



June 21, 2023; Log in 7:00 p.m.

Zoom ID: 883 864 6002 password: PacMasters

AGENDA *Discussion Item

- I. **Call to Order & Introductions**
- II. **Approval of May meeting minutes (separate attachment)**
- III. **Reports**
 - Executive Committee**
 - Chair**—Phyllis Quinn, report
 - Treasurer**— Laura Shope, reports attached
 - Past Chair** – John King, no report
 - Secretary**—Ian King, report attached
 - Office Administrator**—Chris Ottati, report
 - Schedule**—Steve Cutting, no report
 - Pool Meet Committee**—Matt Roper, report
 - Meet Operations**—Ahren Lehnert, report
 - Officials**— David Benjamin, report *
 - Open Water Committee**—Ali Hall, report
 - Communications and Technology**—Michael Moore, report
 - Update**—Chris Ottati, report
 - Website**—Dan Wegner, report
 - Clubs and Coaches**—Carol Nip, report *
 - Ad Hoc Committees**—reports
 - Old Business** – no report
 - New Business** – Michael Moore, report*
 - Club News** – no report
 - Policy Updates** – no report

2023 MEETING DATES: all dates are tentative: July 19, August 16, September 20, October 18, November Annual Meeting - TBD

Working Calendar for June: Adopt and forward USMS Rules & Legislation proposals; prepare bid packet for 2024 event calendar, distribute by mid-July; forward Coach of the Year (Kerry O'Brien Award) nomination to USMS.

Working Calendar for July: Distribute bid packet for 2024 events calendar; call for 2024 budget requests; call for proposals to change PacMasters by-laws

Working Calendar for August: Approve bids for 2024 Championship meets and January & February meets, due August 10th; receive budget request; preliminary review of USMS convention issues.

June meeting reports – 06/21/2023 Officer and Committee Reports

Meeting policy: *Please provide text to Chris, prior to the meeting, of any items on which you would like the Committee to vote. Re-established 1/18/2012.*

Executive Committee

Chair—Phyllis Quinn, report

Thank you to all the swimmers and volunteers who helped make the Lake Berryessa swim so fun. The organization was great, and it turned out to be a beautiful day on the lake. The open water point calculations require the results to be in a specific format. That is still being worked on.

Santa Cruz is up next. They are working on the sanction and the online entry.

July is Try Master Swimming. Michael Moore and his committee have put together a marketing plan. See Michael's report.

July 1 is the deadline for USMS National award nominations. Pacific Masters will be submitting various nominations. But any member can submit a nomination. For more information see the link in Chris' report.

The pool committee is accepting bids for the championship meets in 2024. We rely on our clubs/teams to put on these events, so please consider putting on an event.

Plans are coming along for the in person annual celebration. Save the date, November 12. This is the time of year that we review our governance documents and edit them to match how the swim committee works. Please read over the proposals.

If you have not signed up for the Eight Bridges virtual swim, sponsored by Pacific Masters, check it out. There are currently 70 swimmers from five states on the virtual course. Everyone is invited to participate and log their laps. It's only \$10 to join.

Treasurer—Laura Shope, financial reports attached

Past Chair—John King, no report

Secretary—Ian King, report attached

Office Administrator—Chris Ottati, report

Registration: 8,867 members; 115 clubs; 528 self-identified coaches have registered for Pacific Masters as of 06/20/23. In 2022, we had 9,124 members; 114 clubs; 867 self-identified coaches.

Vacaville Walter Graham pool: Once again we owe a big THANK YOU to John King for getting the Vacaville pool measured for the USMS database. I was unaware that pool had never

been measured until USMS informed me. Now it has been measured, certified and in the USMS database of pools.

2023 USMS Annual Meeting: I have sent out my first email to our 2023 Pacific Delegates for the USMS annual meeting. Delegates that are going in person should be making their airline reservations NOW in order to get the best fares.

Please note we have 3 slots open for elected delegates. If you or someone you know is interested, please reach out to me ASAP.

USMS Annual Awards: Last week I sent out an email asking for any nominations for the [2023 USMS Awards](#). Many thanks to those that responded.

