, see meeting agenda for report

- Robust discussion on the sanctioning process and when meet hosts should publish events
- Review of the Meet Director's handbook to clarify sanctioning process & look at possible improvements

Officials – Mike Abegg, Report added late to agenda

- Mention that when meets are sanctioned, an approved referee needs to be identified
- Mike will be stepping down as the Officials' Coordinator. Anyone interested should contact Mike or Phyllis

Open Water Committee, Chair-Ali Hall, see meeting agenda for report

Communications and Technology – Michael Moore, see meeting agenda for report

Update – Chris Ottati, see meeting agenda for report

Website – Dan Wegner, see meeting agenda for report

Clubs and Coaches – Carol Nip, see meeting agenda for report

2023 Meeting Dates (all dates are tentative): February 15, March 15, April 19, May 17, June 20, July 19, August 16, September 20, October 18, November Annual Meeting - TBD



- Coach of the Year Nominations are due February 17, 2023
- Suggestion that the past 2 COTY award recipients be included as part of the COTY selection committee. Carol will reach out to those individuals and ask if they are interested

Ad Hoc Committees

ALTS – Kim Elsbach, see meeting agenda for report

- Discussion on developing a “chat”/community forum feature on the Pac Masters website
- Offline discussion to be scheduled with Dan Wegner, Chris Ottati and Kim Elsbach. Will revisit topic at February meeting

LMSC Development Committee – Karen Harris/Ian King, no report

USMS Rules – David Benjamin, no report

LMSC Legislation – Teddy Palmer & Marcia Benjamin, see meeting agenda for report

Diversity & Inclusion – Vicki Shu, report added late to agenda

- D&I committee looking to send out member survey in late February/early March
- Committee looking for unique D&I member experience stories to publish in the Update

Marketing and Membership – Michael Moore, no report

Annual Celebration and Meeting – Teddy Palmer, no report

III. OLD BUSINESS

- No report

IV. NEW BUSINESS

- No report

V. CLUB ANNOUNCEMENTS

- No report

VI. POLICY UPDATES

- No report

VII. ADJOURNMENT

- Meeting adjourned at 7:51pm

ATTENDEES

Phyllis Quinn, Chris Ottati, Ian King, Carol Nip, Matt Roper, Sally Guthrie, Vicki Shu, Steve Cutting, Ron Taylor, John King, Marcia Benjamin, Eric Hektner, Rich Burns, Matt Zachan, Nancy Ridout, Ahren Lehnert, Jan Frydendahl, Kim Elsbach, Laura Shope, David Wierdsma, Linda Hepworth, Joel Wilson, Donita Flecker, Dan Wegner, Connie Tong, Kathy Gill, David Benjamin, Cynthia Hertzler, Greg Stoner, & Mike Abegg

Respectively submitted,
 Ian King

2023 Meeting Dates (all dates are tentative): February 15, March 15, April 19, May 17, June 20, July 19, August 16, September 20, October 18, November Annual Meeting - TBD

Pacific Local Masters Swimming Committee
Statement of Financial Position
As of February 9, 2023

	Total			
	As of Feb 9, 2023	As of Feb 9, 2022 (PY)	Change	% Change
ASSETS				
Current Assets				
Bank Accounts				
1000000 Cash				
1000100 Wells Fargo Checking Account	116,473	109,153	7,320	6.71%
1000200 Wells Fargo Savings Account	87,746	287,037	-199,291	-69.43%
1000300 Wells Fargo CD	201,008		201,008	
Total 1000000 Cash	\$ 405,227	\$ 396,190	\$ 9,037	2.28%
Total Bank Accounts	\$ 405,227	\$ 396,190	\$ 9,037	2.28%
Other Current Assets				
Other Current Assets				
Prepaid Expenses				
Total Other Current Assets				
Total Current Assets	\$ 405,227	\$ 396,190	\$ 9,037	2.28%
TOTAL ASSETS	\$ 405,227	\$ 396,190	\$ 9,037	2.28%
LIABILITIES AND EQUITY				
Liabilities				
Current Liabilities				
Other Current Liabilities				
2000500 Payroll Liabilities				
2000505 CA PIT / SDI				
2000506 CA SUI / ETT	103	98	6	5.77%
2000510 Federal Taxes (941/944)	1,119	613	507	82.71%
Total 2000500 Payroll Liabilities	\$ 1,223	\$ 710	\$ 512	72.12%
2000550 Direct Deposit Payable				
Total Other Current Liabilities	\$ 1,223	\$ 710	\$ 512	72.12%
Total Current Liabilities	\$ 1,223	\$ 710	\$ 512	72.12%
Total Liabilities	\$ 1,223	\$ 710	\$ 512	72.12%
Equity				
3000000 Opening Balance Equity	14,989	14,989		
3900000 Retained Earnings	341,807	354,023	-12,216	-3.45%
Net Revenue	47,208	26,467	20,741	78.36%
Total Equity	\$ 404,004	\$ 395,479	\$ 8,525	2.16%
TOTAL LIABILITIES AND EQUITY	\$ 405,227	\$ 396,190	\$ 9,037	2.28%

