



March 15, 2023; Log in 7:00 p.m.

Zoom ID: 883 864 6002 password: PacMasters

AGENDA *Discussion Item

- I. **Call to Order & Introductions**
- II. **Approval of February meeting minutes (separate attachment)**
- III. **Reports**
 - Executive Committee**
 - Chair**—Phyllis Quinn, report
 - Treasurer**— Laura Shope, reports attached
 - Past Chair** – John King, no report
 - Secretary**—Ian King, report attached
 - Office Administrator**—Chris Ottati, report
 - Schedule**—Steve Cutting, no report
 - Pool Meet Committee**—Matt Roper, report
 - Meet Operations**—Ahren Lehnert, report
 - Officials**— Mike Abegg, no report
 - Open Water Committee**—Ali Hall, report
 - Communications and Technology**—Michael Moore, report
 - Update**—Chris Ottati, report
 - Website**—Dan Wegner, report
 - Clubs and Coaches**—Carol Nip, report
 - Ad Hoc Committees**—reports
 - Old Business** – no report
 - New Business** – no report
 - Club News** – no report
 - Policy Updates** – no report

2023 MEETING DATES: all dates are tentative: April 19, May 17, June 20, July 19, August 16, September 20, October 18, November Annual Meeting - TBD

Working Calendar for March: distribute Convention Delegate information;

Working Calendar for April: Request and accept nominations for Convention Delegates; Brainstorm USMS Rules/Legislation changes;

Working Calendar for May: Elect/Register Convention Delegates and reserve accommodations; review USMS Rules/Legislation; Year-end PacMaster financial report to USMS; Form CT-2 Calif. Periodic Report; Form 990 FED; Form 199 Cal; Coach Appreciation week first week of May.

March meeting reports – 03/15/2023 Officer and Committee Reports

Meeting policy: Please provide text to Chris, prior to the meeting, of any items on which you would like the Committee to vote. Re-established 1/18/2012.

Executive Committee

Chair—Phyllis Quinn, report

Thank you to Carol Nip and the Albany Masters for hosting the Splash and Dash meet, to Michael Moore and the San Francisco City College swim team for hosting the City mile meet, and to Anne Cribbs and the Bay area Senior Games for hosting the Senior Games meet.

Next up are the Sacramento Masters meet, the Clovis Masters Spring Open and the PacMasters SCY meet. Hope to see everyone there. Also don't forget to sign up for USMS Nationals at Irvine, CA.

We will be presenting the 2022 Coach of the Year, 2022 AGSOTY, and 2022 Laura Val SOTY awards at the SCY Championship meet in Morgan Hill. Please show your own Coach how much we all appreciate their work and enthusiasm for the sport. Pacific Masters Coach Appreciation week is May 1 – 7 this year.

Pacific Masters submitted the nomination for the national Ransom Arthur award.

Treasurer—Laura Shope, financial reports attached

Past Chair—John King, no report

Secretary—Ian King, report attached

Office Administrator—Chris Ottati, report

Registration: 7,626 members; 114 clubs; 497 self-identified coaches have registered for Pacific Masters as of 02/14/23. In 2022, we had 7565 members; 111 clubs; 732 self-identified coaches.

Meet update: The Splash and Dash and City Mile were successfully completed. The Bay Area Senior Games were also successfully run and met the criteria for a Recognized meet. Thanks to Bob Anderson for filing the Observers report!

2023 USMS Annual Meeting: We have begun accepting names of those who have an interest in being a delegate at the 2023 USMS Annual Meeting. This will again be hybrid (virtual and in-person) and held in Houston, TX September 8 – 10. I have received a emails from some new faces as well as some returning delegates. If you are interested in being a delegate, please send me an [email](#) and let me know if you are interested in attending virtually or in person. If my math is correct, Pacific will be entitled to 21 elected delegates. We collect the names and put forward an slate of delegated to elect in our May monthly meeting. In addition to these elected delegates, we have 14 (again, if I'm counting correctly!) additional delegates by virtue of their position within USMS (Peter, John, Chris Campbell, Ian, Nancy, Teddy, Marcia, Phyllis, Ali, Lorena, David Benjamin, David Brancamp, Juliet, Mike Abegg).

85+ Scholarships: I have run the report for our valued age 85+ membership. I have reached out to all 42 of these members letting them know that we will be scholarshipping their 2023 USMS membership dues. Twelve of these members have chosen to donate their fees back to Pacific Masters. I sent out 30 checks this week to these members.