Schedule—Steve Cutting, no report

Pool Meet Committee—Matt Roper, report

- We're currently accepting bids to host the 2024 SCY Pacific Masters Championships. If your team is interested in hosting, please let us know.
 - Due to next year's USMS Nationals being held in late June, we'd like to hold our Pacific Masters Championships later than usual as well, either May or early June.
- The **Quicksilver Masters Fast and Free Long Course Meet** was held on June 17th. There were 153 swimmers this year, a 76% increase from 2022's meet.
- Upcoming meets in July:
 - Sierra Nevada Masters are hosting the **Silver State Masters LCM Meet** in Carson City, NV on July 9th (entries close July 7th)
 - Marin Aquatic Masters are hosting the **2023 Pacific Masters Swimming Long Course Championships** in Novato, CA from July 21st-23rd (entries close July 12th)

Meet Operations—Ahren Lehnert, report

The following meets and events are sanctioned and on the calendar:

- Silver State LCM meet
- Pacific Masters LCM Championships
- 400 Fastest Pull for Sebastopol

Officials— David Benjamin, report *

Good evening, all. I'm proud to succeed Mike Abegg as your Officials Chair. Thank you for trusting me with this appointment.

There are two subjects I'd like to bring to your attention, with proposals for action by the Committee.

REIMBURSEMENT OF PACIFIC OFFICIALS WHO WORK NATIONAL MEETS

Our Administrative Handbook addresses the issue of reimbursing PacMasters officials who work at Nationals, but the Handbook, our budget and our practices are out of sync.

The Handbook provides that one Pacific official shall be selected to work Nationals, and that Pacific will pay that official's travel expenses (travel, hotel, meals). I believe we have budgeted \$1,000 for both Spring and Summer Nationals. This year, however, five Pacific officials traveled to Irvine voluntarily and worked the meet. There was no particular selection process for any one official that I'm aware of. While the budgeted amount of \$1,000 may be sufficient to pay the expenses of one official traveling to Irvine, it is definitely not enough to cover all five, much less to cover travel to Florida for Summer Nationals..

I think it's important for Pacific to support our National Championships; plus, working high level meets provides valuable experience for our officials, who then bring that experience back to our LMSC meets. The only issue, at least in my mind, is the level of financial support Pacific should provide to its officials.

There are lots of ways to address this. To me, what's important is to have a process that encourages officials — not just one official — to go to Nationals; a process that's clear and easy to administer; and a process that does not impose all of the financial burden on PacMasters - USMS provides some financial assistance, and I believe that we as officials should bear some of the cost, too.

Proposals*

1. Spring Nationals at Irvine: It is my understanding that all of our officials who worked this meet have applied to USMS for financial assistance, and that if PacMasters allocates another \$1,500, we will be able to reimburse these officials an additional \$500. I propose that we amend the budget to allocate an additional \$1,500 to reimburse these officials.
2. Going forward: I propose that we amend our Handbook and our budget to provide that we will reimburse our officials who work Nationals for their reasonable travel expenses (travel, hotel, meals) not to exceed \$1,000 per official. To be eligible for reimbursement, the official must work at least three days at Nationals; must request reimbursement from USMS before seeking reimbursement from PacMasters; and must submit appropriate receipts to PacMasters.

DELAYING HEATS TO CALL FOR MISSING SWIMMERS

Michael Moore and John King have called my attention to a Pacific Swimming Standing Policy, adopted in 2014, which requires deck officials to call at least once for any missing swimmer. This is a time-consuming practice: it takes 20-30 seconds to call for missing swimmers. Over the course of a meet with 100 or more heats, calling for missing swimmers can add significantly to the timeline. At some meets, particularly pre-seeded meets, this unnecessarily prolongs the meet.

I propose that [Pacific Masters policies](#) be amended to read as follows:

~~There will be at least one (1) call for no show swimmers at Pacific Masters sanctioned meets. Each swimmer not present following the short series of whistles will be called by name and lane assignment. The number of calls will be determined before the start of the meet and consistently maintained throughout the meet.~~ The meet referee, in her/his discretion, shall decide whether to call for no show swimmers at Pacific Masters sanctioned meets, and shall inform the coaches of her/his decision at the coaches meeting before each session. Under no circumstances shall the

referee decide to make more than one call for no show swimmers. The referee's decision shall be consistently maintained throughout the session.

