



August 16, 2023; Log in 7:00 p.m.

Zoom ID: 883 864 6002 password: PacMasters

AGENDA *Discussion Item

- I. **Call to Order & Introductions**
- II. **Approval of July meeting minutes (separate attachment)**
- III. **Reports**
 - Executive Committee**
 - Chair**—Phyllis Quinn, report
 - Treasurer**— Laura Shope, reports attached
 - Past Chair** – John King, no report
 - Secretary**—Ian King, report attached
 - Office Administrator**—Chris Ottati, report
 - Schedule**—Steve Cutting, report *
 - Pool Meet Committee**—Matt Roper, report
 - Meet Operations**—Ahren Lehnert, no report
 - Officials**— David Benjamin, no report
 - Open Water Committee**—Ali Hall, report
 - Communications and Technology**—Michael Moore, no report
 - Update**—Chris Ottati, report
 - Website**—Dan Wegner, report
 - Clubs and Coaches**—Carol Nip, report
 - Ad Hoc Committees**—reports
 - Old Business** – no report
 - New Business** – no report
 - Club News** – no report
 - Policy Updates** – no report

2023 MEETING DATES: all dates are tentative: **September 20, October 18, November Annual Meeting – November 12**

Working Calendar for August: Approve bids for 2024 Championship meets and January & February meets, due August 10th; receive budget request; preliminary review of USMS convention issues.

Working Calendar for September: Approve preliminary 2024 Calendar of Events – bids due September 10th; final review of convention issues; publish proposals for changes to the by-laws; 2024 budget proposal for review; Convention.

Working Calendar for October: Adopt Budget; Nominating Committee Report (odd years); Approve final Calendar of Events; USMS Annual Meeting Review and Reports.

August meeting reports – 08/16/2023 Officer and Committee Reports

Meeting policy: Please provide text to Chris, prior to the meeting, of any items on which you would like the Committee to vote. Re-established 1/18/2012.

Executive Committee

Chair—Phyllis Quinn, report

Thank you to the Marin Aquatic Masters for hosting and volunteering for the LCM Championship meet.

Thank you to the Santa Cruz masters for the two open water swims on the last weekend in July.

Thank you to the Donner Lake swim committee for the race this past weekend.

Next up is the Open water festival at Lake Del Valle August 26 and 27. Entries are still open. Please check the Schedule/Calendar website for the other events this year.

If you are a Pacific delegate for the USMS Annual meeting, please do your homework and read the meeting materials so you will be informed and able to vote accordingly. Also, this is an election year, so please study the candidate's statements.

The executive committee under the direction of our Treasurer is preparing the budget for the next year. If you have any questions or an idea, please contact the responsible executive committee member.

Congratulations to the Pacific master's members who competed in the USMS Nationals in Sarasota and the World Aquatic Masters championships in Japan. There were several world records set especially by Laura Val, Rich Burns, and the TAM relays. Great swimming everyone.

I am working on the criteria that will be used to select the Pacific Masters members to attend the USMS Relay meeting in October. The Executive committee will make the final decision. We have several members who will be involved in the meeting presentations. The following suggestions on criteria was sent from the USMS National office:

The theme of this year's Relay is event development, with a focus on building relationships with event directors, clubs, and aquatics facilities. LMSCs should select attendees who have the interest, skills, and passion for working with these groups or are a part of them. To prepare for Relay, we recommend that you spend the next few weeks finding the volunteers in your LMSC who are the most involved in putting on events and persuading them to attend.

We recommend LMSCs send at least one long-time volunteer, one volunteer who runs an event, and one volunteer who has never participated in a USMS national-level meeting.

If you want to attend, please send an email to Chris Ottati and myself. I would love to see some of our current in person event hosts attend. You may be selected if you will consider hosting an in person event in the next year or two.

Treasurer—Laura Shope, financial reports attached

Vice Presidents and those in charge of a budget area should start putting their 2024 budgets together. Laura will want a first draft in August.