UPDATE editors: Please see Michael's note in his VP of Communications report. We really, really need to recruit some new editors! Do you have a teammate that would be a good fit?

Swim Team night at the A's: I've been contacted by the Oakland A's about SWIM TEAM NIGHT at the A's. It will be Tuesday, June 14 at 6:40 vs Tampa Bay Rays. I'll have more information soon. Meanwhile, contact me if you think you'll have a group interested.

Schedule—Steve Cutting, no report

Pool Meet Committee—Matt Roper, report

- Recent Meets:
 - The Albany Splash and Dash Sprint Pentathlon was held on Feb 25th --- 156 swimmers entered
 - The City Mile was held on Feb 26th --- 82 swimmers entered
 - The Bay Area Senior Games was held on Mar 5th
- Upcoming Meets:
 - Clovis Masters Spring Open on Mar 19th
 - Sacramento Masters Sprint Pentathlon on Mar 26th
 - PacMasters SCY Championships in Morgan Hill from Apr 14th-16th

Meet Operations—Ahren Lehnert, report

1. Clovis Masters meet and SCY Championship have been sanctioned and added to the calendar.
2. The sanctioning process needs improvement, so I'm seeking ways to make it clearer and more enforceable for next year.

Officials— Mike Abegg, no report

Open Water Committee—Ali Hall, report

1. The OWC continues to meet with email exchanges
2. Event evaluators identified for the following:
 - Berryessa: Kim Elsbach
 - Del Valle (two days): Rebecca Friedlander and Eric Hatch
 - Santa Cruz: Kim Elsbach
 - Donner: David Spitzler
 - Keller Cove: Kim Elsbach
3. Eight Bridges Virtual Event 2023
 - Event Director recruiting in progress
 - Event dates: May 1-September 30

- FAQ sheet draft in progress
4. New or Returning Events/Support
 - Outreach to Whiskeytown in progress
 - Outreach to Lake Natoma in progress
 5. Website recommendations: David S. and Rebecca are in active exchanges with web folx for structural and content enhancement. More to follow.
 6. The OWC recommended offering patches to swimmers who complete a specific number of events each season. We're sorting what that motivational number might be, and our aim is to encourage participation without regard to speed, results place or points.

Communications and Technology— Michael Moore, report

I continue to work with Dan Wegner and Rich Burns on updating the website. Currently, a major item is analytics. This gives us the information to see which pages are popular and we should pay more attention to. We are working with the Coaches committee to update the page on Coaching Opportunities.

We continue to integrate *The Update* with the *News and Happenings* page on the website. The Update would have a "teaser" item that would lead to the story on the website. This way we can keep the Update from getting too long. If a person has an interest in the article, they can follow to News and Happenings. This also allows us to see which items are getting the "Clicks"

One of our editors, Jenn Hwang, will be spending more time working on her swimming for the World Aquatic Masters Championships in August so she will not be able to work on the Update. We wish her well and hope she has great swims August. She has done a lot of work for PacMasters. Have great swims, Jenn!

With Jenn's hiatus, we find a need for more *Update* editors. *Please look to your club membership and see if you have a teammate who might be a good fit.* Our editors put together articles submitted by and often written by others into a wonderful final product, using Constant Contact. Contact Michael Moore for more information.

We could use stories and articles for the Update. For this who have items for The Update, it is important that you get them to the editors by Wednesday before the publication date. This allows our volunteers time to edit and review the stories. And for longer stories it allows us time to get the story on the Web site.

Update—Chris Ottati, report

Since our February 15 meeting two e-newsletters have been sent; February 20 and March 6. The newsletters were received by approximately 14,800 swimming enthusiasts. The open rate averaged about 59% (Apple has made changes that impact our open rates). The editor for February 20 was Missy Hunter, and the editor for February 6 was Jenn Hwang. The March 20 and April 3 editor will be Linda Hepworth. The UPDATE is supervised by Michael Moore, VP Communications and Technology.

Website—Dan Wegner, report

Past Month

- Coaching Articles section added
- Open Water changes to balance information
- Menu changes
- Created form for posting Newsletters

Upcoming

- Google Analytics analysis

Clubs and Coaches—Carol Nip, report

The purpose of this report is to raise awareness: if coaches are our key asset to Masters swimming, we can do better.