Open Water Committee—Ali Hall, report

Rebecca Friedlander, Sue Free, Karen Charney, Kim Elsbach, David Spitzler, Dave Brancamp, Ali Hall

1. The OWC continues to meet with email exchanges
2. Event evaluators identified for the following:
 - Berryessa: Kim Elsbach (done!)
 - Del Valle (two days): Sarabeth Metzger
 - Santa Cruz: Kim (tentatively for Saturday unless we can find someone to evaluate both days)
 - Donner: David Spitzler
 - Whiskeytown: Sarabeth or Kim
 - Keller Cove: TBD
3. Eight Bridges Virtual Event 2023
 - Event Director: Rebecca Friedlander
 - Event dates: June 1-September 30
 - From Rebecca:
 - The inaugural Eight Bridges Virtual Swim kicked off June 1. Currently, 54 solo swimmers are on the course as well as three relays. There are swimmers from six different states (AZ, CA, CO, HI, OH, NV). Of these, California (especially the Bay Area) is predominant with Livermore registering the most (16) of any team/club. Most common cited advertising sources include: "friend," Odyssey OW, PacMasters website, South End Rowing Club/Zina, and "team email." Participant issues have been minimal, the most common questions are, "how do I log my swim?" (they did not find/save their event email which includes their personal log in link, simple enough to re-send) and "why aren't my swims showing?" (all of which from relay members who did not designate their relay when registering). Thank you emails from swimmers and coaches have been rolling in as well -- they're happy to have "something fun to do" this summer, are finding the yay bridges! emails fun and interesting, and are using the event as a team challenge. 15 t-shirts have sold to date; we need 48 sales to have a print run.
4. Open Water---Aggregate challenge: Working to create recognition levels for total successful splashes from 2021 forward.
5. At the USMS Annual Meeting last fall, the House of Delegates voted to accept an increase in 2023 membership dues. This included an increase in the OEVT fee from \$15 to \$20. Chris has very helpfully sent out the following to our upcoming hosts: *The Pacific LMSC has decided we will only charge our events host \$15 of the \$20 USMS OEVT fee. We did this with Berryessa and have offered it to Del Valle. We'll offer for Santa Cruz, Whiskeytown and Keller Cove too (Donner doesn't have OEVT). As event hosts, you can choose to pass that savings on to your swimmers. If you do pass this savings on, I would ask, however, that somehow you word it in the info sheet so that the OEVT swimmers know that Pacific Masters is underwriting some of their fee. FYI, Berryessa didn't pass it on because they didn't know in time. Del Valle is planning on passing the reduced fee on to the swimmers.*

Communications and Technology— Michael Moore, report

We have had an issue with items not being sent to the correct email address for the webmaster. If you send something for the webmaster, please copy me at michael@pacificmasters.org. If you send an item for the website and it is not on the website in one business day, please call the webmaster. At our Thursday website meeting we review items that have not been posted.

If you need access to posting to the website (you need to post three or more items a month and would like permission to directly post on the website, please let me know.

Update—Chris Ottati, report

Since our May 17 meeting two e-newsletters have been sent; May 29 and June 12. The newsletters were received by approximately 15,000 swimming enthusiasts. The editor for May 29 was Linda Hepworth and the editor for June 12 was Missy Hunter. PLEASE NOTE WE ONLY HAVE 2 ACTIVE EDITORS RIGHT NOW (WITH 2 MORE HELPING TO EDIT/REVIEW IN THE BACKGROUND). PLEASE, PLEASE, REACH OUT TO THOSE YOU THINK WOULD BE A GOOD FIT ON THIS INCREDIBLE TEAM OF VOLUNTEERS. The UPDATE is supervised by Michael Moore, VP Communications and Technology.

Website—Dan Wegner, report

Past Month

Upcoming

- Create form for uploading meeting Agendas and Minutes
- Create new display of archived Articles

Clubs and Coaches—Carol Nip, report*

Committee Members: Marcia Benjamin, Shari Cruse, Carol Nip, Christopher Wagner

BAPPOA Membership

Carol renewed an annual membership with Bay Area Public Pool Operators Association, effective June 2023-May 2024. Representing the LMSC are Michael Moore, Carol Nip and Phyllis Quinn, or anyone else interested. If you wish to attend any of their meetings, please let any of us know.

Lifeguard Training for Masters Swim Coaches *

Our Coaches Committee recognize the importance of supporting our coaches in various ways. After thoughtful deliberation, the committee determined that one valuable initiative we can undertake is to facilitate lifeguard certification for our coaches. To make this process more accessible, we agreed to cover at least 50% of the course instruction fees, limited to a total of 10 coaches.