Past Chair—John King, no report

Secretary—Ian King, report attached

Office Administrator—Chris Ottati, report

Registration: 9,537 members; 115 clubs; 556 self-identified coaches have registered for Pacific Masters as of 08/15/23. In 2022, we had 9,931 members; 117 clubs; 954 self-identified coaches.

2023 USMS Annual Meeting: For all delegates – USMS is continuing to update the webpage for the [2023 Annual Meeting](#). Make sure you keep checking it and use your SCHED login to sign up for forums and meetings you'd like to attend. I sent an email out to delegates with detailed information on 8/9.

Administrative Handbook: The Administrative Handbook has been updated with the Officials' National Championship reimbursement policy that was approved last month.

LCM Championship: The Team high point awards have been sent out. The individual high point awards should be ready to be sent out shortly.

Relay 2023: I have been preparing for Relay 2023. I am part of the lunch panel showcase (with Teddy) and one of the leaders of the Community Building Events session.

Bylaw changes: Per our bylaws, any bylaw changes must be voted on at our Pacific Masters Annual Meeting (to be held November 12, 2023 this year). One can read all about it in our [Administrative Handbook](#). Proposals for changes, amendments, repeals, etc must be made in writing to a board member 45 days before our annual meeting and this committee must be notified 30 days prior to our annual meeting. It was brought to our attention by David Brancamp months ago that we will need to make a change to section 103.4.1 and 103.4.2 of our bylaws. These sections deal with membership fees and with the advent of USMS's Unified Fee our bylaws are no longer accurate. I will propose the following changes:

103.4 Membership and Fees

- 1. Club – Every Member Club joins Pacific Masters Swimming and USMS by submitting an approved application and by paying an annual fee consisting of ~~a national club fee established by USMS and a local club fee established by the Pacific Masters Swimming~~, a national club fee and a local club fee, both established by USMS.*
- 2. Member Registration – Each Member submits a registration application and pays an annual fee consisting of ~~a fee established by USMS and a fee established by the Pacific Masters Swimming Committee~~, a national fee and a local fee, both established by USMS.*

Schedule—Steve Cutting, report *

Calendar event activity since the July meeting:

To be added to the 2024 calendar

Event Bid (type)	Bid Received Date	Host	Location	1 st Choice 2023 Dates	2 nd Choice 2023 Dates	Contact	Comment
Splash & Dash, 2024 Sprint Pentathlon (SCY)	Friday, July 28, 2023 5:38:06 PM	Albany Armada Aquatic Masters	Albany Aquatic Center	Sat Feb. 24, 2024	Sun Feb. 25, 2024	Carol Nip	1st choice date to be added to calendar pending Carol's confirm

Requires selection & approval vote *

Event Bid (type)	Bid Received Date	Host	Location	1 st Choice 2023 Dates	2 nd Choice 2023 Dates	Contact	Comment
Pacific Masters Short Course Championship (SCY)	Wednesday, July 26, 2023 1:27:27 PM	Morgan Hill	Morgan Hill, CA	Sat May 4, 2024 Thru Sun May 5, 2024	Sat May 18, 2024 Thru Sun May 19, 2024	Molly Fittro	Assume date entry mistake and Friday is also included.
Pacific Masters Short Course Championship (SCY)	Tuesday, July 25, 2023 10:36:52 AM	Sacramento Masters	North Natomas Aquatic Complex, Sacramento, CA	Fri May 17, 2024 Thru Sun May 19, 2024	Fri May 10, 2024 Thru Sun May 12, 2024	Andrew Brennan	