Last year, our Clubs & Coaches Committee reached out to our national office, requesting help to determine who our coaches are in Pacific Masters Swimming. The request went unfulfilled. Our Clubs & Coaches Committee saw that the annual registration process could be improved by asking for specific information (names of coaches, certification level, who is actually coaching), but no changes were made in the 2023 registration process. As a result of missing information, we find the process to make connections with our coaches virtually impossible.

It is discouraging to develop coach connections through the information available to us when clubs and coaches renew their USMS registration. On March 11, a review of member registration of the top ten largest clubs, representing 44% (3,080) of Pacific Masters current membership, revealed:

- 32 are coaches – this info was missing from two large clubs
- 158 members indicated that they are coaching
- 2023 registration show 2 of the 158 (above) are actually coaching
- 2 coaches are club contacts
- 3 paid for coaching certification designation
- 10 are certified coaches

One-third of our coaches are certified. Of those who are certified, only 3 have access to the USMS online coaches community only because they have paid the \$30 annual fee to be a USMS Designated Coach. When we talk with clubs, club contacts are different.

Knowing who our coaches are is a problem we hope the new USMS launch with Sales Force will solve.

Note: this report will also be shared with the USMS Coaches Committee.

Ad Hoc Committees — reports

USMS ALTS – Kim Elsbach, report

Reminder: ALTS Instructor Certification Course, May 21, 2023. Fresno High School. Cost is \$250 and certification is for life. We will be awarding scholarships of \$100-\$150 to a few attendees.

To register:

<https://www.clubassistant.com/club/clinics/reserve.cfm?c=1758&cid=9495>

For scholarship info and to save a spot, please email: kdelsbach@ucdavis.edu.

USMS LMSC Development – Ian King/Karen Harris, no report

USMS Rules – David Benjamin, report

There were two rule changes approved by the Rules Committee:

- breaststroke
- backstroke

USMS Legislation - Teddy Palmer & Marcia Benjamin, report

Reminder that the deadline for any Legislative Proposals is June 10th. With a preferred date of May 10th for Leg. Committee review purposes.

And we will be looking at an update to 506.2.1 with the phrase "nominated by the zone". Our committee needs to find out how the Elections Committee intends to clarify that phrase in the Election Operating Guidelines.

Diversity and Inclusion – Vicki Shu, report

Members: Ahren Lehnert, Amos Chan, Paul Frentsos, Steve Terusaki, Shari Cruse, Vicki Shu

Communications Update

The D&I Committee is taking an active role in approaching members to submit editorial content to the Pacific Masters website so members can learn of the richness of our membership. Many thanks to Phyllis Quinn for submitting an article. We have three more lined up from Donita Flecker, Lisa Carboni, and Shari Cruse.

USMS D&I Committee Updates

USMS D&I Committee will host a Code of Conduct webinar for coaches this year. Specific logistics is still TBD, but we hope to follow up on the webinar with a workshop at either the annual meeting or the volunteer relay.

The committee is also working on long-term goals that includes the creation of a national membership survey.

As a committee, we also share and highlight issues around D&I within and outside the swimming world:

[Howard University](#) won its first conference title in 34 years, but it didn't happen overnight: [The Howard Bison, the only all-black team in college swimming, are changing the sport - Sports Illustrated](#)

Judy Heumann, mother of the disability rights movement passed away last week. [What Made Judy Heumann, Mother of the Disability Rights Movement, an American Hero | Smart News | Smithsonian Magazine](#). She once said: "Disability only becomes a tragedy when society fails to provide the things we need to lead our lives — job opportunities or barrier-free buildings, for example. It is not a tragedy to me that I'm living in a wheelchair."

The Georgia State Senate approved a bill to limit youth from receiving gender-affirming care: [Senate approves bill barring youth from getting gender-affirming care \(onlineathens.com\)](#).

Marketing and Membership – Michael Moore, report

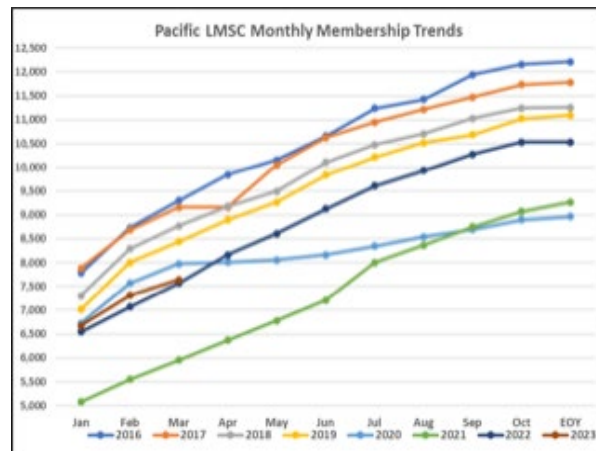
The Marketing and Membership Committee sent out and received two surveys on two meets recently held - The Albany Splash and Dash and the City Mile. Results were sent to the Meet Directors and to Matt Roper.