Proposal: I propose Pacific Masters allocate an additional \$1500 for Coach lifeguard training. Each coach would be eligible for \$150 scholarship toward the course; each coach would need to be a USMS certified coach; each coach would need to be actively coaching a Pacific

Masters club.

We reached out to Tracy Newman, President of BAPPOA, to coordinate a lifeguard certification course specifically tailored for the coaches of Pacific Masters Swimming. Training is 20 hours in length and can be scheduled in different ways. For example:

- 1) Friday-Sunday. Friday: 4-8pm, Sat & Sun 9a-6pm
- 2) Friday-Sunday. Friday: 4:30-9pm, Sat & Sun 8:30am-5:30 pm
- 3) Monday-Thursday. Each day, 10am-6pm

Coaches Committee In Person Meeting - 6/2/2023

We met in person at Carol's home on June 2, and discussed ways we can best serve our coaches. Key items:

- Bryce, MAM, developed an Excel spreadsheet to facilitate our call planning to clubs.
 - Calls to be made by Carol & Shari
 - Chris assisted in identifying a set of ten criteria questions to be addressed during our calls. These questions cover various aspects such as presence of coaches on deck, certification status, experience level, the number of swimmers in workouts, affiliation with USAS, responsibilities, needs, compensation, and opportunities for mentoring.
- Offer Lifeguard Class to Coaches in LMSC.
- Coaches Retreat. Possible locations:
 - Claremont Hotel
 - UC Berkley
 - Yacht for 40 – Star Ship Cruise Brunch, either Sat/Sun, 9/16-17, 2023 (tentative hold on those dates)
- Outreach to Younger Coaches to the Coaches Committee

Outreach to New Clubs & Facilities - 6/6 @ 8:00 am, Fremont High School

- 1) Carol Nip, solo Pacific Masters coach @ Flip Turns Clinic in Sunnyvale for SUNNY (new club 2022). There were 17 attendees, 6 were non USMS. All wanted the curriculum, but Carol will only share with USMS registered swimmers. Along with explaining the benefits of membership, nonmembers will be asked to become USMS members before Carol will send class material.
- 2) Livermore Aqua Cowboys (LAC) is a burgeoning masters team, experiencing remarkable growth and is projected to reach a membership of 100 in 2024. This club serves as a shining example of USMS's mission to expand its reach and impact. It is highly recommended that LAC receives funding and support in recognition of their outstanding work this year.

Club & Coach Website Refresh Project

Rich Burns met with Carol, clarifying that a fresh look is necessary in Clubs and Coaches on the Pacific Masters website. A plan of action is in place, sent to Rich for accountability purposes.

Ad Hoc Committees — reports

USMS ALTS – Kim Elsbach, no report

Please send good wishes to Kim as she recovers from a fall off a ladder!

USMS LMSC Development – Ian King/Karen Harris, report

As usual, the USMS LMSC committee meets the day before this committee – so Karen may have an update for us.

USMS Rules – David Benjamin, no report

USMS Legislation - Teddy Palmer & Marcia Benjamin, report

The USMS Legislation Committee meeting was held right before this. So Teddy and Marcia may have an update for us.

Diversity and Inclusion – Vicki Shu, report

Members: Ahren Lehnert, Amos Chan, Paul Frentsos, Steve Terusaki, Shari Cruse, Kate Stephensen, Ann Schnuer, Vicki Shu

MEET 2 NEW D&I COMMITTEE MEMBERS

- Kate Stephensen swims with Davis Aquatic Masters and works in higher education. Among many things, is interested in how ALTS adds value to our vision of a diverse and inclusive organization.
- Ann Schnuer swims with San Francisco Tsunami Aquatics and works for an education-focused nonprofit. Besides swimming in the pool, Anne also loves open-water swimming and is interested in contributing to efforts to increase diversity and inclusion in aquatics.

MEMBERSHIP SURVEY: Still in the works! We think this is very important so we have baseline data on and a deeper understanding of our membership. However, we want to do this right, so this is taking more time than expected.

D&I COMMITTEE RESTRUCTURE: Now that we are in the second year of formation, and given we have more members, we are reviewing our current structure to see how we can be more integrated with other Pacific LMSC committees so that D&I is a more cross-functional committee.