Pool Meet Committee—Matt Roper, report

- Marin Aquatic Masters hosted the 2023 Pacific Masters LCM Championships at the Miwok Aquatic Center from July 21st-23rd.
 - There were 373 swimmers entered (a 20% increase from 2022), representing 43 teams.
 - A huge thank you to MAQ for hosting another excellent championship meet!
- It's time to select our host for the 2024 Pacific Masters SCY Championships
 - We received two hosting bids:
 - Bid from Morgan Hill to host @ the Morgan Hill Aquatic Center, May 3rd - 5th
 - Bid from Sac Masters to host @ the North Natomas Aquatic Complex, May 17th - 19th
 - Note that the Pac Masters Championships will be held later than usual next year because USMS Nationals is being held later (June 20-24th).
 - After reviewing both bids, the Pool Meet Committee recommends that we accept the bid from Sac Masters.
- The "400 Fastest Pull for Sebastopol" e-postal is underway now and continues through the end of this month.
- The Pool Meet Committee is working on our 2024 budget now. If your team is thinking about hosting a meet next year, we'd appreciate it if you could drop us a quick email so that we'll have a rough idea of how many meets to budget for.
- The development grant subcommittee received a request from the Livermore Aquacowboys (LAC). They are requesting a \$5,000 grant to allow their newly-formed team to break even financially for 2023; they project that by January 1st they should have enough members to become a financially self-sustaining team. The grant subcommittee has reviewed LAC's proposal and their provided financial details and has decided to approve this grant request. We expect the \$5,000 request to be partially funded by USMS, partially funded by Pacific Masters and we're currently working through the details and paperwork

Proposal: Propose to accept the bid from Sac Masters to host the 2024 SCY Championships. See Steve Cuttings report

Meet Operations—Ahren Lehnert, no report

Officials— David Benjamin, no report

Open Water Committee—Ali Hall, report

1. The OWC continues to meet with email exchanges
2. Event evaluators identified for the following:
 - Berryessa: Kim Elsbach (done!)
 - Del Valle (two days): Sarabeth Metzger
 - Santa Cruz (two days): Sarah Groskopf (haven't received)
 - Donner: David Spitzler (done!)
 - Whiskeytown: Sarabeth
 - Keller Cove: TBD
3. We have asked for the remaining events to be highlighted and have also requested correction for the Whiskeytown link on the USMS site.
4. Eight Bridges Virtual Event 2023
 - Event Director: Rebecca Friedlander
 - Event dates: June 1-September 30
 - The Eight Bridges Virtual Swim has grown to well over 70 solos and four relays with five states and Canada represented. Participant age range spans 19-83. We've seen many solo finishers, as well as three relays complete the course. As such, a "course records" list has been created. An eventual "home" for this info would be helpful, perhaps the Pac website and event home page? Posting these records likely will inspire future entries to chase them! Our shirt sales reached the print-minimum and are slated for delivery. Emails from swimmers continue to reflect their enthusiasm, we've even fielded requests to re-enter the course. Granted for free this year but something to think about for the future: Offer more registrations options such as Solo and Relay, discount re-entering the course to swim as a Solo after completing a relay effort, etc. More and consistent spotlighting would be helpful, there is still time to enter and complete the event as well as drive up enthusiasm.
5. Open Water---Aggregate challenge: We have provided categories and an overall description to Bob Upshaw, who is generating recognition for levels of total successful splashes from 2021 forward. Bob has been incredibly helpful and diligent on this as with all things. It would be helpful to receive some spotlighting.

Communications and Technology— Michael Moore, no report

Michael is on a well deserved vacation!

Update—Chris Ottati, report

Since our July 19 meeting two e-newsletters have been sent; July 24 and August 7. The newsletters were received by approximately 15,000 swimming enthusiasts. The editor for July 24 was Missy Hunter and the editor for August 7 was Linda Hepworth. The UPDATE is supervised by Michael Moore, VP Communications and Technology.