The Marketing Committee is working with the Coaches and Clubs Committee on a survey of swimmers who have not renewed their membership.

Membership Trends.

The graph shows Pacific Masters memberships trends over the past eight years. It looks like PacMasters is on track to achieve the same number of swimmers as 2022. A couple of items may have significant influence on the number of swimmers renewing. The Olympic Clubs Trans Tahoe Relay will no longer require US Masters Swimming membership to compete in the event. There were about 200 unattached swimmers who competed in the 2022 Trans Tahoe relay and did not swim in any other Pacific Masters Open Water events.

We may not make budget for Membership revenue . On Sunday afternoon, we had 7,639 registered swimmers, we would need another 3,521 swimmers to make budget of \$141,750 (that is 11,160 swimmers or a 6% increase in the number of swimmers over 2022).



Annual Celebration and Meeting – Teddy Palmer, report

Members: Teddy Palmer, Nancy Ridout, Rich Burns, Annette Coholan, Maggie Tevis, Susan Collins, Lorena Sims, Phyllis Quinn, Chris Ottati

Teddy will talk briefly about potential dates.

New Business— no report

Club news— no reports

Policy Updates – no report



PACIFIC MASTERS SWIMMING

"Swimming for Life"

Pacific Masters Monthly Meeting

Date: February 15, 2023 (Zoom Call)

Call to Order: Phyllis Quinn, Chair, called the meeting to order at 7:00pm

I. APPROVAL OF MINUTES & AGENDA
<ul style="list-style-type: none">January Meeting Minutes: ApprovedFebruary Agenda: Approved with amendments
II. OFFICERS' REPORTS
<p>Chair – Phyllis Quinn, see meeting agenda for report</p> <ul style="list-style-type: none">Proposal to add \$30,000 to the Pacific Masters budget to help support the growth and development of the USMS Club/Event grant program - Approved
<p>Treasurer – Laura Shope, see meeting agenda for report</p> <ul style="list-style-type: none">February financials accepted
<p>Past Chairman– John King, no report</p>
<p>Secretary – Ian King, see meeting agenda for report</p>
<p><u>Officer and Committee Reports</u></p>
<p>Office Administrator/Registration/Top Ten and Records – Chris Ottati, see meeting agenda for report</p>
<p>Schedule – Steve Cutting, see meeting agenda for report</p>
<p>Pool Committee, Chair-Matt Roper, see meeting agenda for report</p>
<p>Meet Operations – Ahren Lehnert, see meeting agenda for report</p>
<p>Officials – Mike Abegg, see meeting agenda for report</p>
<p>Open Water Committee, Chair-Ali Hall, see meeting agenda for report</p>
<p>Communications and Technology – Michael Moore, see meeting agenda for report</p>
<p>Update – Chris Ottati, see meeting agenda for report</p>
<p>Website – Dan Wegner, see meeting agenda for report</p>
<p>Clubs and Coaches – Carol Nip, see meeting agenda for report</p> <ul style="list-style-type: none">Possible dates for USMS Level 2 Certification & Coaches Clinic, Sept 23-24 or Sept 30-Oct 1, do not pose any conflicts with other events/activities

2023 Meeting Dates (all dates are tentative): March 15, April 19, May 17, June 20, July 19, August 16, September 20, October 18, November Annual Meeting - TBD



Ad Hoc Committees

ALTS – Kim Elsbach, see meeting agenda for report

LMSC Development Committee – Karen Harris/Ian King, no report

USMS Rules – David Benjamin, no report

LMSC Legislation – Teddy Palmer & Marcia Benjamin, no report

Diversity & Inclusion – Vicki Shu, no report

- Shari Cruz added as new committee member

Marketing and Membership – Michael Moore, see meeting agenda for report

- Overview of updated website given by Rich Burns
- Discussion on College Club Swimming (CCS). There are 4 CCS teams in the Bay Area. Suggestion to: 1) Invite CCS teams to Pacific Masters Championship meets 2) Possible lower price for CCS teams 3) Possible lower price for 18-24 age group for local meets
- Suggestions for CCS will be investigated and brought to a future meeting