USMS D&I

USMS DIVERSITY & INCLUSION AWARD: Please consider nominating someone for the USMS Diversity & Inclusion Award. The Diversity, Equity & Inclusion Award is presented annually. USMS-registered athletes, coaches, volunteers, and clubs who show a public commitment to diversity, equity, equality, and inclusion across race, gender, age religion, identity, and ability at the club, LMSC/Zone or national level are eligible for this award. The award recognizes individuals or clubs that create a diverse and inclusive environment in USMS, thereby making everyone feel empowered to bring their full, authentic, unique selves to the sport. Last year, we nominated Donita Flecker for her work to start the D&I Committee at Pacific – and she received it!

CODE OF CONDUCT WEBINAR: USMS will host a How and Why Code of Conduct Webinar for LMSCs and Coaches later this year. Given Pacific's and Phyllis's leadership, Phyllis will participate in the webinar. Stay tuned!

The D&I Committee has changed its meeting day and time to meet on the 2nd Monday of the Month

at 5pm. We have an open invitation for new committee members to join us! Please contact Vick Shu at Div_IncChair@pacificmasters.org.

Marketing and Membership – Michael Moore, report

Placeholder for Michael's report.

Annual Celebration and Meeting – Teddy Palmer, no report

Members: Teddy Palmer, Nancy Ridout, Rich Burns, Annette Coholan, Maggie Tevis, Susan Collins, Lorena Sims, Phyllis Quinn, Chris Ottati

Save the date: Sunday, November 12, 2023

The Pacific Masters Swimming Annual Celebration and Meeting is returning to an in person gathering. The Celebration will be held at the Miwok Aquatic and Fitness Center at Indian Valley College in Novato. Plan on a full day of dynamic and engaging events and presentations, including a swim workout and swim clinics (new), brunch, a conversation with a swimming luminary, catered lunch and keynote address, followed by our business meeting and awards presentation.

We will have the use of two pools in the morning. One for coach led practice and the other will be two exciting clinics led by Nick Thoman, Champion Backstroke, Olympian and captivating leader will craft two separate clinics with meaningful, fun drills and turns.

Nick will also be our keynote speaker with his interesting story and great speaking ability, he is sure to be a winner.

Watch for more details and the registration link. We will send all monthly meeting attendees a link when registration opens.

New Business— Michael Moore, report*

Proposal: *

Change the Pacific Masters Swimming Meet Operations Handbook to remove
200.1.D.3 For profit organizations may not be granted sanctions

At one time US Masters Swimming had a rule about not granting for profit organizations a sanction. They removed this rule years ago. This change will allow match the PacMasters sanctions rules with the US Masters Swimming rule. This will also allow more Pacific Masters Swimming Clubs to have sanctioned meets.

Club news— reports

Policy Updates – no report



PACIFIC MASTERS SWIMMING

"Swimming for Life"

Pacific Masters Monthly Meeting

Date: May 17, 2023 (Zoom Call)

Call to Order: Phyllis Quinn, Chair, called the meeting to order at 7:00pm

I. APPROVAL OF MINUTES & AGENDA

- April Meeting Minutes: Approved
- May Agenda: Approved as amended

II. OFFICERS' REPORTS

Chair – Phyllis Quinn, see meeting agenda for report

- Added – reminder to all members/clubs/coaches that there are financial resources available to assist with events

Treasurer – Laura Shope, see meeting agenda for report

- May financials accepted

Past Chairman– John King, no report

Secretary – Ian King, see meeting agenda for report

Officer and Committee Reports

Office Administrator/Registration/Top Ten and Records – Chris Ottati, see meeting agenda for report

- Delegate slate approved as presented
- Correction to Swim Team night at the A's: date is Tuesday, June 13 (same time)

Schedule – Steve Cutting, see meeting agenda for report

Pool Committee, Chair-Matt Roper, no report

Meet Operations – Ahren Lehnert, see meeting agenda for report

Officials – David Benjamin, no report

Open Water Committee, Chair-Ali Hall, see meeting agenda for report

Communications and Technology – Michael Moore, see meeting agenda for report

Update – Chris Ottati, see meeting agenda for report

Website – Dan Wegner, see meeting agenda for report

Clubs and Coaches – Carol Nip, see meeting agenda for report

- Please reach to Carol if interested in attending Level 1 & 2 Coaches certification clinic in Sacramento, Sept 30-Oct 1

2023 Meeting Dates (all dates are tentative): June 21, July 19, August 16, September 20, October 18, November Annual Meeting – November 12