Website—Dan Wegner, report

Past Month

Created Coaching Opportunity database

Created Open Water Challenge page

Upcoming

Create form for uploading meeting Agendas and Minutes

Create new display of archived Articles

Clubs and Coaches—Carol Nip, report

Committee: Nick Barajas (SACMA), Marcia Benjamin (MEMO), Shari Cruse (MAQ), Carol Nip (ALB), Christopher Wagner (USF), Megan Waters (QSSSJ)

1. Coaches Committee met 8/4. We welcomed new member Nick Barajas, SACMA. We reviewed plans for Coaches Retreat and website. Next meeting will be on 8/18.
2. Coaches Retreat was rescheduled to Spring 2024.
3. Pacific Masters Website, Coaches Tab to be revised, as follows:
 - 1st Tab: Become a Certified Coach
 - 2nd Tab: Starting a Team
 - Coach Central, Resources for Coaches
 - 3rd Tab: Coaching Awards
 - Pacific Masters COTY – list bios & how to get this award
 - USMS COTY – link to application
 - Kerry O’Brien Award – link to application
 - 4th Tab: Clinics for Coaches
 - USMS
 - Fort Lauderdale Hall of Fame
 - WOWSA
 - Etc.
 - 5th: Of Interest to Coaches (outdated info should not be 1st dropdown)
 - 6th Tab: Workout Library – link to USMS
4. Continuing to call Clubs about names of their coaching staff, certification status, # of workouts/week, USAS affiliation, compensation, interest in mentoring others, Spring coaches retreat.
 - a. Calls/emails to clubs posted under Coaching Opportunities on LMSC website
 - b. Calls/emails to facilities that started new clubs in 2022.

- Carol participated in the LMSC Development meeting of 8/8 led by Ed Coates. Follow up to ascertain whether any of our LMSC clubs that conducted competitive events in 2023 are keen on exploring the grant program provided by USMS for hosting.

Ad Hoc Committees — reports

USMS ALTS – Kim Elsbach, report

- 20 Newly-Certified ALTS Instructors from May, 2023 (5 from Pacific received partial scholarships)

Preferred Name	Last Name	Name of LMSC
Eileen	A Fisher-Stewart	Illinois
Nick	Alexander	Pacific Northwest
Kris	Berglund	Pacific
January	Bishop	Pacific
Krisitne	Buckley	Pacific Northwest
Leah	Carroll	Pacific
Ricki	Cruz	Pacific
Mark	Jechura	Arkansas
Amy	Kohl	Pacific
Alisa	Martin	Pacific
Deborah	Nettell	Pacific
Jennifer	Phalen	Pacific
Ming	Robinson	Southern Pacific
Ginny	Saunders	Oregon
Bonnie	Savage	Pacific
Kate	Stephensen	Pacific
Megan	Waters	Pacific
Georgette	Winton	Pacific
Paul	Young	Pacific

- Plan to run a clinic for “non-certified” ALTS Instructors in 2024. This does not require a USMS Instructor.
- ALTS graduate from Marin Aquatics Masters competed in Pac Masters Long Course Championships. Plan to have an “ALTS 200 Free Relay Challenge” at the Short Course Meters Championships for ALTS graduates. If you would like to participate, enter through normal channels and let Kim Elsbach know you have entered so we can publicize.

USMS LMSC Development – Ian King/Karen Harris, possible report
 LMSC meeting was Tuesday night. Karen and Ian may have a report

USMS Rules – David Benjamin, report
 Brief update of proposed rule changes at 2023 USMS annual meeting
 If David doesn’t mention R2, Chris will briefly talk about it.

USMS Legislation - Teddy Palmer & Marcia Benjamin, report
 Legislation update from meeting just before ours.

Diversity and Inclusion – Vicki Shu, no report
 Members: Ahren Lehnert, Amos Chan, Paul Frentsos, Steve Terusaki, Shari Cruse, Kate Stephensen, Ann Schnuer, Vicki Shu

Marketing and Membership – Michael Moore, no report
 Michael is on a well deserved vacation!