Pacific Local Masters Swimming Committee

Budget vs. Actuals: FY 2023 - FY23 P&L

NOTES

January - December 2023

	Total			
	Actual	Budget	Remaining	% Remaining
Revenue				
4000000 INCOME				
4010000 Registration				
4011000 Membership Dues	47,528	141,750	94,222	66.47%
4012000 Clubs Registration	56	1,590	1,534	96.48%
4014000 PacMasters Donations	2,193	3,500	1,307	37.34%
Total 4010000 Registration	\$ 49,777	\$ 146,840	\$ 97,063	66.10%
4020000 Event Fee Income				
4020200 Open Water Sanction Fees		7,000	7,000	100.00%
4020300 Meet Management Services		9,600	9,600	100.00%
4020400 Sanction Bond Deposits		300	300	100.00%
Total 4020000 Event Fee Income		\$ 16,900	\$ 16,900	100.00%
4070000 Other Income				
4070100 Clinic Revenue		2,500	2,500	100.00%
4070500 PacMasters Meet		5,200	5,200	100.00%
Total 4070000 Other Income		\$ 7,700	\$ 7,700	100.00%
4090000 Bank Interest	1,027	20	-1,007	-5033.15%
Total 4000000 INCOME	\$ 50,804	\$ 171,460	\$ 120,656	70.37%
Total Revenue	\$ 50,804	\$ 171,460	\$ 120,656	70.37%
Gross Profit	\$ 50,804	\$ 171,460	\$ 120,656	70.37%

1

Expenditures

6000000 EXPENSE

6100000 Office and Administrative

6100110 Supplies	23	2,000	1,977	98.85%
6100120 Postage		250	250	100.00%
6100130 Printing		250	250	100.00%
6100300 Telephone	60	700	640	91.50%
6100400 Rule Books	74	100	26	26.00%
6100450 File Storage	311	3,900	3,589	92.03%
6101200 Office Travel/Training/Entertainment		50	50	100.00%
6101900 Office Administrator	2,248	32,000	29,753	92.98%
61019010 Payroll Taxes	275	3,600	3,325	92.35%
61019020 Workers Compensation	544	600	56	9.33%
6102100 Renewal Notices		100	100	100.00%
6109000 Misc. Office Expenses		500	500	100.00%
Total 6100000 Office and Administrative	\$ 3,534	\$ 44,050	\$ 40,516	91.98%

6200000 Executive Committees

6210000 Chairman

6210110 Chair Office/General Admin. Expenses		100	100	100.00%
6210200 Chair Travel/Entertainment		2,000	2,000	100.00%
6210300 Diversity and Inclusion		500	500	100.00%
Total 6210000 Chairman	\$	2,600	\$ 2,600	100.00%

6220000 Treasurer

6220110 Acctg Online Services		750	750	100.00%
6220120 Filing Fees		10	10	100.00%
Total 6220000 Treasurer	\$	760	\$ 760	100.00%

6230000 Secretary

6230000 Secretary		25	25	100.00%
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6240000 Awards

6240100 Swimmer of the Year		9,000	9,000	100.00%
6240130 Service/Achievement		1,500	1,500	100.00%
6240160 Coach of the year		300	300	100.00%
Total 6240000 Awards	\$	10,800	\$ 10,800	100.00%

6260000 Scheduling

6260000 Scheduling	900	900		
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Total 6200000 Executive Committees	\$ 900	\$ 15,085	\$ 14,185	94.03%
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6300000 Pool Meets

6310000 Sanction/Meet Operations

6310100 USMS Pool Sanction Fees	50	1,000	950	95.00%
6310399 Contract Service for HyTek		12,000	12,000	100.00%
6310400 Pools/Meet Sanction (Bond) Refund		300	300	100.00%
6310500 PacMasters Meets		5,200	5,200	100.00%
6310650 Pool Meet Bonuses		2,500	2,500	100.00%
6310700 Championship Meet Awards		6,000	6,000	100.00%
6310750 Championship Meet Incentive		5,500	5,500	100.00%
6310900 Meet Equipment		4,000	4,000	100.00%
6310950 Pool Rental Subsidies		6,500	6,500	100.00%
6310999 Championship Officials stipend		7,000	7,000	100.00%
Total 6310000 Sanction/Meet Operations	\$ 50	\$ 50,000	\$ 49,950	99.90%