Ad Hoc Committees

ALTS – Kim Elsbach, see meeting agenda for report

LMSC Development Committee – Karen Harris/Ian King, report added late

- Work being done to standardize use of the phrase MEET ANNOUNCEMENT rather meet sheet/meet information sheet
- Sanctions education subcommittee is working on standardizing meet info language
- Volunteer Relay is scheduled for Oct 22-24 in Houston, TX
- Members of the committee are making calls on Dawson’s behalf to gather info on club growth

USMS Rules – David Benjamin, no report

LMSC Legislation – Teddy Palmer & Marcia Benjamin, no report

Diversity & Inclusion – Vicki Shu, no report

Marketing and Membership – Michael Moore, see meeting agenda for report

Annual Celebration and Meeting – Teddy Palmer, no report

III. OLD BUSINESS

- No report

IV. NEW BUSINESS

- No report

V. CLUB ANNOUNCEMENTS

- Sierra Marlin Masters team has been disbanded

VI. POLICY UPDATES

- No report

VII. ADJOURNMENT

- Meeting adjourned at 7:58 pm

ATTENDEES

Phyllis Quinn, Chris Ottati, Ian King, Carol Nip, Matt Roper, John King, Ahren Lehnert, Kim Elsbach, Joel Wilson, Dan Wegner, Connie Tong, Michael Moore, David Spitzler, Dave Wierdsma, Linda Hepworth, Shari Cruse, Chris Campbell, Sally Guthrie, Kathy Gill, Greg Stoner, Jan Frydendahl, Annette Coholan, Nancy Ridout, Eric Hektner, Laura Shope, Chad Holbrook, Ron Taylor

Respectively submitted,

Ian King

Pacific Local Masters Swimming Committee

Statement of Financial Position

As of June 16, 2023

	Total			
	As of Jun 16, 2023	As of Jun 16, 2022 (PY)	Change	% Change
ASSETS				
Current Assets				
Bank Accounts				
1000000 Cash				
1000100 Wells Fargo Checking Account	117,216	99,182	18,034	18.18%
1000200 Wells Fargo Savings Account	86,993	287,046	-200,054	-69.69%
1000300 Wells Fargo CD	202,974		202,974	
Total 1000000 Cash	\$ 407,183	\$ 386,228	\$ 20,954	5.43%
Total Bank Accounts	\$ 407,183	\$ 386,228	\$ 20,954	5.43%
Other Current Assets				
Other Current Assets		8,501	-8,501	-100.00%
Prepaid Expenses	300		300	
Total Other Current Assets	\$ 300	\$ 8,501	-\$ 8,201	-96.47%
Total Current Assets	\$ 407,483	\$ 394,729	\$ 12,754	3.23%
TOTAL ASSETS	\$ 407,483	\$ 394,729	\$ 12,754	3.23%
LIABILITIES AND EQUITY				
Liabilities				
Current Liabilities				
Other Current Liabilities				
2000500 Payroll Liabilities				
2000505 CA PIT / SDI				
2000506 CA SUI / ETT				
2000510 Federal Taxes (941/944)	613	613		
Total 2000500 Payroll Liabilities	\$ 613	\$ 613		
2000550 Direct Deposit Payable				
Total Other Current Liabilities	\$ 613	\$ 613		
Total Current Liabilities	\$ 613	\$ 613		
Total Liabilities	\$ 613	\$ 613		
Equity				
3000000 Opening Balance Equity	14,989	14,989		
3900000 Retained Earnings	341,807	354,023	-12,216	-3.45%
Net Revenue	50,074	25,105	24,969	99.46%
Total Equity	\$ 406,870	\$ 394,116	\$ 12,754	3.24%
TOTAL LIABILITIES AND EQUITY	\$ 407,483	\$ 394,729	\$ 12,754	3.23%