Annual Celebration and Meeting – Teddy Palmer, report

Members: Teddy Palmer, Nancy Ridout, Rich Burns, Annette Coholan, Maggie Tevis, Susan Collins, Lorena Sims, Phyllis Quinn, Chris Ottati

Brief summary of progress on our November 12 Pacific Masters Annual Meeting

New Business— no report

Club news— no report

Policy Updates – no report



PACIFIC MASTERS SWIMMING

"Swimming for Life"

Pacific Masters Monthly Meeting

Date: July 19, 2023 (Zoom Call)

Call to Order: Phyllis Quinn, Chair, called the meeting to order at 7:00pm

<p>I. APPROVAL OF MINUTES & AGENDA</p>
<ul style="list-style-type: none"> • June Meeting Minutes: approved • July Agenda: approved with amendments (added report out for Coaches & Clubs)
<p>II. OFFICERS' REPORTS</p>
<p>Chair – Phyllis Quinn, see meeting agenda for report</p> <p>Treasurer – Laura Shope, see meeting agenda for report</p> <ul style="list-style-type: none"> • July financials accepted <p>Past Chairman– John King, no report</p> <p>Secretary – Ian King, see meeting agenda for report</p> <p><u>Officer and Committee Reports</u></p> <p>Office Administrator/Registration/Top Ten and Records – Chris Ottati, see meeting agenda for report</p> <ul style="list-style-type: none"> • Mike Abegg approved as an additional Pacific Masters delegate for the USMS Annual meeting. He will attend virtually <p>Schedule – Steve Cutting, no report</p> <p>Pool Committee, Chair-Matt Roper, see meeting agenda for report</p> <p>Meet Operations – Ahren Lehnert, no report</p> <p>Officials – David Benjamin, see meeting agenda for report</p> <ul style="list-style-type: none"> • Change to Pacific Masters Handbook approved with amended wording "...USMS National Championship..." to "...USMS National Championships..." <p>Open Water Committee, Chair-Ali Hall, see meeting agenda for report</p> <p>Communications and Technology – Michael Moore, see meeting agenda for report</p> <p>Update – Chris Ottati, see meeting agenda for report</p> <p>Website – Dan Wegner, see meeting agenda for report</p> <p>Clubs and Coaches – Carol Nip, report added late</p> <ul style="list-style-type: none"> • Coaches Retreat scheduled for Oct 29th at Berkley Marina Yacht Club • Scholarships are available for September Coaches Certification (levels 2 & 3)

2023 Meeting Dates (all dates are tentative): August 16, September 20, October 18, November Annual Meeting – November 12



<p><u>Ad Hoc Committees</u></p> <p>ALTS – Kim Elsbach, no report</p> <p>LMSC Development Committee – Karen Harris/Ian King, no report</p> <p>USMS Rules – David Benjamin, no report</p> <p>LMSC Legislation – Teddy Palmer & Marcia Benjamin, see meeting agenda for report</p> <ul style="list-style-type: none"> Legislation topics will be brought forward at next meeting. Committee members unable to speak to changes until final decisions made <p>Diversity & Inclusion – Vicki Shu, no report</p> <ul style="list-style-type: none"> Members Kay Stepheson & Ann Schnuer left off member list <p>Marketing and Membership – Michael Moore, see meeting agenda for report</p> <p>Annual Celebration and Meeting – Teddy Palmer, no report</p>
<p>III. OLD BUSINESS</p> <ul style="list-style-type: none"> No report
<p>IV. NEW BUSINESS</p> <ul style="list-style-type: none"> No report
<p>V. CLUB ANNOUNCEMENTS</p> <ul style="list-style-type: none"> Trans Tahoe was a great success
<p>VI. POLICY UPDATES</p> <ul style="list-style-type: none"> No report
<p>VII. ADJOURNMENT</p> <ul style="list-style-type: none"> Meeting adjourned at 7:41 pm
<p>ATTENDEES</p> <p>Phyllis Quinn, Chris Ottati, Ian King, Carol Nip, Matt Roper, John King, Ahren Lehnert, Joel Wilson, Michael Moore, Linda Hepworth, Chris Campbell, Sally Guthrie, Greg Stoner, Laura Shope, Marcia Benjamin, David Benjamin, Kathy Gill, C.A. Naissance, Steve Cutting, Matt Zachan, Rich Burns, Vicki Shu, Ron Taylor, Ken Halbrecht</p>