Annual Celebration and Meeting – Teddy Palmer, no report

III. OLD BUSINESS

- No report

IV. NEW BUSINESS

- No report

V. CLUB ANNOUNCEMENTS

- TAM postal 1650 event will raise money for lung cancer

VI. POLICY UPDATES

- No report

VII. ADJOURNMENT

- Meeting adjourned at 7:52pm

ATTENDEES

Phyllis Quinn, Chris Ottati, Ian King, Carol Nip, Matt Roper, Sally Guthrie, Vicki Shu, Steve Cutting, Ron Taylor, John King, Marcia Benjamin, Rich Burns, Matt Zachan, Nancy Ridout, Ahren Lehnert, Kim Elsbach, Laura Shope, Joel Wilson, Donita Flecker, Dan Wegner, Connie Tong, Kathy Gill, Greg Stoner, Michael Moore, Laura Val, Teddy Palmer, Lancelote Leong

Respectively submitted,

Ian King

2023 Meeting Dates (all dates are tentative): March 15, April 19, May 17, June 20, July 19, August 16, September 20, October 18, November Annual Meeting - TBD

Pacific Local Masters Swimming Committee
Statement of Financial Position
As of March 10, 2023

	Total			
	As of Mar 10, 2023	As of Mar 10, 2022 (PY)	Change	% Change
ASSETS				
Current Assets				
Bank Accounts				
1000000 Cash				
1000100 Wells Fargo Checking Account	124,992	124,368	624	0.50%
1000200 Wells Fargo Savings Account	87,763	287,039	-199,277	-69.42%
1000300 Wells Fargo CD	201,465		201,465	
Total 1000000 Cash	\$ 414,220	\$ 411,408	\$ 2,812	0.68%
Total Bank Accounts	\$ 414,220	\$ 411,408	\$ 2,812	0.68%
Other Current Assets				
Other Current Assets				
Prepaid Expenses	540		540	
Total Other Current Assets	\$ 540		\$ 540	
Total Current Assets	\$ 414,760	\$ 411,408	\$ 3,353	0.81%
TOTAL ASSETS	\$ 414,760	\$ 411,408	\$ 3,353	0.81%
LIABILITIES AND EQUITY				
Liabilities				
Current Liabilities				
Other Current Liabilities				
2000500 Payroll Liabilities				
2000505 CA PIT / SDI				
2000506 CA SUI / ETT	169	196	-27	-13.55%
2000510 Federal Taxes (941/944)	1,139	613	527	85.94%
Total 2000500 Payroll Liabilities	\$ 1,308	\$ 808	\$ 500	61.87%
2000550 Direct Deposit Payable				
Total Other Current Liabilities	\$ 1,308	\$ 808	\$ 500	61.87%
Total Current Liabilities	\$ 1,308	\$ 808	\$ 500	61.87%
Total Liabilities	\$ 1,308	\$ 808	\$ 500	61.87%
Equity				
3000000 Opening Balance Equity	14,989	14,989		
3900000 Retained Earnings	341,807	354,023	-12,216	-3.45%
Net Revenue	56,656	41,588	15,069	36.23%
Total Equity	\$ 413,452	\$ 410,600	\$ 2,853	0.69%
TOTAL LIABILITIES AND EQUITY	\$ 414,760	\$ 411,408	\$ 3,353	0.81%

**Pacific Local Masters Swimming Committee
Budget vs. Actuals: FY 2023 - FY23 P&L**

January - December 2023

	Total				NOTES
	Actual	Budget	Remaining	% Remaining	
Revenue					
4000000 INCOME					
4010000 Registration					
4011000 Membership Dues	65,657	141,750	76,093	53.68%	1
4012000 Clubs Registration	70	1,590	1,520	95.60%	
4014000 PacMasters Donations	2,695	3,500	805	23.00%	
Total 4010000 Registration	\$ 68,422	\$ 146,840	\$ 78,418	53.40%	
4020000 Event Fee Income					
4020200 Open Water Sanction Fees		7,000	7,000	100.00%	
4020300 Meet Management Services		9,600	9,600	100.00%	
4020400 Sanction Bond Deposits		300	300	100.00%	
Total 4020000 Event Fee Income		\$ 16,900	\$ 16,900	100.00%	
4070000 Other Income					
4070100 Clinic Revenue		2,500	2,500	100.00%	
4070500 PacMasters Meet	2,739	5,200	2,461	47.32%	2
Total 4070000 Other Income	\$ 2,739	\$ 7,700	\$ 4,961	64.42%	
4090000 Bank Interest	1,500	20	-1,480	-7401.90%	
Total 4000000 INCOME	\$ 72,662	\$ 171,460	\$ 98,798	57.62%	
Total Revenue	\$ 72,662	\$ 171,460	\$ 98,798	57.62%	
Gross Profit	\$ 72,662	\$ 171,460	\$ 98,798	57.62%	