Pacific Local Masters Swimming Committee

Budget vs. Actuals: FY 2023 - FY23 P&L

January - December 2023

	Total			
	Actual	Budget	Remaining	% Remaining
Revenue				
4000000 INCOME				
4010000 Registration				
4011000 Membership Dues	87,258	141,750	54,493	38.44%
4012000 Clubs Registration	98	1,590	1,492	93.84%
4014000 PacMasters Donations	3,135	3,500	365	10.43%
Total 4010000 Registration	\$ 90,491	\$ 146,840	\$ 56,350	38.37%
4020000 Event Fee Income				
4020200 Open Water Sanction Fees		7,000	7,000	100.00%
4020300 Meet Management Services		9,600	9,600	100.00%
4020400 Sanction Bond Deposits		300	300	100.00%
Total 4020000 Event Fee Income		\$ 16,900	\$ 16,900	100.00%
4070000 Other Income				
4070100 Clinic Revenue		2,500	2,500	100.00%
4070500 PacMasters Meet	2,739	5,200	2,461	47.32%
Total 4070000 Other Income	\$ 2,739	\$ 7,700	\$ 4,961	64.42%
4090000 Bank Interest	3,064	20	-3,044	-15221.05%
Total 4000000 INCOME	\$ 96,294	\$ 171,460	\$ 75,166	43.84%
Total Revenue	\$ 96,294	\$ 171,460	\$ 75,166	43.84%
Gross Profit	\$ 96,294	\$ 171,460	\$ 75,166	43.84%

NOTES

Expenditures

6000000 EXPENSE

6100000 Office and Administrative

6100110 Supplies	339	2,000	1,661	83.07%
6100120 Postage	51	250	200	79.80%
6100130 Printing		250	250	100.00%
6100300 Telephone	360	700	340	48.61%
6100400 Rule Books	74	100	26	26.00%
6100450 File Storage	1,555	3,900	2,345	60.13%
6101200 Office Travel/Training/Entertainment		50	50	100.00%
6101900 Office Administrator	12,035	32,000	19,965	62.39%
61019010 Payroll Taxes	1,180	3,600	2,420	67.23%
61019020 Workers Compensation	544	600	56	9.33%
6102100 Renewal Notices		100	100	100.00%
6109000 Misc. Office Expenses	150	500	350	70.00%

Total 6100000 Office and Administrative \$ 16,287 \$ 44,050 \$ 27,764 63.03%

6200000 Executive Committees

6210000 Chairman

6210110 Chair Office/General Admin. Expenses		100	100	100.00%
6210200 Chair Travel/Entertainment		2,000	2,000	100.00%
6210300 Diversity and Inclusion		500	500	100.00%

Total 6210000 Chairman \$ 2,600 \$ 2,600 100.00%

6220000 Treasurer

6220110 Acctg Online Services	414	750	336	44.80%
6220120 Filing Fees		10	10	100.00%

Total 6220000 Treasurer \$ 414 \$ 760 \$ 346 45.53%

6230000 Secretary 25 25 100.00%

6240000 Awards

6240100 Swimmer of the Year	5,875	9,000	3,125	34.72%
6240130 Service/Achievement		1,500	1,500	100.00%
6240160 Coach of the year	252	300	48	15.98%

Total 6240000 Awards \$ 6,127 \$ 10,800 \$ 4,673 43.26%

6260000 Scheduling 900 900

Total 6200000 Executive Committees \$ 7,441 \$ 15,085 \$ 7,644 50.67%

6300000 Pool Meets**6310000 Sanction/Meet Operations**

6310100 USMS Pool Sanction Fees	700	1,000	300	30.00%
6310399 Contract Service for HyTek		12,000	12,000	100.00%
6310400 Pools/Meet Sanction (Bond) Refund		300	300	100.00%
6310500 PacMasters Meets	2,739	5,200	2,461	47.32%
6310650 Pool Meet Bonuses	1,150	2,500	1,350	54.00%
6310700 Championship Meet Awards	1,993	6,000	4,008	66.79%
6310750 Championship Meet Incentive	2,000	5,500	3,500	63.64%
6310900 Meet Equipment	113	4,000	3,887	97.17%
6310950 Pool Rental Subsidies		6,500	6,500	100.00%
6310999 Championship Officials stipend	2,100	7,000	4,900	70.00%

Total 6310000 Sanction/Meet Operations	\$ 10,795	\$ 50,000	\$ 39,205	78.41%
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6320000 Officials

6320200 Officials Travel to Nationals		1,000	1,000	100.00%
6320250 Officials Local Travel Reimbursement	2,811	4,000	1,189	29.73%
6320900 Officials Clothing		500	500	100.00%

Total 6320000 Officials	\$ 2,811	\$ 5,500	\$ 2,689	48.89%
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Total 6300000 Pool Meets	\$ 13,606	\$ 55,500	\$ 41,894	75.48%
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6400000 Open Water Expenses