Respectively submitted,

Ian King

Pacific Local Masters Swimming Committee

Statement of Financial Position

As of August 11, 2023

	Total			
	As of Aug 11, 2023	As of Aug 11, 2022 (PY)	Change	% Change
ASSETS				
Current Assets				
Bank Accounts				
1000000 Cash				
1000100 Wells Fargo Checking Account	99,648	96,444	3,204	3.32%
1000200 Wells Fargo Savings Account	87,029	287,051	-200,022	-69.68%
1000300 Wells Fargo CD	203,895		203,895	
Total 1000000 Cash	\$ 390,573	\$ 383,496	\$ 7,077	1.85%
Total Bank Accounts	\$ 390,573	\$ 383,496	\$ 7,077	1.85%
Other Current Assets				
Other Current Assets				
Prepaid Expenses	179		179	
Total Other Current Assets	\$ 179		\$ 179	
Total Current Assets	\$ 390,752	\$ 383,496	\$ 7,256	1.89%
TOTAL ASSETS	\$ 390,752	\$ 383,496	\$ 7,256	1.89%
LIABILITIES AND EQUITY				
Liabilities				
Current Liabilities				
Other Current Liabilities				
2000500 Payroll Liabilities				
2000505 CA PIT / SDI				
2000506 CA SUI / ETT				
2000510 Federal Taxes (941/944)	1,154	613	541	88.36%
Total 2000500 Payroll Liabilities	\$ 1,154	\$ 613	\$ 541	88.36%
2000550 Direct Deposit Payable				
Total Other Current Liabilities	\$ 1,154	\$ 613	\$ 541	88.36%
Total Current Liabilities	\$ 1,154	\$ 613	\$ 541	88.36%
Total Liabilities	\$ 1,154	\$ 613	\$ 541	88.36%
Equity				
3000000 Opening Balance Equity	14,989	14,989		
3900000 Retained Earnings	341,807	354,023	-12,216	-3.45%
Net Revenue	32,802	13,871	18,931	136.48%
Total Equity	\$ 389,598	\$ 382,883	\$ 6,715	1.75%
TOTAL LIABILITIES AND EQUITY	\$ 390,752	\$ 383,496	\$ 7,256	1.89%

Pacific Local Masters Swimming Committee

Budget vs. Actuals: FY 2023 - FY23 P&L

January - December 2023

	Total			
	Actual	Budget	Remaining	% Remaining
Revenue				
4000000 INCOME				
4010000 Registration				
4011000 Membership Dues	97,235	141,750	44,516	31.40%
4012000 Clubs Registration	98	1,590	1,492	93.84%
4014000 PacMasters Donations	3,220	3,500	280	8.00%
Total 4010000 Registration	\$ 100,553	\$ 146,840	\$ 46,288	31.52%
4020000 Event Fee Income				
4020200 Open Water Sanction Fees	1,000	7,000	6,000	85.71%
4020300 Meet Management Services		9,600	9,600	100.00%
4020400 Sanction Bond Deposits		300	300	100.00%
Total 4020000 Event Fee Income	\$ 1,000	\$ 16,900	\$ 15,900	94.08%
4070000 Other Income				
4070100 Clinic Revenue		2,500	2,500	100.00%
4070500 PacMasters Meet	2,739	5,200	2,461	47.32%
Total 4070000 Other Income	\$ 2,739	\$ 7,700	\$ 4,961	64.42%
4090000 Bank Interest	4,022	20	-4,002	-20011.10%
Total 4000000 INCOME	\$ 108,314	\$ 171,460	\$ 63,146	36.83%
Total Revenue	\$ 108,314	\$ 171,460	\$ 63,146	36.83%
Gross Profit	\$ 108,314	\$ 171,460	\$ 63,146	36.83%