Expenditures

6000000 EXPENSE

6100000 Office and Administrative

6100110 Supplies	23	2,000	1,977	98.85%
6100120 Postage		250	250	100.00%
6100130 Printing		250	250	100.00%
6100300 Telephone	119	700	581	83.00%
6100400 Rule Books	74	100	26	26.00%
6100450 File Storage	622	3,900	3,278	84.05%
6101200 Office Travel/Training/Entertainment		50	50	100.00%
6101900 Office Administrator	4,568	32,000	27,433	85.73%
61019010 Payroll Taxes	518	3,600	3,082	85.60%
61019020 Workers Compensation	544	600	56	9.33%
6102100 Renewal Notices		100	100	100.00%
6109000 Misc. Office Expenses	150	500	350	70.00%

Total 6100000 Office and Administrative \$ 6,618 \$ 44,050 \$ 37,432 84.98%

6200000 Executive Committees

6210000 Chairman

6210110 Chair Office/General Admin. Expenses		100	100	100.00%
6210200 Chair Travel/Entertainment		2,000	2,000	100.00%
6210300 Diversity and Inclusion		500	500	100.00%

Total 6210000 Chairman \$ 2,600 \$ 2,600 100.00%

6220000 Treasurer

6220110 Acctg Online Services		750	750	100.00%
6220120 Filing Fees		10	10	100.00%

Total 6220000 Treasurer \$ 760 \$ 760 100.00%

6230000 Secretary 25 25 100.00%

6240000 Awards

6240100 Swimmer of the Year	4,725	9,000	4,275	47.50%
6240130 Service/Achievement		1,500	1,500	100.00%
6240160 Coach of the year		300	300	100.00%

Total 6240000 Awards \$ 4,725 \$ 10,800 \$ 6,075 56.25%

6260000 Scheduling 900 900

Total 6200000 Executive Committees \$ 5,625 \$ 15,085 \$ 9,460 62.71%

3

6300000 Pool Meets

6310000 Sanction/Meet Operations

6310100 USMS Pool Sanction Fees	150	1,000	850	85.00%
6310399 Contract Service for HyTek		12,000	12,000	100.00%
6310400 Pools/Meet Sanction (Bond) Refund		300	300	100.00%
6310500 PacMasters Meets	975	5,200	4,225	81.25%
6310650 Pool Meet Bonuses	950	2,500	1,550	62.00%
6310700 Championship Meet Awards		6,000	6,000	100.00%
6310750 Championship Meet Incentive		5,500	5,500	100.00%
6310900 Meet Equipment	12	4,000	3,988	99.70%
6310950 Pool Rental Subsidies		6,500	6,500	100.00%
6310999 Championship Officials stipend		7,000	7,000	100.00%
Total 6310000 Sanction/Meet Operations	\$ 2,087	\$ 50,000	\$ 47,913	95.83%

2

6320000 Officials

6320200 Officials Travel to Nationals		1,000	1,000	100.00%
6320250 Officials Local Travel Reimbursement		4,000	4,000	100.00%
6320900 Officials Clothing		500	500	100.00%
Total 6320000 Officials		\$ 5,500	\$ 5,500	100.00%

Total 6300000 Pool Meets

\$ 2,087	\$ 55,500	\$ 53,413	96.24%
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6400000 Open Water Expenses

6400500 USMS OW Sanction Fees		7,000	7,000	100.00%
6400950 Virtual Event Manager		500	500	100.00%
6401200 Evaluator Travel Reimbursement		400	400	100.00%
6401300 Safety Vehicle Subsidy		3,000	3,000	100.00%
6401400 Open Water Points Awards	425	3,200	2,775	86.72%
6401500 Trailer&Buoy Maint. & Equip. Purchase		800	800	100.00%
6401550 Trailer Storage	140	900	760	84.44%
6480000 VP Open Water Discretionary		500	500	100.00%
Total 6400000 Open Water Expenses	\$ 565	\$ 16,300	\$ 15,735	96.53%