6400500 USMS OW Sanction Fees		7,000	7,000	100.00%
6400950 Virtual Event Manager		500	500	100.00%
6401200 Evaluator Travel Reimbursement		400	400	100.00%
6401300 Safety Vehicle Subsidy		3,000	3,000	100.00%
6401400 Open Water Points Awards	425	3,200	2,775	86.72%
6401500 Trailer&Buoy Maint. & Equip. Purchase		800	800	100.00%
6401550 Trailer Storage	350	900	550	61.11%
6480000 VP Open Water Discretionary		500	500	100.00%

Total 6400000 Open Water Expenses	\$ 775	\$ 16,300	\$ 15,525	95.25%
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6500000 Communication & Technology

6510000 Publications - Electronic				
6510100 Constant Contact		2,600	2,600	100.00%

Total 6510000 Publications - Electronic	\$	2,600	\$ 2,600	100.00%
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6520000 Web Site

6520100 Web Internet Provider	285	1,220	935	76.65%	
6520150 Software - Web Site		700	700	100.00%	
6520599 Webmaster Contractor	4,359	7,000	2,641	37.73%	
6520999 Other Web Contractors		2,500	2,500	100.00%	
Total 6520000 Web Site	\$ 4,644	\$ 11,420	\$ 6,776	59.34%	
6530000 Technology					
6530150 Software - Technology	120	500	380	76.02%	
6530599 Contractors - Technology		1,000	1,000	100.00%	
Total 6530000 Technology	\$ 120	\$ 1,500	\$ 1,380	92.01%	
6540000 Marketing/Public Relation					
6540050 Marketing and Membership	528	12,000	11,472	95.60%	1
Total 6540000 Marketing/Public Relation	\$ 528	\$ 12,000	\$ 11,472	95.60%	
6580000 VP Communication & Techn. Discretionary	64	500	436	87.22%	
Total 6500000 Communication & Technology	\$ 5,355	\$ 28,020	\$ 22,665	80.89%	
6600000 Clubs and Coaches					
6600100 Coaches Scholarship		5,000	5,000	100.00%	
6600200 Coaches Travel Reimbursement		3,700	3,700	100.00%	
6600500 Coaches Clinic Facilities Rental		800	800	100.00%	
6600550 Other Coaches Clinics Expense		1,000	1,000	100.00%	
6600599 Coaches Clinic Stipends		2,500	2,500	100.00%	
6610000 ALTS	656	1,000	344	34.40%	2
6680000 VP Club and Coaches Discretionary		500	500	100.00%	
Total 6600000 Clubs and Coaches	\$ 656	\$ 14,500	\$ 13,844	95.48%	
6700000 USMS Volunteer Meeting					
6700200 Delegates' Expense Reimbursement		15,000	15,000	100.00%	
6700900 Other Volunteer Meeting Costs		1,000	1,000	100.00%	
Total 6700000 USMS Volunteer Meeting		\$ 16,000	\$ 16,000	100.00%	
6800000 Annual Meeting					
6800100 Annual Mtg. Room Rental		4,000	4,000	100.00%	
6800300 Annual Mtg. Catering & Food Supplied		8,000	8,000	100.00%	
6800400 Annual Mtg. Pool Rental		900	900	100.00%	
6800900 Other Annual Meeting costs		250	250	100.00%	
6800999 Annual Mtg. Speaker Fees		7,000	7,000	100.00%	
Total 6800000 Annual Meeting		\$ 20,150	\$ 20,150	100.00%	

6900000 USMS Dues					
6901100 PacMasters Scholarship and over 85	2,100	1,800	-300	-16.67%	
Total 6900000 USMS Dues	\$ 2,100	\$ 1,800	-\$ 300	-16.67%	
6990000 Other Income/Expenses					
6990199 Relief Grants		30,000	30,000	100.00%	
Total 6990000 Other Income/Expenses	\$	\$ 30,000	\$ 30,000	100.00%	
Total 6000000 EXPENSE	\$ 46,220	\$ 241,405	\$ 195,185	80.85%	
Total Expenditures	\$ 46,220	\$ 241,405	\$ 195,185	80.85%	
Net Operating Revenue	\$ 50,074	-\$ 69,945	-\$ 120,019	171.59%	
Net Revenue	\$ 50,074	-\$ 69,945	-\$ 120,019	171.59%	

NOTES

- 1. SUNNY Clinic**
- 2. ALTS scholarships**

Friday, Jun 16, 2023 11:17:40 AM GMT-7 - Cash Basis