NOTES

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Expenditures

6000000 EXPENSE

6100000 Office and Administrative

6100110 Supplies	339	2,000	1,661	83.07%
6100120 Postage	51	250	200	79.80%
6100130 Printing		250	250	100.00%
6100300 Telephone	481	700	219	31.35%
6100400 Rule Books	74	100	26	26.00%
6100450 File Storage	2,177	3,900	1,723	44.18%
6101200 Office Travel/Training/Entertainment		50	50	100.00%
6101900 Office Administrator	16,711	32,000	15,289	47.78%
61019010 Payroll Taxes	1,537	3,600	2,063	57.29%
61019020 Workers Compensation	544	600	56	9.33%
6102100 Renewal Notices		100	100	100.00%
6109000 Misc. Office Expenses	154	500	346	69.16%

Total 6100000 Office and Administrative	\$ 22,068	\$ 44,050	\$ 21,982	49.90%
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6200000 Executive Committees

6210000 Chairman

6210110 Chair Office/General Admin. Expenses		100	100	100.00%
6210200 Chair Travel/Entertainment		2,000	2,000	100.00%
6210300 Diversity and Inclusion		500	500	100.00%

Total 6210000 Chairman	\$	\$ 2,600	\$ 2,600	100.00%
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6220000 Treasurer

6220110 Acctg Online Services	414	750	336	44.80%
6220120 Filing Fees		10	10	100.00%

Total 6220000 Treasurer	\$ 414	\$ 760	\$ 346	45.53%
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6230000 Secretary		25	25	100.00%
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6240000 Awards

6240100 Swimmer of the Year	5,875	9,000	3,125	34.72%
6240130 Service/Achievement		1,500	1,500	100.00%
6240160 Coach of the year	252	300	48	15.98%

Total 6240000 Awards	\$ 6,127	\$ 10,800	\$ 4,673	43.26%
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6260000 Scheduling	900	900		
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Total 6200000 Executive Committees	\$ 7,441	\$ 15,085	\$ 7,644	50.67%
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6300000 Pool Meets

6310000 Sanction/Meet Operations

6310100 USMS Pool Sanction Fees	800	1,000	200	20.00%	
6310399 Contract Service for HyTek		12,000	12,000	100.00%	
6310400 Pools/Meet Sanction (Bond) Refund		300	300	100.00%	
6310500 PacMasters Meets	2,739	5,200	2,461	47.32%	
6310650 Pool Meet Bonuses	1,400	2,500	1,100	44.00%	
6310700 Championship Meet Awards	3,718	6,000	2,283	38.04%	2
6310750 Championship Meet Incentive	4,500	5,500	1,000	18.18%	2
6310900 Meet Equipment	113	4,000	3,887	97.17%	
6310950 Pool Rental Subsidies	384	6,500	6,116	94.09%	
6310999 Championship Officials stipend	3,800	7,000	3,200	45.71%	2
Total 6310000 Sanction/Meet Operations	\$ 17,454	\$ 50,000	\$ 32,546	65.09%	

6320000 Officials

6320200 Officials Travel to Nationals	2,500	2,500			
6320250 Officials Local Travel Reimbursement	3,312	4,000	688	17.20%	2
6320900 Officials Clothing		500	500	100.00%	
Total 6320000 Officials	\$ 5,812	\$ 7,000	\$ 1,188	16.97%	

Total 6300000 Pool Meets

\$ 23,266	\$ 57,000	\$ 33,734	59.18%
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6400000 Open Water Expenses

6400500 USMS OW Sanction Fees	1,000	7,000	6,000	85.71%	1
6400950 Virtual Event Manager		500	500	100.00%	
6401200 Evaluator Travel Reimbursement		400	400	100.00%	
6401300 Safety Vehicle Subsidy	500	3,000	2,500	83.33%	1
6401400 Open Water Points Awards	425	3,200	2,775	86.72%	
6401500 Trailer&Buoy Maint. & Equip. Purchase	10	800	790	98.75%	
6401550 Trailer Storage	490	900	410	45.56%	
6480000 VP Open Water Discretionary		500	500	100.00%	
Total 6400000 Open Water Expenses	\$ 2,425	\$ 16,300	\$ 13,875	85.12%	