6500000 Communication & Technology

6510000 Publications - Electronic				
6510100 Constant Contact		2,600	2,600	100.00%
Total 6510000 Publications - Electronic		\$ 2,600	\$ 2,600	100.00%

6520000 Web Site

6520100 Web Internet Provider	277	1,220	943	77.31%
6520150 Software - Web Site		700	700	100.00%
6520599 Webmaster Contractor	770	7,000	6,230	89.00%
6520999 Other Web Contractors		2,500	2,500	100.00%
Total 6520000 Web Site	\$ 1,047	\$ 11,420	\$ 10,373	90.83%
6530000 Technology				
6530150 Software - Technology		500	500	100.00%
6530599 Contractors - Technology		1,000	1,000	100.00%
Total 6530000 Technology	\$	\$ 1,500	\$ 1,500	100.00%
6540000 Marketing/Public Relation				
6540050 Marketing and Membership		12,000	12,000	100.00%
Total 6540000 Marketing/Public Relation	\$	\$ 12,000	\$ 12,000	100.00%
6580000 VP Communication & Techn. Discretionary	64	500	436	87.22%
Total 6500000 Communication & Technology	\$ 1,111	\$ 28,020	\$ 26,909	96.04%
6600000 Clubs and Coaches				
6600100 Coaches Scholarship		5,000	5,000	100.00%
6600200 Coaches Travel Reimbursement		3,700	3,700	100.00%
6600500 Coaches Clinic Facilities Rental		800	800	100.00%
6600550 Other Coaches Clinics Expense		1,000	1,000	100.00%
6600599 Coaches Clinic Stipends		2,500	2,500	100.00%
6610000 ALTS		1,000	1,000	100.00%
6680000 VP Club and Coaches Discretionary		500	500	100.00%
Total 6600000 Clubs and Coaches	\$	\$ 14,500	\$ 14,500	100.00%
6700000 USMS Volunteer Meeting				
6700200 Delegates' Expense Reimbursement		15,000	15,000	100.00%
6700900 Other Volunteer Meeting Costs		1,000	1,000	100.00%
Total 6700000 USMS Volunteer Meeting	\$	\$ 16,000	\$ 16,000	100.00%
6800000 Annual Meeting				
6800100 Annual Mtg. Room Rental		4,000	4,000	100.00%
6800300 Annual Mtg. Catering & Food Supplied		8,000	8,000	100.00%
6800400 Annual Mtg. Pool Rental		900	900	100.00%
6800900 Other Annual Meeting costs		250	250	100.00%
6800999 Annual Mtg. Speaker Fees		7,000	7,000	100.00%
Total 6800000 Annual Meeting	\$	\$ 20,150	\$ 20,150	100.00%

6900000 USMS Dues						
6901100 PacMasters Scholarship and over 85		1,800		1,800	100.00%	
Total 6900000 USMS Dues		<u>\$ 1,800</u>	<u>\$</u>	<u>1,800</u>	<u>100.00%</u>	
6990000 Other Income/Expenses						
6990199 Relief Grants		30,000		30,000	100.00%	
Total 6990000 Other Income/Expenses		<u>\$ 30,000</u>	<u>\$</u>	<u>30,000</u>	<u>100.00%</u>	
Total 6000000 EXPENSE		<u>\$ 16,006</u>	<u>\$</u>	<u>241,405</u>	<u>\$ 225,399</u>	<u>93.37%</u>
Total Expenditures		<u>\$ 16,006</u>	<u>\$</u>	<u>241,405</u>	<u>\$ 225,399</u>	<u>93.37%</u>
Net Operating Revenue		<u>\$ 56,656</u>	<u>-\$</u>	<u>69,945</u>	<u>-\$ 126,601</u>	<u>181.00%</u>
Net Revenue		<u>\$ 56,656</u>	<u>-\$</u>	<u>69,945</u>	<u>-\$ 126,601</u>	<u>181.00%</u>

NOTES:

1. February membership \$ not included yet
2. City Mile proceeds and expenses (so far)
3. 2022 AGSOTY gift cards

Friday, Mar 10, 2023 10:03:43 AM GMT-8 - Cash Basis