6320000 Officials

6320200 Officials Travel to Nationals		1,000	1,000	100.00%
6320250 Officials Local Travel Reimbursement		4,000	4,000	100.00%
6320900 Officials Clothing		500	500	100.00%
Total 6320000 Officials	\$	5,500	\$ 5,500	100.00%

Total 6300000 Pool Meets

\$ 50	\$ 55,500	\$ 55,450	99.91%
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6400000 Open Water Expenses

6400500 USMS OW Sanction Fees		7,000	7,000	100.00%
6400950 Virtual Event Manager		500	500	100.00%
6401200 Evaluator Travel Reimbursement		400	400	100.00%
6401300 Safety Vehicle Subsidy		3,000	3,000	100.00%
6401400 Open Water Points Awards	425	3,200	2,775	86.72%
6401500 Trailer&Buoy Maint. & Equip. Purchase		800	800	100.00%
6401550 Trailer Storage	70	900	830	92.22%
6480000 VP Open Water Discretionary		500	500	100.00%

Total 6400000 Open Water Expenses

\$ 495	\$ 16,300	\$ 15,805	96.96%
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6500000 Communication & Technology

6510000 Publications - Electronic

6510100 Constant Contact		2,600	2,600	100.00%
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Total 6510000 Publications - Electronic

\$	2,600	\$ 2,600	100.00%
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6520000 Web Site

3

6520100 Web Internet Provider	57	1,220	1,163	95.36%
6520150 Software - Web Site		700	700	100.00%
6520599 Webmaster Contractor	770	7,000	6,230	89.00%
6520999 Other Web Contractors		2,500	2,500	100.00%
Total 6520000 Web Site	\$ 827	\$ 11,420	\$ 10,593	92.76%
6530000 Technology				
6530150 Software - Technology		500	500	100.00%
6530599 Contractors - Technology		1,000	1,000	100.00%
Total 6530000 Technology	\$	\$ 1,500	\$ 1,500	100.00%
6540000 Marketing/Public Relation				
6540050 Marketing and Membership		12,000	12,000	100.00%
Total 6540000 Marketing/Public Relation	\$	\$ 12,000	\$ 12,000	100.00%
6580000 VP Communication & Techn. Discretionary		500	500	100.00%
Total 6500000 Communication & Technology	\$ 827	\$ 28,020	\$ 27,193	97.05%
6600000 Clubs and Coaches				
6600100 Coaches Scholarship		5,000	5,000	100.00%
6600200 Coaches Travel Reimbursement		3,700	3,700	100.00%
6600500 Coaches Clinic Facilities Rental		800	800	100.00%
6600550 Other Coaches Clinics Expense		1,000	1,000	100.00%
6600599 Coaches Clinic Stipends		2,500	2,500	100.00%
6610000 ALTS		1,000	1,000	100.00%
6680000 VP Club and Coaches Discretionary		500	500	100.00%
Total 6600000 Clubs and Coaches	\$	\$ 14,500	\$ 14,500	100.00%
6700000 USMS Volunteer Meeting				
6700200 Delegates' Expense Reimbursement		15,000	15,000	100.00%
6700900 Other Volunteer Meeting Costs		1,000	1,000	100.00%
Total 6700000 USMS Volunteer Meeting	\$	\$ 16,000	\$ 16,000	100.00%
6800000 Annual Meeting				
6800100 Annual Mtg. Room Rental		4,000	4,000	100.00%
6800300 Annual Mtg. Catering & Food Supplied		8,000	8,000	100.00%
6800400 Annual Mtg. Pool Rental		900	900	100.00%
6800900 Other Annual Meeting costs		250	250	100.00%
6800999 Annual Mtg. Speaker Fees		7,000	7,000	100.00%
Total 6800000 Annual Meeting	\$	\$ 20,150	\$ 20,150	100.00%

6900000 USMS Dues							
6901100 PacMasters Scholarship and over 85			1,800	1,800	100.00%		
Total 6900000 USMS Dues			<u>1,800</u>	<u>1,800</u>	<u>100.00%</u>		
Total 6000000 EXPENSE	\$	5,806	\$	211,405	\$	205,599	97.25%
Total Expenditures	\$	5,806	\$	211,405	\$	205,599	97.25%
Net Operating Revenue	\$	44,998	-\$	39,945	-\$	84,943	212.65%
Net Revenue	\$	44,998	-\$	39,945	-\$	84,943	212.65%

NOTES:

1. Interest from new CD!
2. Survey Monkey - maybe divide this between accts?
3. Postage for awards

Thursday, Feb 09, 2023 09:53:17 AM GMT-8 - Cash Basis