6500000 Communication & Technology

6510000 Publications - Electronic					
6510100 Constant Contact		2,600	2,600	100.00%	
Total 6510000 Publications - Electronic		\$ 2,600	\$ 2,600	100.00%	

6520000 Web Site

6520100 Web Internet Provider	315	1,220	905	74.16%
6520150 Software - Web Site		700	700	100.00%
6520599 Webmaster Contractor	5,775	7,000	1,225	17.50%
6520999 Other Web Contractors		2,500	2,500	100.00%
Total 6520000 Web Site	\$ 6,090	\$ 11,420	\$ 5,330	46.67%
6530000 Technology				
6530150 Software - Technology	420	500	80	16.06%
6530599 Contractors - Technology		1,000	1,000	100.00%
Total 6530000 Technology	\$ 420	\$ 1,500	\$ 1,080	72.02%
6540000 Marketing/Public Relation				
6540050 Marketing and Membership	528	12,000	11,472	95.60%
Total 6540000 Marketing/Public Relation	\$ 528	\$ 12,000	\$ 11,472	95.60%
6580000 VP Communication & Techn. Discretionary				
6580000 VP Communication & Techn. Discretionary	64	500	436	87.22%
Total 6500000 Communication & Technology	\$ 7,102	\$ 28,020	\$ 20,918	74.65%
6600000 Clubs and Coaches				
6600100 Coaches Scholarship		6,500	6,500	100.00%
6600200 Coaches Travel Reimbursement		3,700	3,700	100.00%
6600500 Coaches Clinic Facilities Rental		800	800	100.00%
6600550 Other Coaches Clinics Expense		1,000	1,000	100.00%
6600599 Coaches Clinic Stipends		2,500	2,500	100.00%
6610000 ALTS	656	1,000	344	34.40%
6680000 VP Club and Coaches Discretionary		500	500	100.00%
Total 6600000 Clubs and Coaches	\$ 656	\$ 16,000	\$ 15,344	95.90%
6700000 USMS Volunteer Meeting				
6700200 Delegates' Expense Reimbursement	7,206	15,000	7,794	51.96%
6700900 Other Volunteer Meeting Costs		1,000	1,000	100.00%
Total 6700000 USMS Volunteer Meeting	\$ 7,206	\$ 16,000	\$ 8,794	54.96%
6800000 Annual Meeting				
6800100 Annual Mtg. Room Rental	3,112	4,000	888	22.20%
6800300 Annual Mtg. Catering & Food Supplied		8,000	8,000	100.00%
6800400 Annual Mtg. Pool Rental		900	900	100.00%
6800900 Other Annual Meeting costs		250	250	100.00%
6800999 Annual Mtg. Speaker Fees		7,000	7,000	100.00%
Total 6800000 Annual Meeting	\$ 3,112	\$ 20,150	\$ 17,038	84.56%

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6900000 USMS Dues					
6901100 PacMasters Scholarship and over 85	2,030	1,800	-230	-12.78%	
Total 6900000 USMS Dues	\$ 2,030	\$ 1,800	-\$ 230	-12.78%	
6990000 Other Income/Expenses					
6990199 Relief Grants		30,000	30,000	100.00%	
Total 6990000 Other Income/Expenses		\$ 30,000	\$ 30,000	100.00%	
Total 6000000 EXPENSE	\$ 75,306	\$ 244,405	\$ 169,099	69.19%	
Total Expenditures	\$ 75,306	\$ 244,405	\$ 169,099	69.19%	
Net Operating Revenue	\$ 33,009	-\$ 72,945	-\$ 105,954	145.25%	
Net Revenue	\$ 33,009	-\$ 72,945	-\$ 105,954	145.25%	

NOTES

- 1. Berryessa**
- 2. LCM Champs cost included**
- 3. In-person delegate reimbursement; one more to come**

Friday, Aug 11, 2023 08:43:09 AM GMT-7 - Cash Basis